UCL

This paper may be downloaded for personal research purposes. However any additional reproduction dowufthr aurposes., in hard copy owuelectronically, requiese thr consent of thr author(s). If citd o), tjional (o), tjio3), tjhr au1lBuiefi0ion

Image © UCL Media Services

!

!

!"#$%$&'()*+,-'."-.)&/+)01"&

!

!

!

!

(#$!&'(($%!2$3'2$!,' /!'!1%$'($%!,#'%$!*=!)+A0)1%'+(,!$+($%)+1!(#$!,$%C)3$!3&',,@!'+2!'&,*!'!

1%$'($%!,#'%$!*=!*5(A0)1%'+(,!%$-%$,$+($2!)+!(#$!,$%C)3$!3&',,!(#'+!(#$!$'%&)$%!2$3'2$@!

2$0*+,(%'()+1!(#'(!(#$!$,3'&'(*%!#'2!,(%$+1(#$+$2>!

<A*B)2ACD@5!99!M99!

!

!

!

!

!

!

@$9%+)'I)2'.&+.&")

GPH"!Q6!"XbGIH!XRa!6P^VFIH!>>>>>>>>9!

PR"FQaVO"PQR!>>>>>>>>!;!

GP"IFX"VFI!FIcPIJ!>>>>>>>>!]!

"#$!H*3)'&!S*.)&)(4!I,3'&'(*%!"#$*%4!>>>>>>>>!]!

IE($+2)+1!(#$!I,3'&'(*%!"#$*%4!>>>>>>>>!\!

"#$!W$%=*%O'+3$!*=!F$1)*+'&!I,3'&'(*%,!)+!I+1&'+2!'+2!J'&$,!>>>>>>>>K!

I,3'&'(*%!F$1)*+,!)+!P+($%+'()*+'&!O*+($E(,!>>>>>>>>!:!

bXOZ^FQVRa!"Q!"NI!;LLL,!>>>>>>>>9;!

I3*+*O)3!W%*3$,,$,!>>>>>>>>9;!

a$O*1%'-#)3!W%*3$,,$,!>>>>>>>>9[!

H*3)'&!W%*3$,,$,!>>>>>>>>9]!

aX"X!XRa!SI"NQaQGQ^d!>>>>>>>>9K!

a'('!>>>>>>>>9K!

S$(#*2*&*14!>>>>>>>>9:!

FIHVG"H!>>>>>>>>!;;!

I,3'&'(*%!F$1)*+,!)+!(#$!;LLL,!>>>>>>>>!;;!

H($--)+1!Q+!>>>>>>>>!;;!

H($--)+1!Q==!>>>>>>>>!;K!

O*O-'%)+1!(#$!G*+2*+AH*5(#$',(7,!I,3'&'(*%!)+!(#$!9::L,!'+2!(#$!;LLL,!>>>>>>>>![L!

H($--)+1!Q+!>>>>>>>>![L!

F)2)+1AV-!>>>>>>>>![9!

H($--)+1AQ==!>>>>>>>>![[!

aPHOVHHPQR!>>>>>>>>![]!

OQROGVHPQR!>>>>>>>>![:!

FI6IFIROI!GPH"!>>>>>>>>e9!

!

!

!

!

FJ?@)AK)@=>F!?)=DB)KJGC*!?))

)

6)15%$!9f!F$1)*+'&!+$(!O)1%'()*+!*=!9\A;e!4$'%!*&2,!)+!(#$!4$'%,!!

$+2)+1!_5+$!;LL;@!_5+$!;LL]!'+2!_5+$;L99»»!;;!!

!

!

"'.&$!9!f!H#'%$!*=!%$1)*+'&!O)1%'+(,!'1$2!9\A;e!/#*!'%%)C$2!)+!!

$'3#!%$1)*+!)+!(#$!4$'%,!(*!_5+$!;LL;@!_5+$!;LL]!'+2!_5+$!;L99»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»!;[!!

!

!

6)15%$!;!f!W%*-*%()*+!*=!#)1#&4A$253'($2!%$1)*+'&!O)1%'+(,!'1$2!!

;LA;]!O*C)+1!(*!$'3#!%$1)*+!.$(/$$+!;LL9!'+2!;L99»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»»!;e!!

!

!

"'.&$!;!f!F$1)*+'&!(%'+,)()*+!%'($,!=*%!2)==$%$+(!O)1%'+(!1%*5-,!!

.$(/$$+!;LL9!'+2!;L99»»!;\!!

!

!

"'.&$![!A!O#'%'3($%),()3,!)+!;LL9!*=!(#*,$!O)1%'()+1!*5(!*=!$'3#!!

%$1)*+!.$(/$$+!;LL9!'+2!;L99!8g!/)(#)+!$'3#!3#'%'3($%),()3<»»»»»»»»»»»»»»»»»»»»»»»»»»»»!;MY;:!!

!

!

"'.&$!e!f!H#'%$!*=!O)1%'+(,!'1$2!9\A;]!=%*O!$'3#!%$1)*+!(#'(!!

$+($%$2!(#$!G*+2*+AH*5(#$',(!.$(/$$+!$'3#!)+($%3$+,'&!-$%)*2»»»»»»»»»»»»»»»»»»»»»»»»»»»![9!!

!

!

"'.&$!]!A!"%'+,)()*+!%'($,!*=!(#*,$!/#*!O)1%'($2!(*!(#$!G*+2*+AH*5(#$',(!!

=%*O!'&&!*(#$%!%$1)*+,!.$(/$$+!9::9!'+2!;LL9!'+2!;LL9!'+2!;L99»»»»»»»»»»»»»»»»»»»»»»»»»![;!!

!

!

"'.&$!\!A!O#'%'3($%),()3,!*=!(#*,$!&$'C)+1!(#$!G*+2*+AH*5(#$',(!!

)+!$'3#!)+($%3$+,'&!-$%)*2!8g!*=!(#*,$!)+!$'3#!3#'%'3($%),()3<»»»»»»»»»»»»»»»»»»»»»»»»»»»»![[!

!

!

JD@*ABC2@JAD)

! H*3)'&!0*.)&)(4@!'&(#*51#!'!3*0-&$E!3*+3$-(@!'--$'%,!(*!#'C$!3'-(5%$2!-*&)()3'&!
)0'1)+'()*+,!)+!%3+(!()0$,>!I+($%)+1!-*&)()3'&!2),3*5%,$!(#%*51#!(#$!)+($%$,(,!*=!"*+4!b&')%7,!
R$/!G'.*5%!1*C$%+0$+(!8^*&2(#*%-$@!;L9[<@!)(!/',!-%*35%$2!'+2!-%)*%)(),$2!.4!(#$!3*'&)()*+!
1*C$%+0$+(!/#*!-5.&),#$2!'!2$(')&$2!,(%'($14!/)(#)+!'!4$'%!*=!=*%0)+1!'!1*C$%+0$+(!8NS!
^*C$%+0$+(@!;L9L@!NS!^*C$%+0$+(@!;L99<>!"#),!#',!3*+()+5$2!)+(*!(#$!35%%$+(!
O*+,$%C'()C$!1*C$%+0$+(@!/#*!,$(!5-!(#$!H*3)'&!S*.)&)(4!O*00),,)*+!/)(#)+!0*+(#,!*=!
1')+)+1!-*/$%>!O&$'%&4@!(#$%$!),!,)1+)=)3'+(!)+($%$,(!)+!5+2$%,('+2)+1!#*/!(#$!&)=$!3#'+3$,!*=!
-$*-&$!)+!b%)(')+!3'+!.$!)0-%*C$>!!!

! P+($%+'&!0)1%'()*+!#',!.$$+!3#'0-)*+$2!',!*+$!0$'+,>!IE($+,)C$!%$,$'%3#!#',!
5+3*C$%$2!'!&)+D!.$(/$$+!'!1%$'($%!-%*-$+,)(4!(*!$E-$%)$+3$!5-/'%2!,*3)'&!0*.)&)(4!'+2!
)+($%+'&!0)1%'()*+>!"#),!%$&'()*+,#)-!#',!'!/$&&A2*350$+($2!#),(*%4@!$+3'-,5&'($2!.4!(#$!
$,3'&'(*%!(#$*%4!3*+3$)C$2!.4!"*+4!6)$&2)+1!)+!(#$!$'%&4!9::L,!86)$&2)+1@!9::;<>!G)+D,!
.$(/$$+!0)1%'()*+!'+2!5-/'%2!,*3)'&!0*.)&)(4!#*/+!,#*/+!(*!*335%!)+!(#$!9:KL,!
86)$&2)+1@!9::;<@!(#$!9:ML,!86)$&2)+1@!9::]<@!'+2!(#$!9::L,!8O#'0-)*+!$('&>@!;L9e<>!N*/$C$%@!
$C)2$+3$!=%*0!(#$!=)%,(!2$3'2$!*=!(#$!+$/!0)&&$++)50!#',!4$(!(*!.$!5+3*C$%$2>!a'('!
5+'C')&'.)&)(4!#',!.$$+!(#$!-%)0'%4!%$',*+!=*%!(#),>!"$,()+1!%$1)*+'&!$,3'&'(*%,!'+2!'--&4)+1!
(#$!$,3'&'(*%!(#$*%4!),!0*,(!3*00*+&4!'3#)C2!(#%*51#!'+!'+'&4,),!*=!(#$!Q==)3$!=*%!
R'()*+'&!H('(),()3,!G*+1)(52)+'&!H(524!*=!I+1&'+2!'+2!J'&$,!8QRHAGH<@!'!2'(',$(!(#'(!5,$,!
O$+,5,!)+=*%0'()*+!(*!(%'3$!'!&'%1$!,'0-&$!*=!-$*-&$!C%4!($+!4$'%,>!Q+!a$3$0.$%!9!'#$!-%)0'%42!,*+1

!

!

"#$!,(524!/)&&!3*0-'%$!(#$!-$%=*%0'+3$!*=!(#$!G*+2*+AH*5(#$',(7,!$,3'&'(*%!)+!(#$!;LLL!/)(#!)(,!-$%=*%0'+3$!)+!(#$!9::L,>!"#$!G*+2*+AH*5(#$',(!#',!.$$+!(#$!2*0)+'+(!%$1)*+'&!$,3'&'(*%!)+!I+1&'+2!'+2!J'&$,!,)+3$!'(!&$',(!(#$!9:KL,@!'+2!),!(#$%$=*%$!/$&&!,5)($2!',!'!0*+)(*%!*=!'+4!,)1+)=)3'+(!3#'+1$,>!S*%$!,-$3)=)3'&&4@!(#$!,(524!'(($0-(,!(*!'+,/$%!(#$!=*&&*/)+1!%$,$'%3#!B5$,()*+,?!

9> N*/!2)2!(#$!$,3'&'(*%!3*0-*+$+(,!)+!(#$!%$1)*+,!*=!I+1&'+2!'+2!J'&$,!-$%=*%0!)+!(#$!)+($%3$+,'&!-$%)*2!.$(/$$+!(#$!;LL9!'+2!;L99!O$+,5,$,h!

9>9> J#)3#!%$1)*+!%$3$)C$2!(#$!1%$'($,(!+50.$%!*=!4*5+1@!$253'($2!'25&(,!)+!(#$!;LLL,h!

9>;> P,!(#$%$!$C)2$+3$!(#'(!(#*,$!/#*!0)1%'($2!25%)+1!(#$!2$3'2$!/$%$!0*%$!&)D$&4!(*!'3#)C!5-/'%2!,*3)'&!0*.)&)(4!3*0-'%$2!(*!(#*,$!(#'(!2)2!+*(h!

9>[> J#)3#!%$1)*+!/',!0*,(!,533$,,=5&!'(!'&&*/)+1!.*(#!)(,!0)1%'+(!'+2!+*+A0)1%'+(!-*-5&'()*+,!(*!$+1'1$!)+!5-/'%2!,*3)'&!0*.)&)(4!25%)+1!(#$!2$3'2$h!

9>e> P+!/#)3#!%$1)*+!2)2!(#$!3#'%'3($%),()3,!*=!(#*,$!/#*!*5(A0)1%'($2!.$,(!0'(3#!(#$!

!

!

(#$!'+'&4,),!'+2!'+, / $%,!(#$!B5$,()*+,!-*,$2!'.*C$@! / #)&$!(#$!=)=(#!2),35,,$,!(#$)%!

,)1+)=)3'+3$!'+2!)0-*%('+3$! /)(#)+!(#$! /)2$%!3*+($E(>!"#$!=)+'&!,$3()*+!-%*C)2$,!,*0$!

3*+3&52)+1!%$0'%D,!'+2!-%*C)2$,!,511$,()*+,!=*%!=5%(#$%!%$,$'%3#>!!!

! !

!

FJ@! *=@C* !)* ! LJ! <)

@/+)?'#-$%)H '9-%-&4)!"#$%$&'()@/+'(4)

) "*+4!6)$&2)+1!*%)1)+'&&4!-%*-*,$2@!i5,()=)$2!'+2!'--&)$2!(#$!,*3)'&!0*.)&)(4!$,3'&'(*%!(#$*%4!)+!$E-&')+)+1!(#$!%$&'()*+,#)-!.$(/$$+!)+(%'A1$+$%'()*+'&!,*3)'&!0*.)&)(4!'+2!)+($%+'&!0)1%'()*+!)+!9::;!86)$&2)+1@!9::;◇!"#$!j$,3'&'(*%!(#$*%47@!',!)(!/)&&!#$+3$=*%(#!.$!%$=$%%$2!(*@!

!

!

0)1%'+(,!)+!G*+2*+›!X!,$3*+2!3%)()B5$!),!*+$!-*,$2!.4!6)$%2)+1!89::;<!)+!(#'(!(#$!(#$*%4!='),!

!

!

"#%*51#!$E($+,)C$!)+($%C)$ / ,! /)(#!R$ / !k$'&'+2!5+)C$%,)(4!1%'25'($,!&)C)+1!)+!G*+2*+@!(#$4!
/ $%$!' .&$!(*!2$C$&*-!'!=*5%A-*)+(!(4-*&*14!. ',$2!*+! / #'(!-5&&$2!)+2)C)25'&,!(*!G*+2*+›!
J #)&$!(#$4!)+$C)(' .&4!%$3*1+),$!(#$!-5&&!*=!(#$!G*+2*+!$,3'&'(*%!)+!3'%$$%!-%*1%$,,)*+@!
0)1%'()*+,!0*()C'($2!.4!35&(5%'&!2$($%0)+'($,!'%$!'&,*!5+3*C$%$2@!)+!&)+$! /)(#!0*%$!1$+$%'&!
0*C$,!' / '4!=%*0!-5%$&4!$3*+*0)3!$E-&'+'()*+,›!6*%!,*0$@!,*3)'&!0*.)&)(4!*--*%(5+)()$,!'%$!
(%50-$2!.4!(#$!$E-$%)$+3$!*=!&)C)+1!'+2!/ *%D)+1!'.%*'2!8).)2<›!F'(#$%!(#'+!.$)+1!2$$0$2!
='))&5%$,!(#%*51#!(#$)%!)+'.)&)(4!(*!$+1'1$!)+!,*3)'&!0*.)&)(4@!(#$,$!35&(5%'&A0*()C'($2!
0)1%'()*+,!)+,($'2!+$$2!(*!.$!$C'&5'($2!/)(#)+!)+2)C)25'&!3*+($E(,!(#'(!%$=&$3(!(#$!&)C$2!
$E-$%)$+3$,!*=!(#$!0)1%'+(›!P(!),!#)1#&4!&)D$&4!(#'(!(#),!'--%$3)'()*+!*=!(#$!/ '4,!)+!/ #)3#!
0)1%'()*+!3'+!$+%)3#!'!-$%,*+!35&(5%'&&4!',!/ $&&!',!$3*+*0)3'&&4!'+2!,*3)'&&4!),!(#$!.',),!*=!
0'+4!3*0 0$+('(*%,!%$=$%%)+1!(*!(#$,$!%$1)*+,!',!!"#$%&'$()*$+&$,3'&'(*%,!%'(#$%!(#'+!
,-')$+&#-.)+)*/!$,3'&'(*%,!8,$$!(#$!$E($+,)C$!/ *%D!*+!$,3'&'(*%!%$1)*+,!.4!"*+4!O#'0-)*+<›!)

!

@/+)M+(I'(7$.#+)'I)*+,-'.$%)!"#$%$&'(")-.)!.,%$.;)$.;)<$%+")

! H)+3$!)(,!3*+3$-(5'&),'()*+!)+!(#$!$'%&4A9::L,!(#$!$,3'&'(*%!(#$*%4!#',!5+2$%1*+$!
+$'%&4!;]!4$'%,!*=!$E($+,)C$!%$,$'%3#!'+2!%)1*%*5,!$E'0)+'()*+!)+!(#$!3*+($E(!*=!I+1&'+2!
'+2!J '&$,›!6)$&2)+1!89::;<!/ ',!=)%,(!(*!-%*C)2$!$0-)%)3'&!$C)2$+3$›!V,)+1!2'('!('D$+!=%*0!(#$!
QRHAGH!3*C$%)+1!(#$!9:KL,!'+2!(#$!RNH!O$+(%'&!F$1),($%!3*C$%)+1!(#$!9:ML,@!#$!/ ',!'.&$!(*!
2$0*+,(%'($!(#'(!(#$!G*+2*+AH*5(#$',(!0$(!(#$!3%)($%)'!=*%!'&&!(#%$$!3*0-*+$+(,!*=!(#$!
$,3'&'(*%!(#$*%4›!N*/ C%@!(#),!/ ',!*+&4!-*,,).&$!(#%*51#!(#$!',50-()*+!(#'(!(#$!5-/ '%2!
,*3)'&!0*.)&)(4!$E-$%)$+3$2!)+!(#$!9:KL,!3*5&2!.$!'--&)$2!(*!(#$!9:ML,@!'!%),D4!',$%()*+!
/ #$+!'(($0-()+1!(*!)+(%*253$!'!+$/ !(#$*%4›!R*(!3*+($+(!/)(#!,)0-&$!-%$2)3()*+,@!6)$&2)+1!
/ $+(!*+!(*!2$0*+,(%'($!(#'(!(#$!G*+2*+AH*5(#$',(!)+2$$2!#'2!i5,(!',!2*0)+'+(!'+!
$,3'&'(*%!)+!(#$!9:ML,!',!)(!#'2!)+!(#$!9:KL,!

!

!

! P0-*%('+(&4@!#* / C%@!O#' 0-)*+!$(!'&!8;L9e<!2*!+*(!='&&!)+(*!(#$!(%'-!*=!=$(),#)`)+1!
G*+2*+!'+2!)(,!$,3'&'(*%@!%'(#$%!(#$4!#)1#&)1#(!)(,!2*0)+'+3$!%$&'()C$&(*!(#$!%$,(!*=!I+1&'+2!
'+2!J'&$,>!"#$%$!$E),(,!'+!$E-&)3)(!',,$%()*+!(#'(!(#$!$,3'&'(*%!=5+3()*+!*335%,!*5(,)2$!*=!(#$!
G*+2*+AH*5(#$',(@!'&.$)(!/)(#!&$,,!-%*0)+$+3$@!(#$!)0-&)3'()*+,!*=!/#)3#!/)&&!.$!2),35,,$2!
&'($%>!P+!-'%()35&'%!(#$4!-*)+(!(*!S'+3#$,($%!j.0)%1&,00%&$,&$&2#)%)&3-%4-%55!8O#'0-)*+!$(!'&>@!
;L9e?!->e[L◇!V+2$%,('+2)+1!/#4!0)1%'+(,@!.*(#!)+($%+'&!'+2!)+($%+'()*+'&@!3#**,$!%$1)*+,!
&)D$!(#$!R*%(#!J$,(!'+2!3)()$,!&)D$!S'+3#$,($%!*C$%!(#$!2*0)+'+(!G*+2*+AH*5(#$',(!'1')+!
)+C*&C$,!3*+,)2$%)+1!(#$!B5'&)('()C$!&)($%'(5%$>!X,!/)(#!O*+%'2,*+!'+2!G'(#'0!8;LL]<@!a$C)+$!
$(!'&7,!8;LL[<!=)+2)+1,!=%*0!)+A2$-(#!)+($%C)$/,!/)(#!#)1#A,D)&&$2!$0-&*4$$,!)+!S'+3#$,($%!
#)1#&)1#(!(!(#$!+*+A$3*+*0)3!2$($%0)+'+(,!*=!0)1%'()*+!2$3),)*+,!'+2!*5(3*0$,>!"#$,$!
)+3&52$!-$%,*+'&!()$,!/)(#!(#$!.%*'2&4A2$=)+$2!jR*%(#7@!'+2!2),,*&5()*+,!/)(#!&)C)+1!'+2!
/*%D)+1!)+!G*+2*+@!#'C)+1!,-$+(!'!-$%)*2!*=!()0$!)+!(#$!3'-)('&>!"#$!3'&&!=*%!'!1%$'($%!
'--%$3)'()*+!*=!+*+A$3*+*0)3!0*()C'()*+,!'%$!$3#*$2!=5%(#$%!)+($%+'()*+'&&4@!',!)+!FI%'(7,!
8;L9e<!$E-&'+'()*+,!*=!/#4!H/),,!1%'25'($,!%$(5%+!(*!(#$)%!%5%'&!#*0$>!!

! IE'0)+)+1!(#$!$E-$%)$+3$,!*=!(#*,$!*5(,)2$!(#$!G*+2*+AH*5(#$',(!#',!'&,*!('D$+!*+!
1%$'($%!)0-*%('+3$!=*&&*/)+1!(#$!%$A3*+=)15%'()*+!*=!(#$!,($--)+1A*==!3*0-*+$+(!*=!(#$!
$,3'&'(*%!(#$*%4>!X!+50.$%!*=!,(52)$,!#'C$!3*+3&52$2!(#'(!)+2)C)25'&,!,-$+2!&$,,!()0$!*+!(#$!
$,3'&'(*%!'+2!&$'C$!'(!4*5+1$%!'1$,!(#'+!',,50$2!.4!6)$&2)+1!89::;◇!O#)$=!'0*+1!(#$,$!),!
O#'0-)*+!8;L9;<@!/#*!$E'0)+$,!(#$!,($--)+1A*==!-%*3$,,!=%*0!'!)=$3*5%,$!-$%,-$3()C$!
3*C$%)+1!(#$!-$%)*2!=%*0!9:\\!(*!;LL9>!J#)&$!#),!3*+3&5,)*+,@!(#'(!(#*,$!$+($%)+1!(#$!
$,3'&'(*%!%$1)*+!C+(5'&&4!&$'C$!)('1')+@!),!)+!&)+$!/)(#!(#$!$,3'&'(*%!(#$*%4@!)(!1*$,!'1')+,(!
(#$!3%)($%)'!(#'(!(#*,$!&$'C)+1!'%$!3*0)+1!(*/'%2!(#$!$+2!*=!(#$)%!3'%$$%,>!P+,($'2@!#$!
2$($%0)+$,!(#'(!*=!(#$!-$*-&$!/#*!&$=(!(#$!G*+2*+AH*5(#$',(!.4!;LL9@!#'C)+1!$+($%$2!
.$(/$$+!9:\\!'+2!9:K9@!(#%$$AB5'%($%,!#'2!&$=(!.4!9:M9!'+2!,-$+(!&$,,!(#'+!9]!4$'%,!*+!(#$!
$,3'&'(*%>!P+!'22)()*+@!&$'C$%,!)+!9::9!/$%$!0*,(&4!%$-%$,$+($2!)+!(#$!9\A;:!'1$!1%*5->!
"#$,$!%$,5&(,!'%$!$3#*$2!$&,$/#$%$>!Q=!'&&!H3*(,!%$(5%+)+1!#*0$!=%*0!(#$!G*+2*+AH*5(#$',(!
)+!;LL9@!(/*A(#)%2,!/$%$!'1$2!.$(/$$+!9]!'+2!ee@!/#)&$!*+&4!;Lg!/$%$!'1$2!.$(/$$+!e]!
'+2!Ke!86)+2&'4!$(!'&>@!;LLM<>!"#$!%$-$%35,,)*+!=*%!(#$!'+'&4,),!3*+253($2!#$%$!),!(#'(!'!
%$1)*+'&!$,3'&'(*%!3'++*(!.$!$E'0)+$2!)+!),*&'()*+!.5(!)+!%$&'()*+!(*!(#$!-$%=*%0'+3$!*=!
(#$%!%$1)*+,>!"#),!-%$,$+(,!'!=&'/!)+!(#$!$,3'&'(*%!(#$%4>!"#$!/'4!)(!/',!*%)1)+'&&4!
3*+3$-(5'&),$2!.4!6)$&2)+1!89::<!%$,5&(,!)+!'+'&4,),!(#'(!=*35,$,!*+!)+2)C)25'&!%$1)*+,>!d$(!'&&!

!

!

%$1)*+,!#'C$!)+A=&*/,!*=!4*5+1@!$253'($2!'25&(,!'+2!)+2)C)25'&,!/)(#)+!C%4!%$1)*+!

$E-$%)$+3$!5-/'%2!,*3)'&!0*.)&)(4>!"#5,!C%4!%$1)*+!#',!'+!$,3'&'(*%!=5+3()*+@!',!0'2$!

3&$'%!.4!O#'0-)*+!8;L9;<@!(#$!-$%=*%0'+3$!*=!/#)3#!.$3*0$,!%$&$C'+(!*+&4!)+!%$&'()*+!(*!

*(#$%,>!P(!),!(#),!(#'(!,#*5&2!2%)C$!%$,$'%3#!(#'(!'--&)$,!(#$!(#$*%4>!"#$!+$$2!(*!$E'0)+$!(#$!

%$&'()C$!-$%=*%0'+3$!*=!$,3'&'(*%!%$1)*+,!),!3*0-*5+2$2!.4!(#$!&'3D!*=!.',$&)+$,!=%*0!/#)3#!

%$1)*+,!3'+!.$!($,($2>!

)

!"#$%$&'()*+,-'.")-.)J.&+(.$&-'.$%)2'.&+6&")

) "#$!$,3'&'(*%!(#$*%4!#',!'&,*!.$$+!($,($2!)+($%+'()*+'&&4!(#%*51#!(#$!)+C$,()1'()*+,!

*=!*335-'()*+'&!-'(#/'4,!'0*+1!)+($%+'()*+'&!0)1%'+(,!)+!(#$)%!2$,()+'()*+!3*5+(%4>!"#),!

%$,$'%3#!#',!.$$+!)0-*%('+(>!P(!#',!.$$+!%$-$'($2&4!*.,$%C$2@!)+3&52)+1!.4!6)$&2)+17,!89::;<!

*%)1)+'&!-'-$%@!(#'(!*335-'()*+'&!C'3'+3)$,!'%$!,*0$()0$,!=)&&$2!=%*0!'.%*'2@!'+2!

3*+,$B5$+(&4!)(!,!*=!)+($%$,(!(*!$E'0)+$!#*/!(#$!$,3'&'(*%!-$%=*%0,!=*%!)+($%+'()*+'&!

0)1%'+(,>!6)%,(&4@!=*%!0'+4!-$*-&$!)+($%+'()*+'&!0)1%'()*+!0'4!)+C*&C$!2*/+/'%2!,*3)'&!

0*.)&)(4!86)$&2)+1@!;LLK<>!"#),!),!0*,(!3*00*+&4!3*+3$-(5'&),$2!',!*C$%AB5'&)=)3'()*+>!P+!

I5%*-$!'+2!R*%(#!X0$%)3'@!5+%$3*1+),'.&$!*%!'!&'3D!*=!B5'&)=)3'()*+,!'+2!&'+15'1$!.'%%)$%,!

'0*+1!)00)1%'+(,!*=($+!&$'2,!(*!(#$!*.(')+0$+(!*=!&*/!,('(5,!i*.,!.$&*/!(#$)%!,D)&&!&C&!

8W'-'2$0$(%)*5!$(!'&>@!;LL:<!F$&'($2!(*!(#$!$,3'&'(*%!0$('-#*%@!(#),!3'+!.$!,$$+!',!'!

2*/+/'%2!0*C0+(!/)(#!$C)2$+3$!3*0)+1!=%*0!H*5(#$%+!I5%*-$'+!3*5+(%)$,!8c)2'&AO*,*!

'+2!S)%$(A^'05+2)@!;L9e@!W'%$&&'!$(!'&>@!;L9[@!H)0m+!$(!'&>@!;L9e<!',!/$&&!',!^$%0'+4@!(#$!

VZ!'+2!'0*+1!F*0'+)'+!)00)1%'+(,>!8^%'+'(*@!;L9e@!X&$D,4+,D'!'+2!"%)('#@!;L9[@!

X&$E'+2%5@!;L9;<!J#)&$!(#$!$C)2$+3$!-%$,$+($2!#$%$!),!*=!3*5+(%4A/)2$&2*/+/'%2!$,3'&'(*%!

0*C0+(,@!$,3'&'(*%!%$1)*+A,-$3)=)3!'+'&4,),!#',!2%'/+!,)0)&'%&4!+$1'()C$!3*+3&5,)*+,!=*%!

)+($%+'()*+'&!0)1%'+(,>!6)$&2)+1!8;LLK<!=)+2,!(#'(!0'+4!)00)1%'+(,!,$&=A2$=)+$2!',!j.&'3D7!'+2!

jX,)'+7!/#*!$+($%$2!(#$!G*+2*+AH*5(#$',(!)+!(#$!9:ML,!$E-$%)$+3$2!2*/+/'%2!0*.)&)(4!

)+(*!.&5$!3*&&'%!/*%D!'+2!5+$0-&*40$+(>!"#$%$!),@!(#$%$=*%$@!,*0$!,5.,('+3$!(*!(#$!3&')0!

(#'(!$,3'&'(*%!%$1)*+,!2*!+*(!-$%=*%0!/$&&!=*%!3$%(')+!=*%$)1+A.*%+!)+2)C)25'&,!/#*!*=($+!

$E-$%)$+3$!2*/+/'%2!%'(#$%(#'+!5-/'%2!,*3)'&!0*.)&)(4!=*&&*/)+1!(#$)%!0)1%'()*+>)

! Q=!3*5%,$@!0)1%'()*+!),!'!053#!0*%$!3*0-&$E!-#$+*0$+*+!(#'+!(#),!1$+$%'&!

3*+3&5,)*+!-*%(%'4,>!S'+4!)00)1%'+(,!2*!$+1'1$!)+!5-/'%2!,*3)'&!0*.)&)(4!=*&&*/)+1!'!

!

!

%$&*3'()*+!(*!'+!$,3'&'(*%!%$1)*+›!O*+%'2,*+!'+2!G'(#'0!8;LL]<

!

!

2* 0)+'+3$!)+!(#$!9:KL,@!9:ML,!'+2!9::L,!(*!(#$!-*)+(!/#$%$!)(!'--$'%,!(*!.$!,(%53(5%'&&4!$0.$22$2!)+(*!(#$!/*%D)+1,!*=!b%)(),#!,*3)$(4@!,5%$&4!/$!/*5&2!$E-$3(!(#$!,'0$!(*!*335%!)+!(#$!;LLL,h!J#)&$!(#),!),!'+!5+2$%,('+2'.&$!*.i$3()*+@!,)0-&4!$,,"#)%1&(#'(!)(!/*5&2!.$!(#$!,'0$!/*5&2!.$!(*!)1+*%$!(#$!3*+($E(!/)(#)+!/#)3#!(#$!;LLL,!/',!-&'4$2!*5(!'+2!(#$!,)1+)=)3'+(!$C$+(,!'+2!-%*3$,,$,!(#'(!(**D!-&'3$>!"#$!=*&&*/)+1!,$3()*+!/)&&!(#$%$=*%$!*5(&)+$!,*0$!*=!(#$,$!3*+($E(,!'+2!-%*3$,,$,!'+2!$E-&')+!#*/!$'3#!3*5&2!)0-'3(!*+!(#$!-$%=*%0'+3$!*=!$,3'&'(*%!%$1)*+,>!

!

!

!

!

!

-$%3$+('1$A-*)+(!2)==$%$+3$!.$(/$$+!(#$!ML g!%),$!)+!5+$0-&*40$+(!$E-$%)$+3$2!)+!
d*%D,#)%$!'+2!"#$!N50.$%!.$(/$$+!$'%&4!;LLM!'+2!$'%&4!;L9L!'+2!(#$![9g!%),$!,$$+!)+!
G*+2*+p!'&(#*51#!'![;g!%),$!)+!(#$!R*%(#A J$,(!2),0),,$,!'!R*%(#YH*5(#!%$1)*+'&!2)C)2$>!"#$!
%$1)*+'&!2),-'%)()$,!3*+()+5$!/#$+!O'0-*,!$(!'&!8;L99<!&**D$2!'(!/'1$!'+2!,'&'%4!1%*/(#!
C$%!(#$!%3,,)+!-$%)*2>!b$(/$$+!;LLKYLM!'+2!;LL:Y9L!(#$,$!1%$/!'(!'+!'++5'&!'C$%'1$!
=!]g!)+!(#$!I',(!*=!I+1&'+2@!#*/$C$%!(#$!R%(#!I',(!'+2!(#$!I',(!S)2&'+2,!$E-$%)$+3$2!+*!
1%*/(#@!'+2!+$1'()C$!1%*/(#!/',!$E-$%)$+3$2!)+!(#$!J$,(!S)2&'+2,!'+2!)+!G*+2*+>!X&&!*=!
(#),!,$%C$,!(*!#)1#&)1#(!#*/!C'%)'.&$!(#$!)0-'3(,!*=!(#$!%$3$,,)*+!/$%$!=*%!2)==$%$+(!%$1)*+,@!
.5(!/#'(!2*$,!(#),!0$'+!=*%!(#$!-$%=*%0'+3$!*=!$,3'&'(*%,h!

! "#$!C'%)*5,!0'3%*$3*+*0)3!)0-'3(,!*=!(#$!%$3$,,)*+!#'C$!(#$!-*($+()'&!(*!)0-'3(!'&&!
(#%$$!3*0-*+$+(,!*=!'!%$1)*+7,!$,3'&'(*%>!6)%,(&4@!'!%),$!)+!5+$0-&*40$+(!'+2!'!3*+(%'3()*+!
)+!(#$!+50.$%!*=!i*.,!'C')&'.&$!&)0)(,!'!0'i*%!2$($%0)+'+(!*=!)+($%%$1)*+'&!0)1%'()*+!)+!
^%$'(!b%)(')+>!Q+$!$,()0'()*+!,511$,(,!(#'(!*C$%![Lg!*=!0*C$,!.$(/$$+!%$1)*+,!'%$!
$0-&*40$+(A%$&'($2!8a)E*+@!;LL[<@!'+2!(#5,!(#$%$!),!(#$!-*,,).)&)(4!(#'(!)+($%%$1)*+'&!
0)1%'()*+!0'4!#'C$!,&*/$2!25%)+1!(#$!&',(!4$'%,!*=!(#$!;LLL,>!H$3*+2&4@!%$25+2'+3)$,@!&'4A
==,!'+2!,('1+'+(!/'1$!1%*/(#!25%)+1!(#$!%3,,)+!/)&&!#'C$!)0-'3($2!*+!-$*-&$7,!
335-'()+'&!0*.)&)(4>!"#),@!3*0.)+$2!/)(#!'!='&&!)+!#*5,$!,'&$,!25%)+1!(#$!%3,,)*+!8O'0-*,!
$(!'&>@!;L99<@!3'+!,$%)*5,&4!)+#).)(!'!%$1)*+7,!'.)&)(4!(*!-%*C)2$!*--*%(5+)()$,!=*%!5-/'%2!,*3)'&!
0*.)&)(4@!2!&)0)(,!(#$!$E($+(!(*!/#)3#!-$*-&$!3'+!0*C$!5-!(#$!$,3'&'(*%>!6)+'&&4@!'!'!%$,5&(!
=!,('1+'()+!)+!,*3)'&!0*.)&)(4@!'!-*($+()'&!&*,,!*=!#50'+!3'-)('&!'+2!',$(,!'+2!(#$!2)==)35&(4!
)+!+$1*()'()+1!(#$!#*5,)+1!0'%D$(@!(#$!'.)&)(4!(*!,($-!*==!(#$!$,3'&'(*%!0'4!#'C$!.$3*0$!
0*%$!2)==)35&(>!

!

B+7',($8/-#)M('#+""+")

! X!2$0*1%'-#)3!-%*3$,,!*=!)+3%$',)+1!-%*0)+$+3$!25%)+1!(#$!;LLL,!/',!(#$!%),$!)+!
)00)1%'()*+>!b$(/$$+!;LLL!'+2!;LL:@!(#$!,(*3D!*=!=*%$)1+A.*%+!)+!(#$!VZ!)+3%$',$2!.4!*C$%!
]Lg!(*!%$'3#!'--%*E)0'($&4!K!0)&&)*+!.4!(#$!$+2!*=!(#$!2$3'2$@!%$-%$,$+()+1!99>eg!*=!(#$!
VZ!-*-5&'()*+!8F)$+`*!'+2!c'%1',AH)&C'@!;L9\<>!_5,(!',!(#$!$3*+*0)3!%3,,)*+!#'2!'!%$1)*+'&!
1$*1%'-#4@!,*!#',!VZ!)00)1%'()*+>!P(!),!3&$'%!(#'(!G*+2*+!),!'!=*3'&!-*)+(>!QC$%!eLg!*=!
=*%$)1+A.*%+!0)1%'+(,!)+!(#$!VZ!)+!;LLL!/$%$!)+!G*+2*+@!'+2!/#)&$!(#),!#'2!2%*--$2!(*![Kg!

!

!

!

9e!

!

!

)+($%+'&!0)1%'()*+!'0*+1!(#*,$!'1$2!\]!'+2!*C$%!8H0)(#!'+2!H'1$@!;L9e<>!X!0*%$!2$(')&$2!

-)3(5%$!*=!(#$!2$3&)+$!)+!(#$!VZ!)+($%+'&!0)1%'()*+!,4,($0!)+!(#$!;LLL,!),!-%*C)2$2!.4!G*0'E!

$(!'&!8;L9e<>!6)%,(&4@!(#$4!=)+2!'!%C%,'&!)+!=&*/,!.$(/$$+!(#$!R*%(#!'+2!(#$!H*5(#!*=!

I+1&'+2>!J#)&$!(#$!R*%(#!1')+$2!=%*0!(#$!H*5(#!)+!(#$!=)%,(!#'&=!*=!(#$!2$3'2$@!(#),!(%$+2!

%C%,$2!)+!(#$!,$3*+2!#'&=!'+2!/',!j

!

!

1%'25'($!/ '1$,!(*/ '%2!(#$!$+2!*=!(#$!2$3'2$>!^%'25'($,!'1$2!.$(/$$+!;9!'+2![L!)+!;L9]!
#'2!(#$!,'0$!0$2)'+!,'&'%)$,!)+!+*0)+'&!($%0,!8q;e@LLL<!',!(#$4!2)2!)+!;LLM!8bPH@!;L9\◇!"#$!
,5%-&5,!*=!,D)&&$2!&'.*5%!3'+!(#$%$=*%$!&)0)(!(#$!'.)&)(4!*=!'!%$1)*+!(*!'&&*/!5-/ '%2!
335-'()+'&!-%*1%$,,)*+@!#$+3$!)(,!-*($+()'&!(*!2),%5-(!(#$!/*%D)+1,!*=!'+!$,3'&'(*%>!!

! N'C)+1!2C&*-$2!'+!5+2$%,('+2)+1!*=!#*/!%$1)*+'&!$,3'&'(*%,!)+!I+1&'+2!'+2!J '&$,!
#'C$!-$%=*%0$2!)+!-%$C)*5,!2$3'2$,!'+2!(#$!3*+($E(!/)(#)+!/#)3#!$,3'&'(*%,!#'C$!
-$%=*%0$2!25%)+1!(#$!;LLL,@!)(!),!-*,,).&$!(*!2C&*-!,*0$!#4-*(#$,$,!(*!15)2$!(#$!
$0-)%)3'&!,$3()*+,!*=!(#),!-''-$%>!6)%,(&4@!)(!),!-%$2)3($2!(#'(!(#$!G*+2*+AH*5(#$',(!/)&&!
3*+()+5$!(*!.$!(#$!2*0)+'+(!$,3'&'(*%!%$1)*+!%$&'()C$!(*!*(#$%!%$1)*+,!)+!I+1&'+2!'+2!
J '&$,>!"#),!),!25$!(*!(#$!%$1)*+,!3*+()+5)+1!)0-*%('+3$!/)(#)+!(#$!VZ!$3*+*04@!)(,!
)0-*%('+3$!)+!(#$!VZ7,!0)1%'()*+!,4,($0!8G*0'E!$(!'&>@!;L9e<@!'+2!)(,!1%*/)+1!%$-5('()*+!',!
'!1&*.'&!3)(4!(#'(!3'+!*==$%!*--*%(5+)()$,!+*(!'C')&'.&$!&$/#$%$>!H$3*+2&4@!(#$!'.)&)(4!*=!%!
+*+A0)1%'+(,!'+2!0)1%'+(,!)+!(#$!G*+2*+AH*5(#$',(!(*!$+($%!(#$!,$%C)3$!3&',,!/)&&!.$!
1%$'($%!)+!(#$!9::L,!(#$+!=*%!(#$!;LLL,@!2%)C$+!-%)0'%)&4!.4!(#$!-%*3$,,$,!*5(&)+$2!'.*C$>!
"#)%2&4@!)(!),!-%$2)3($2!(#'(!(#$!(!(#$-)+1A*==!-%*3$,,!)+!(#$!;LLL,!/)&&!3*+()+5$!(*!.$!
2*0)+'($2!.4!4*5+1$%!'1$A1%*5-,@!%'(#$%!(#'+!(#*,$!3*0)+1!(*!(#$!$+2!*=!(#$)%!/*%D)+1!
&)C$,!8O#'0-)*+@!;L9;◇!N*/$C$%@!)(!),!&)D$&4!(#'(!(!(#*,$!,($-)+1A*==!/)&&!,()&&!.$!)+!(#$!
'2C'+3$2!,*3)*$3*+*0)3!-*,)()*+,>!

!

B=@=)=DB)H!@NABAFAGP)

B$&$)

! "#$!'+'&4,),!5+2$%('D$+!)+!(#),!,(524!0'D$,!5,$!*=!(/*!2'(',$(,>!"#$!=)%,(!),!(#$!'++5'&!-5.&)3'()*+!*=!VZ!)+($%+'&!0)1%'()*+!,('(),()3,!.4!(#$!Q==)3$!=*%!R'()*+'&!H('(),()3,!8QRH<>!V+=*%(5+'($&4@!(#$%$!),!+*!3$+(%'&!%$1),($%!=*%!=*%0'&&4!%$3*%2)+1!)+($%+'&!0)1%'()*+,!/)(#)+!(#$!VZ>!P+,($'2@!(#$!=)15%$,!3*0.)+$!2'('!=%*0!(#$!W'()$+(!F$1),($%!a'('!H$%C)3$!8WF<@!(#$!RNH!O$+(%'&!F$1),($%!8RNHOF<!'+2!(#$!N)1#$%!I253'()*+!H('(),()3,!X5(#*%)(4!8NIHX<>!"#$!'++5'&!%$&$',$!*=!WF!2'('!'+2!(#$!/$$D&4!%$&$',$!*=!(#$!RNHOF!'&&*/,!'!0)1%'()*+!(*!.$!%$3*%2$2!.4!)2$+()=4)+1!/#$+!'+!)+2)C)25'&@!(%'3$2!.4!'!5+)B5$!RNH!R50.$%@!%$1),($%,!'!3#'+1$!*=!^$+$%'&!W%'3()()*+$%!8^W<>!"#$!2'('@!(#$%$=*%$@!0$',5%$,!3#'+1$!*=!&*3'&!'5(#*%)(4!%'(#$%!(#'+!3#'+1$!*=!'22%$,,>!N*/C%@!)(!#',!.$$+!%$3*1+),$2!(#'(!0'+4!4*5+1!-$*-&$@!)+!-'%()35&'%!0'&$!,(52$+(,@!='&!(*!%$1),($%!/)(#!(#$)%!&*3'&!^W!=*&&*/)+1!'!0*C$!(*!*%!=%*0!5+)C$%,)(4>!"#$4!'%$!,5.,$B5$+(&4!*0)(($2!=%*0!)+($%+'&!0)1%'()*+!,('(),()3,!,*&$&4!%$&)'+(!*+!^W!2'('>!"*!%$0$24!(#),@!0)1%'()*+!=&*/,!'%$!,5--&$0$+($2!.4!2'('!=%*0!NIHX@!/#)3#!-%*C)2$,!.*(#!($%0A()0$!'+2!#*0$!'22%$,,$,!'+2!$+'.&$,!(#$!QRH!(*!3'-(5%$!(#$!0)1%'()*+,!*=!,(52$+(,@!/#)3#!'33*5+(!=*%!'!&'%1$!-%*-*%()*+!*=!)+($%+'&!0)1%'()*+!)+!(#$!VZ!8QRH@!;L9]<>!J#)&$!(#$!,(52$+(!'2i5,(0$+(!0$(#*2!#',!+*/!.$$+!)+3&52$2!)+!'&&!)+($%+'&!0)1%'()*+!,('(),()3,!%$&$',$2!,)+3$!_5+$!;L9L@!)(!#',!'&,*!.$$+!%$(%*,-$3()C$&4!'--&)$2!(*!2'('!1*)+1!.'3D!(*!)+($%+'&!0)1%'()*+!)+!(#$!4$'%!(*!_5+$!;LL;>!!

! "#$!,$3*+2!2'(',$(!5,$2!)+!(#$!'+'&4,),!),!(#$!Q==)3$!=*%!R'()*+'&!H('(),()3,!G*+1)(52)+'&!H(524!*=!I+1&'+2!'+2!J'&$,!8QRHAGH<>!P+!($,()+1!(#$!$,3'&'(*%!(#$*%4!)+!(#$!VZ!3*+($E(!)(!),!(#$!0*,(!-*-5&'%!'+2!5,$=5&!2'(',$(!'C')&'.&$>!V,)+1!O$+,5,!'+2!&)=$!$C$+(,!2'('@!(#$!QRHAGH!-%*C)2$,!'!2$(')&$2@!&)+D$2!%$3*%2!=*%!'!,'0-&$!*=!)+2)C)25'&,!.*%+!*+!*+$!*=!=*5%!2'($,!,$&$3($2!)+!(#$!3'&$+2'%!4$'%>!"#),!3%$'($,!'!,'0-&$!*=!*C$%!#'&=!'!0)&&)*+!-$*-&$!'(!$'3#!O$+,5,@!$B5'&!(*!'%*5+2!9g!*=!(#$!-*-5&'()*+!*=!I+1&'+2!'+2!J'&$,>!H('%()+1!'(!(#$!9:K9!O$+,5,@!2'('!#',!+*/!.$$+!3*&&$3($2!'+2!0'2$!'C')&'.&$!=*%!$'3#!*=!(#$!O$+,5,$,!3*+253($2!,)+3$>!"#),!)+3&52$,!(#$!;L99!O$+,5,!=*&&*/)+1!(#$!%$&$',$!*=!(#$!;L99!G*+1)(52)+'&!H(524!2'('!*+!9'(!a$3$0.$%!;L9[!8G4+3#!$(!'&>@!;L9]<>!b4!3*&&$3()+1!)+=*%0'()*+!*+!(#*,$!(#'(!$!(#'+($%!(#$!QRHAGH!8(#%*51#!.)%(#,!'+2!)00)1%'()*+<!'+2!%$(')+)+1!(#$!)+=*%0'()*+!*=!(#*,$!(#'(!&$'C$!8(#%*51#!2$'(#!'+2!$0)1%'()*+<@!(#$!2'(',$(!3*+('),!

!

)+=*%0 '()*+!*+!*C$%!9!0)&&)*+!)+2)C)25'&,>!"#$!,'0 -&$,!*=!)+($%$,(!#$%$!'%$!(#*,$!-%$,$+(!'(!

(#$!9: :9!'+2!;LL9!O$+,5,$,@!$B5'&!(*!e9M@;Le@!'+2!(#*,$!-%$,$+(!'(!(#$!;LL9!'+2!;L99!

O$+,5,$,@!$B5'&!(*!e;9@K:]!8G4+3#!$(!'&>@!;L9]<>!!

! "#$!.$+$=)(,!*=!5,)+1!(#),!2'(',$(!*C$%!*(#$%!&*+1)(52)+'&!,(52)$,!)+!I+1&'+2!'+2!

J '&$,!,53#!',!(#$!9:KL!b%)(),#!O*#*%(!H(524!*%!(#$!b%)(),#!W'+$&!N*5,$#*&2!H5%C$4!'%$!

+50$%*5,>!"#$!=)%,(@!)(,!,)`$@!#',!'&%$'24!.$$+!0$+()*+$2>!"#$!,$3*+2!),!(#$!,3*-$!*=!)(,!

3*C$%'1$!'+2!(#$%$=*%$!)(,!'.)&)(4!(*!.$!%$-%$,$+('()C$!*=!(#$!/#*&$!b%)(),#!-*-5&'()*+>!"#),!),!

3*+=)%0$2!.*(#!.4!'!C$%4!#)1#!O$+,5,!%$,-*+,$!%'($!8:eg!)+!;LL9!'+2!;L99<!'+2!*.,$%C$2!

,'0 -&)+1!=%'3()*+,!3*%%$,-*+2)+1!/)(#!/#'(!/*5&2!.$!$E-$3($2!*=!'!%$-%$,$+('()C$!,'0 -&$!

8G4+3#!$(!'&>@!;L9]<>!"#$!(#)%2!.$+$=)(!),!)(,!&*/!'((%)()*+!%'($@!')2$2!.4!(#$!&$1'&!%$B5)%$0$+(,!

*=!3*0 -&$()+1!(#$!O$+,5,!'+2!%$-*%()+1!&)=$!$C$+(,>!6*5%(#!),!(#$!/$'&(#!*=!)+2)C)25'&!.5(!

'+*+40),$2!2'('!'C')&'.&$>!"#$!QRHAGH!3*+(')+,!)+=*%0 '()*+!*+!3#'%'3($%),()3,!,53#!',!,*3)'&!

3&',,@!$0 -&*40$+(@!#@!$'&(#@!$253'()*+!'+2!0)1%'()*+!-'(($%+,@!',!/$&&!',!2$(')&$2!)+=*%0 '()*+!

*+!=' 0)&4!0$0 .$%,>!"#$,$!)+2)C)25'&!3#'%'3($%),()3,!3'+!,!5.,$B5$+(&4!.$!(%'3$2!(#%*51#!(#$!

2$3'2$,>!!

! N*/C%@!(#$!2'(',$(!2*$,!#'C$!/$'D+$,,$,>!F$&'()C$&4!&*/!'((%)()*+!%'($,!2*!+*(!

15'%'+($$!3*0 -&$($!(%'3D)+1!.$(/$$+!O$+,5,$,!',!'!3*+,$B5$+3$!*=!)+2)C)25'&,!$E),()+1!(#$!

QRHAGH!/)(#!+*!%$3*%2!*=!2$'(#!*%!$0)1%'()*+>!X22)()*+'&&4@!3*C$%'1$!*+&4!$E($+2,!(*!

%$,)2$+(,!*=!I+1&'+2!'+2!J '&$,@!/#)&,(!%$,)2$+(,!*=!H3*(&'+2!'+2!R*%(#$%+!P%$&'+2!'%$!

%$3*%2$2!)+!(#$)%!%$,-$3()C$!&*+1)(52)+'&!,(52)$,>!J #)&$!)+3*%-*%'()+1!'&&!(#%$$!,(52)$,!),!

-*,,).&$@!)(!/',!.$4*+2!(#$!()0)+1!'+2!,3*-$!*=!(#$!,(524>!"#)%2&4@!3$%(')+!B5$,()*+,!'+2!

'+,/$%,!&'3D!3*+()+5)(4!.$(/$$+!O$+,5,$,>!6*%!$E'0 -&$@!)+=*%0 '()*+!*+!#)1#$,(!

B5'&)=)3'()*+!),!3'($1*%),$2!2)==$%$+(&4!)+!9: :9!(*!#* /!)(!),!)+!;LL9!'+2!;L99>!H)0)&'%&4@!

2)==$%$+(!(!(*-)3,!.$3*0$!)0 -*%('+(!',!()0$!-',,$,>!a$(')&$2!B5$,()*+,!%$1'%2)+1!$(#+)3!,('(5,!

'+2!%$&)1)*+@!=*%!)+,('+3$@!/$%$!=)%,(!',D$2!)+!;LL9!'+2!(#$%$=*%$!3'++*(!.$!3*0 -'%$2!(*!

-%$C)*5,!O$+,5,$,!8QRH@!;LLe<>!6*5%(#@!25$!(*!(#$!2$(')&$2!-$%,*+'&!)+=*%0 '()*+!)+3&52$2@!

+*+A2),3&*,5%$!*=!,$+,)()C$!)+=*%0 '()*+!),!*=!5-0*,(!)0 -*%('+(!(!(*!(#$!QRH>!H'0 -&$!,)`$,!'%$!

3*+,$B5$+(&4!%$,(%)3($2!(*!9L@!/#)3#!)+!,*0$!3',$,!&)0)(,!*=!(#$!'+'&4,),!(#'(!3'+!.$!

3*+253($2>!Q(#$%!/$'D+$,,$,!*=!3$%(')+!C'%)'.&$,!'+2!2$=)+)()*+,!5,$2!)+!(#$!'+'&4,),!/)&&!.$!

$E'0)+$2!)+!(#$!0$(#*2*&*14!,$3()*+!.$&*/>!!!

!

!

!

H+&/ ' ; '% ' ,4)

! "#$!(/ *! 0 ')+!') 0 ,!*=!(#),!- ' -$%!' +2!(#$!3*%%$, - *+2)+1!%$,$ '%3#!B5$,()*+,!5()&),$!
2)==$%$+(!%$,$ '%3#!2$,)1+,>!O* 0 - '%)+1!(#$!=5+3()*+!*=!$ '3#!%$1)*+7,!$,3 '& ' (*%!25%)+1!(#$!
;LLL,!('D$,! '!&*+1)(52)+ '&!' - -%* '3#@! / #)&$!3* 0 - '%)+1!(#$! - $%=*% 0 '+3$!*=!(#$!G*+2*+A
H*5(#$ ' ,(!$,3 '& ' (*%! . $(/ $$+!(#$!9 : : L,!' +2!(#$! ; LLL,!)+C*&C$,!' !3%*, ,A,$B5$+() '&!' - -%* '3#>!
R*+$(#$&$, ,@! . *(#!)+C*&C$!($,()+1!(#$!(#%$$!3* 0 - *+$+(,!*=!(#$!$,3 '& ' (*%!(#$*%4!' +2!
(#$%$=*%$!5,$!(#$!, ' 0$! 0$(#*2*&*1)$,>!"#$4!' %$!' &, *! . *(#!3*+253($2!' (!(#$!, ' 0$!, - ' () '&!
,3 '&$@! / #)3#!),!%$1)*+ '&>!"#$%$!' %$!9L!%$3*1+),$2!%$1)*+,!3*C$%)+1! I +1&' +2!' +2! J '&$,?!"#$!

!

!

9+$,,&:?!N)1#$%!S'+'1$%)'&@!X20)+),(%'()C$!'+2!W%*=$,,)*+'&!Q335-'()*+,!8)+3&52)+1!

$0-&*4$%,!)+!&'%1$!*%1'+),'()*+,<p!

9+$,,&;?!G*/$%!S'+'1$%)'&@!X20)+),(%'()C$!'+2!W%*=$,,)*+'&!Q335-'()*+,p!!

9+$,,&<?!P+($%0$2)'($!Q335-'()*+,p!

9+$,,&=?!H0'&&!I0-&*4$%,!'+2!Q/+!X33*5+(!J*%D$%,p!

9+$,,&>?!G*/$%!H5-$%C),*%4!'+2!"$3#+)3'&!Q335-'()*+,p!

9+$,,&\?!H$0)AF*5()+$!Q335-'()*+,p!

9+$,,&K?!F*5()+$!Q335-'()*+,p!

'+2?!

RC%!J*%D$2!'+2!G*+1A"$%0!V+$0-&*4$2p!

65&&A")0$!H(52$+(p!

Q335-'()*+!P+'2$B5'($&4!a$,3%).$2p!

R*(!O&',,)=)'.&$!=*%!Q(#$%!F$',*+,>!

!

! X!(%'+,)()*+!%'($!),!(#$+!5,$2!(*!0$',5%$!(#$!-%$C'&$+3$!*=!5-/'%2!,*3)'&!0*.)&)(4!'0*+1!'!-*-5&'()*+!1%*5-!)+!,)0)&'%)(4!(*!O#'0-)*+!$(!'&!8;L9e<>!"#$!(%'+,)()*+!%'($!)+!(#$!3*+($E(!*=!(#),!-'-$%!),!(#$!-%*-*%()*+!*=!'&&!(#*,$!)+!/*%D!.5(!+*(!)+!(#$!('%1$(!,*3)'&!3&',,!'(!(#$!.$1)++)+1!*=!(#$!-$%)*2!8)+3&52)+1!=5&&A()0$!,(52$+(,<!/#*!'%$!)+!(#$!('%1$(!,*3)'&!3&',,!'(!(#$!$+2!*=!(#$!-$%)*2>!"#$!('%1$(!,*3)'&!3&',,!)+!(#),!3*+($E(!'%$!RHHIO!O&',,$,!9!'+2!;@!/#)3#!/)&&!#$+3$=*%(#!.$!D+*/+!',!(#$!j,$%C)3$A3&',,7>!"#$!(%'+,)()*+!%'($!(#$%$=*%$!0$',5%$,!(#$!-%*-*%()*+!*=!(#*,$!)+!(#$!+*+A,$%C)3$!3&',,!'(!*+$!O$+,5,!/#*!'%$!)+!(#$!,$%C)3$!3&',,!'(!(#$!O$+,5,!($+!4$'%,!&'($%>!V+=*%(5+'($&4@!(#),!2$=)+)()*+!),!5+'.&$!(*!3'-(5%$!,0'&&!5-/'%2!,*3)'&!0*C0+(,!/)(#)+!*%!.$(/$$+!(#$!RHHIO!O&',,$,!3'($1*%),$2!',!,$%C)3$!'+2!+*+A,$%C)3$>!"#*51#!(#),!/*5&2!-%*C)2$!'!0*%$!+5'+3$2!'+2!2$(')&$2!'+'&4,),@!)(!),!&)D$&4!(#'(!(#$4!/*5&2!C)*&'($!QRH!2),3&*,5%$!%5&$,!'+2!(#$%$=*%$!'+!'11%$1'($2!0$',5%$!*=!,*3)'&!0*.)&)(4!),!'--&)$2!#$%$>!!!

! P+!3*00*+!/)(#!*(#$%!-'-$%,!*+!(#$!(*-)3@!(#$!'+'&4,),!/&&!3*0-'%$!(#$!(%'+,)()*+!%'($,!=*%!0)1%'+(,!'+2!+*+A0)1%'+(,!)+!*%2$%!(*!),*&'($!(#$)0-'3(!*=!0)1%'()*+@!.5(!(#),!%$B5)%$,!3&'%)=)3'()*+>!"#$%$!),!&)((&$!3*+,$+,5,!*+!/#'(!(#$!($%0!j0)1%'+(7!$E-&)3)(&4!2$=)+$,@!'+2!),)+,($'2!5,$2!',!'!*+$A,)`$A=)(,A'&&!($%0!3*C$%)+1!C'%4)+1!2$1%$$,!*=!2),('+3$!'+2!()0$!

!

!

8X+2$%,*+!''+2!b&)+2$%@!;L9]<>!P+!(#),!-''-$%@!''+!QRHAGH!0$0.$%!),!2$=)+$2!',!''!0)1%''+(!)=!(#$)%!%$1)*+!*=!5,5'&!''22%$,,!''(!*+$!O$+,5,!),!2)==$%$+(!(*!(#$)%!%$1)*+!*=!5,5'&!''22%$,,!''(!(#$!+$E(>!N$+3$!(#$4!''%$!)+($%+''&!%$1)*+''&!0)1%''+(,!/)(#)+!I+1&''+2!''+2!J''&$,>!X!+*+A0)1%''+(!),!''+!QRHAGH!0$0.$%!/#*,$!%$1)*+!*=!5,5'&!''22%$,,!),!(#$!,''0$!''(!.*(#!O$+,5,$,!($+!4$''%,!''-''%(>!Q.C)*5,&4!(#),!#',!,!*0$!&)0)(')*+,>!6)%,(&4@!)(!',,50$,!(#''(!*+&4!*+$!0)1%''()*+!#',!*335%%$2!25%)+1!''!($+A4$''%!-$%)*2>!6*%!&$,,!,-''()''&&4A0*.)&$@!*&2$%!QRHAGH!0$0.$%,!(#),!0''4!.$!(#$!3',$@!.5(!=*%!(#*,$!/)(#!''!1%$''($%!-%*-$+,)(4!(*!0)1%''($@!,53#!',!4*5+1!''25&(,@!)(!/)&&!&)D$&4!$E3&52$!(#$!05&()(52$!*=!0*C$0$+(,!)+C*&C$2!)+!0*C)+1!(*!''+2!=%*0!5+)C$%,)(4!''+2!)+(*!(#$!&''.*5%!0''%D$(>!H$3*+2&4@!(#$!2$=)+)()*+!$E3&52$,!0*C$,!(#''(!*335%!/)(#)+!%$1)*+,!''+2!/)(#)+!&*3'&!''5(#*%)()$,>!N*/$C$%@!1)C$+!(#''(!*+&4!*+$AB5''%($%!*=!)+(%'A%$1)*+''&!''+2!Mg!*=!)+(%'A'5(#*%)(4!0*C$,!/$%$!0*()C'($2!.4!$0-&*40$+(!*%!$253''()*+@!(#$4!''%$!5+&)D$&4!(*!#'C$!.$$+!%$&''($2!(*!''!3#''+1$!)+!*335-''()*+!''+2!''%$!(#$%$=*%$!+*(!%$&$C''+(!(*!(#$!,(524!8a)E*+@!;LL[<>!Q+!(#$!*(#$%!#''+2@!$0-&*40$+(!''+2!$253''()*+!/$%$!0*()C''()*+,!=*%!*C$%!]Lg!*=!)+($%A%$1)*+''&!0*C$,!.$(/$$+!;LLL!''+2!;LL[!''+2!/)&&!(#$%$=*%$!0*%$!&)D$&4!(*!#''C$!)+C*&C$2!''!3#''+1$!*=!/*%D!-&''3$!8a)E*+@!;LL[<>!X!(#)%2!&)0)(')*+!*=!(#$!2$=)+)()*+!),!(#''(!)()(!/)&&!''&,*!)1+*%$!*5(A0)1%''()*+,!''+2!,5.,$B5$+(!%$(5%+,!(#''(!*335%!.$(/$$+!O$+,5,$,@!2%)C$+!.4!-$%#''-,!''!=')&5%$!(*!1')+!$0-&*40$+(!''+2!''!%$(5%+!(*!(#$!-''%$+('&!#*0$!8H''1$!$(!''&>@!;L9[<>!"#$!&)0)(')*+,!*=!(#$!2$=)+)()*+!*=!''!0)1%''+(!5+=*%(5+''($&4!3''++*(!.$!*C$%3*0$@!$,-$3)''&&4!'',!.%$'D)+1!2*/+!0)1%''()*+!.$&*/!%$1)*+A(*A%$1)*+!/*5&2!%),D!.%$'D)+1!QRH!+*+A2),3&*,5%$!%5&$,>!N*/$C$%@!(#$4!''%$!*5(/$)1#$2!.4!(#$!2$(')&,!)+!/#)3#!(#$!QRHAGH!),!''.&$!(*!)+=*%0!*+!)+2)C)25''&!*335-''()*+''&!''+2!,*3)''&!3&'',,!-''(#/'4,>!a$=)+)+1!0)1%''+(,!)+!(#),!/''4!''&,*!0')+(')+,!3*+()+5)(4!.$(/$$+!-%$C)*5,!%$,$'%3#!(#''(!#',!,(52)$2!(#$!%$&''()*+,#)-!.$(/$$+!,-''()''&!''+2!,*3)''&!0*.)&)(4>!!

! a5$!(*!,5.,$B5$+(!%$,$'%3#!3*5+($%)+1!6)$&2)+17,!89::;<!,($--)+1A*==!3*0-*+$+(@!)(!),!+*(!''--%*-%)''($!(*!&**D!,*&$&4!''(!(#$!0)1%''()*+!*=!*&2$%!-$*-&$>!F''(#$%@!(#$!''--%*'3#!('D$+!#$%$!),!(*!$E''0)+$!(#$!3#'%'3($%),()3,!*=!(#*,$!(#''(!0)1%''($2!*5(!*=!$'3#!%$1)*+!25%)+1!(#$!)+($%A3$+,5''&!-$%)*2!(*!2($(%$%)+$!)=!(#$4!/$%$!)+!'2C''+3$2!,*3)''&!-*,)()*+,>!"#),!/)&&!.$!'3#)$C$2!5,)+1!(#$!QRHAGH>!

! !

!

!

*!?CF@?)

) X,!-$%!(#$!')O,!*=!(#),!-'-$%@!(#$!=)+2)+1,!2),35,,$2!)+!(#),!,$3()*+!'%$!,-&)(!)+(*!(/*>! "#$!=)%,(!,$3()*+!3*O-'%$,!(#$!-$%=*%O'+3$!*=!(#$!$,3'&'(*%!)+!$'3#!%$1)*+!25%)+1!(#$!;LLL,@! =*35,)+1!*+!'&&!(#%$$!*=!(#$!,($--)+1A*+@!%)2)+1A5-!'+2!,($--)+1A*==!3*O-*+$+(,>!"#$!,$3*+2! -'%(!/)&&!(#$+!3*O-'%$!(#$!-$%=*%O'+3$!*=!(#$!G*+2*+AH*5(#$',(7,!$,3'&'(*%!.$(/$$+!(#$! ;LLL,!'+2!9::L,>!!!)

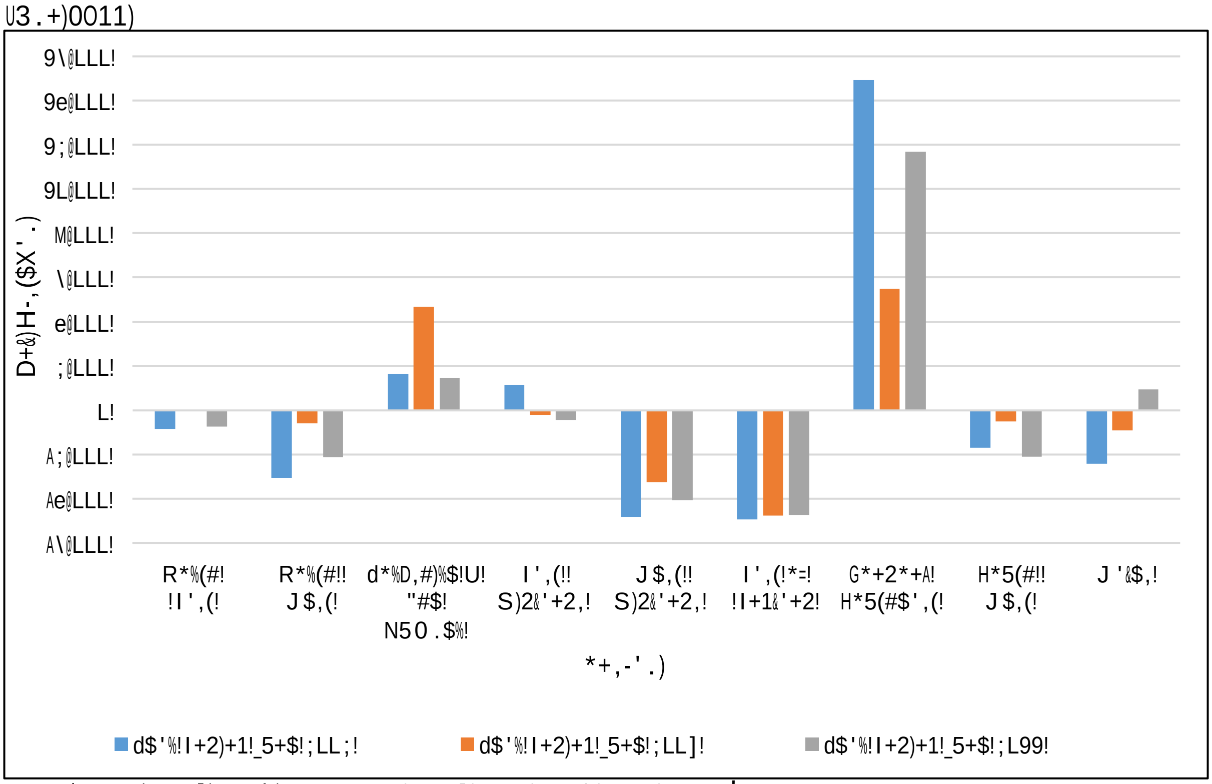
)

!"#$%$&'()*+,-'.")-.)&/+)0000")

*?*0(()%1&@%&*

& IE'O)+)+1!(#$!,($--)+1A*+!3*O-*+$+(!)+C*&C$,!3*O-'%)+1!(#$!%$1)*+'&!O)1%'()*+!*=! 4*5+1!'25&(,>!6)%,(&4@!/$!3'+!&**D!'(!+$(!O)1%'()*+!=*%!C'%)*5,!4$'%,!25%)+1!(#$!;LLL,>!*A)1"60&* *:*!,#*/,!(#$!%$1)*+'&!+$(!O)1%'()*+!*=!9\A;e!4$'%!*&2,!)+!(#$!4$'%,!$+2)+1!_5+$!;LL;[@!_5+$!!

K-,3(+)1Q)*+,-'.$%).+&)7-,($&-'.)'I)1RSOT)4+$()'%;")-.)&/+)4+$(")+.;-.,)U3.+)0000V)U3.+)000W)$.;) U3.+)0011)



H*5%3$?!QRH@!;LL[@!;LL\@!;L9;!8QRH@!;LL[@!QRH@!;LL\@!QRH@!;L9;<!

!!

;!"#),!4$'%!),!3#*,$+!=*%!(/*!%$'-,*+,>!6)%,(&4@!)(!3*C$%,!O*,(!*=!(#$!-$%)*2!3*C$%$2!.4!(#$!)+($%3$+,'&!-$%)*2! .$(/$$+!(#$!;LL9!'+2!;L99!O$+,5,$,>!H$3*+2&4@!)(!),!(#$!$'%&)$,(!)+($%+'&!O)1%'()*+!2'(''!'C')&'.&$!(#'(!#',! .$$+!'2i5,($2!=*%!(#$!O-%*C$2!$,()O'()*+!*=!,(52$+(!O)1%'()*+>!

!

!

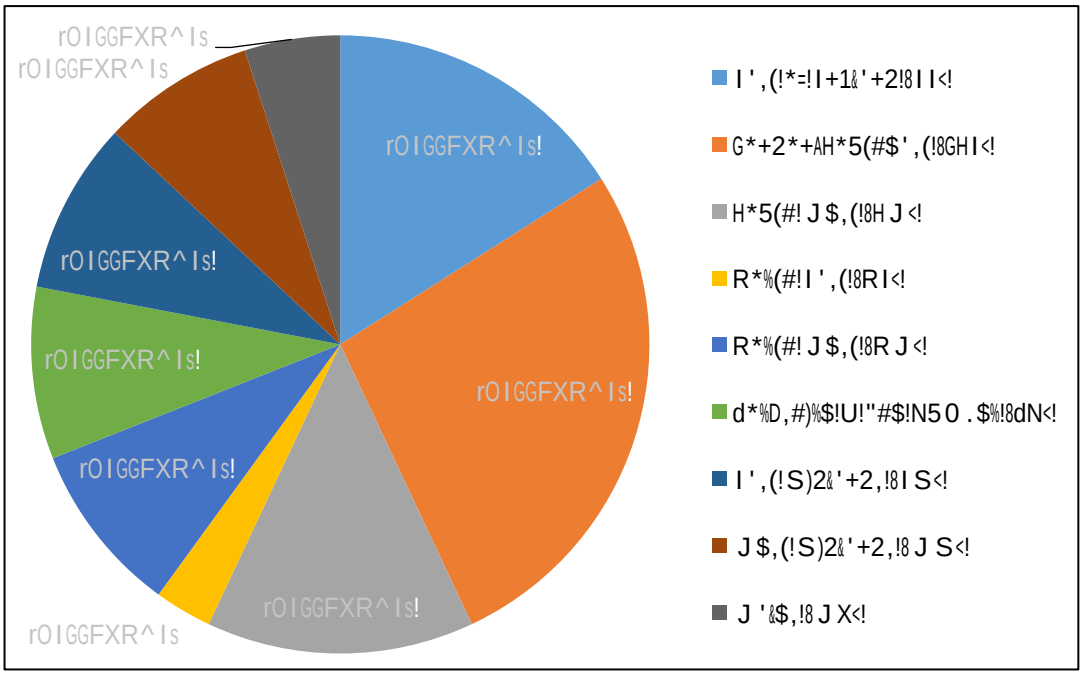
!

; [!

!

!

!


rOIGGFXR^Is
rOIGGFXR^Is
rOIGGFXR^Is!
rOIGGFXR^Is!
rOIGGFXR^Is!
rOIGGFXR^Is!
rOIGGFXR^Is!
rOIGGFXR^Is
rOIGGFXR^Is!
I',(!*=!I+1&'+2!8II<!
G*+2*+AH*5(#$',(!8GHI<!
H*5(#!J$,(!8HJ<!
R*%(#!I',(!8RI<!
R*%(#!J$,(!8RJ<!
d*%D,#)%$!U!"#$!N50.$%!8dN<!
I',(!S)2&'+2,!8IS<!
J$,(!S)2&'+2,!8JS<!
J'&$,!8JX<!

;e!

!

!

!

-*-5&'()*+,>!"#$!QRHAGH!),@!'1')+@!5+)B5$&4!-*,)()*+$2!(*!-%*C)2$!(#),!)+=*%O'()*+>!6)%,(&4@!
(#$!(%'+,)()*+!%'($,!=*%!'&&!%$1)*+'&!O)1%'+(,!'+2!+*+AO)1%'+(,!3'+!.$!3*O-'%$2!(*!
2$($%O)+$!/#$(#$%!O)1%'()*+!-%*C)2$2!'+4!.$+$=)(>!b*(#!=)15%$,!/$%$!*.(')+$2!=%*O!'!
,'O-&$!*=!QRHAGH!O$O.$%,!/#*!/$%$!-%$,$+(!'(!.*(#!(#$!;LL9!'+2!;L99!O$+,5,$,@!/$%$!
'1$2!9\A\]!)+!;LL9!8'+2!;\AK]!)+!;L99[<@!'+2!/$%$!)+!$O-&*4O$+(!*%!/$%$!=5&&A()O$!,(52$+(,!
'(!.*(#!O$+,5,$,!',!O$',5%$2!.4!(#$)%!RHHIO!O&',,>!6*%!'&&!(#*,$!/#*!2)2!+*(!%$1)*+'&4!
O)1%'($!.$(/$$+!;LL9!'+2!;L99!(#$!(%'+,)()*+!%'($!/',!9M>Kg@!$B5'&!(*!;:@\;M>!"#),!
)+2)3'($,!(#'(@!=*%!'&&!+*+AO)1%'+(,@!(#$!+5O.$%!*=!)+2)C)25'&,!)+!(#$!+*+A,$%C)3$!3&',,!)+!
;LL9!.5(!)+!(#$!,$%C)3$A3&',,!)+!;L99!/',!;:@\;M@!/#)3#!%$-%$,$+(,!9M>Kg!*=!'&&!(#*,$!)+!(#$!
+*+A,$%C)3$!3&',,!)+!;LL9>!"#$!3*%%$,-*+2)+1!(%'+,)()*+!%'($!*=![\>Kg!=*%!'&&!(#*,$!/#*!
O)1%'($2!.$(/$$+!;LL9!'+2!;L99!),!,)1+)=)3'+(&4!#)1#$%!'+2!)+2)3'()C$!*=!'!O)1%'()*+!
-%$O)5O>!IB5'&!(*!e@LM;!-$*-&$@!)(!2$+*($,!(#'(!/$&&!*C$%!'!(#)%2!*=!(#*,$!+*(!)+!(#$!,$%C)3$!
3&',,!)+!;LL9!.$=*%$!(#$4!O)1%'($2!/$%$!)+!(#$!,$%C)3$!3&',,!)+!;L99>!O&$'%&4@!%$1)*+'&!
O)1%'()*+!#',!'+!$==$3(@!.5(!2)2!(#),!O)1%'()*+!-%$O)5O!2)==$%!.4!%$1)*+!*=!2$,()+'()*+h!!!

& "#$!QRHAGH!'&&*/,!(#),!%$1)*+'&!3*O-'%),*+>!"#$!(%'+,)()*+!%'($,!'+2!O)1%'()*+!
-%$O)5O,!=*%!+*+AO)1%'+(,@!)+AO)1%'+(,!'+2!*5(AO)1%'+(,!=*%!$'3#!*=!(#$!+)+$!%$1)*+,!)+!(#$!
;LLL,!'%$!1)C$+!)+!*B$.+O&;*@!'+2!'%$!.',$2!*+!(#$!,'O$!,'O-&$!3%)($%)'!',!'.*C$>!"#$!,$3*+2!
3*&5O+!&**D,!'(!(#$!+*+AO)1%'+(,!)+!$'3#!%$1)*+>!O&$'%&4@!'!+*+AO)1%'+(!#'2!(#$!1%$'($,(!
3#'+3$!*=!'3#)$C)+1!5-/'%2!,*3)'&!O*.)&)(4!)=!(#$4!&)C$2!)+!(#$!G*+2*+AH*5(#$',(!%$1)*+>!Q=!
(#*,$!&)C)+1!)+!(#$!%$1)*+!'+2!+*(!)+!(#$!,$%C)3$!3&',,!)+!;LL9@!;>[g!#'2!$+($%$2!(#$!,$%C)3$!
3&',,!.4!;L99>!"#$!,$3*+2!1%$'($,(!3#'+3$!/',!*==$%$2!)+!(#$!I',(!*=!I+1&'+2@!/#)&$!(#$!
R*%(#AI',(!'+2!J'&$,!*==$%$2!(#$!i*)+(!&*/$,(!3#'+3$@!/)(#!*+&4!9]>:g!*=!+*+AO)1%'+(,!
$+($%)+1!(#$!,$%C)3$!3&',,!25%)+1!(#$!2$3'2$>!!

! "#$!(#)%2!'+2!=*5%(#!3*&5O+,!)+!*B$.+O&;*!'%$!)O-*%('+(!)+!(#$!3*+($E(!*=!(#),!-'-$%>!
"#$!(#)%2!3*&5O+!1)C$,!(#$!(%'+,)()*+!%'($,!=*%!'&&!/*%D)+1A'1$!O)1%'+(,!(#'(!$+($%$2!$'3#!
%$1)*+!25%)+1!(#$!;LLL,@!/#)&$!(#$!=*5%(#!1)C$,!(#$!2)==$%$+3$!.$(/$$+!(#$!(%'+,)()*+!%'($!
=*%!(#*,$!$+($%)+1!'!%$1)*+!'+2!(#$!+*+AO)1%'+(,!)+!'!%$1)*+>!"#$!=)%,(!(%$+2!(*!+*($!),!
(#'(!'!O)1%'+(!-%$O)5O!$E),(,!($2!=*%!'&&!%$1)*+,>!P+!*(#$%!/*%2,@!(#*,$!(#'(!O)1%'($2!(*!$'3#!!

[!X22)()*+'&!3%)($%)'!=*%!(#),!,'O-&$!'+2!'&&!,'O-&$,!2$%)C$2!=%*O!(#$!QRHAGH!/',!(#'(!(#$!'1$!*=!'+!QRHAGH!
O$O.$%!'(!'!-'%()35&'%!O$+,5,!/',!9L!4$'%,!1%$'($%!(#'+!'(!(#$!O$+,5,!.$=*%$>!J#)&$!*+$!/*5&2!$E-$3(!9LLg!
=!(#,$!'1$2!E!'(!O$+,5,!X!(*!.$!'1$2!Et9L!'(!O$+,5,!b@!3&*,$%!$E'O)+'()*+!*=!(#$!QRHAGH!%$C$'&$2!(#$!=)15%$!
(*!.$!:KA::g>!P(!),!5+D+*/+!/#$%$!(#$!2)3%$-'+34!)+!'1$,!'%),$,!=%*O@!#*/C%!',!'!,'=$15'%2!'&&!(#*,$!/#*,$!
'1$!'(!O$+,5,!b!/',!+*(!9L!4$'%,!1%$'($%!(#'+!'(!O$+,5,!X!/$%$!$E3&52$2!=%*O!(#$!,'O-&$,>!!

!

!

!

@$9%+)0)Q)*+,-'.$%)&($."-&-'.)($&+")I'();-II+(+.&)7-,($.&),('38")9+&:++.)0001)$.;)0011)

; \!

!

!

/ ',!(#$!%$1)*+!(#'(!*==$%$2!(#$!1%$'($,(!3#'+3$!*=!$E-$%)$+3)+1!5-/ '%2!,*3)'&!0*.)&)(4!'+2!$+($%)+1!(#$!,$%C)3$!3&',,!25%)+1!(#$!;LLL,!=*%!.*(#!)(,!+*+A0)1%'+(!'+2!0)1%'+(!-*-5&'()*+,>!!

! "#$!=)+'&!(/*!3*&50+,!*=!*B$.+0&;!3*0-*5+2!(#$!$C)2$+3$!*=!'!0)1%'()*+!-%$0)50>!P=!0)1%'()*+!/$%$!(*!#'C$!&)((&$!$==$3(!*+!,*3)'&!-%*1%$,,)*+@!(#$+!/$!/*5&2!$E-$3(!-$*-&$!*%)1)+'()+1!=%*0!'!%$1)*+!(*!#'C$!,)0)&'%!(%'+,)()*+!%'($,!(*!(#*,$!/#*!,('4$2!/)(#)+!'!%$1)*+>!"#$!='3(!(#'(!0)1%'+(,!=%*0!$'3#!%$1)*+!#'2!'!1%$'($%!3#'+3$!*=!$+($%)+1!(#$!,$%C)3$!3&',,!2$0*+,(%'($,!(#$!.$+$=)(!'33%5$2!=%*0!0)1%'()*+>!"%'+,)()*+!%'($,!=*%!*5(A0)1%'+(,!/$%$!1%$'($%!(#'+!=*%!+*+A0)1%'+(,!)+!C%4!%$1)*+@!#*/$C$%!(#$!%'($!=*%!0)1%'+(,!&$'C)+1!G*+2*+AH*5(#$',(!,('+2,!*5(!','+!'+*0'&4>!"#),!),!&)D$&4!(*!2*!/)(#!(#$!3#'%'3($%),()3,!*=!(#*,$!&$'C)+1!%'(#$%!(#'+!'+!$E'0-&$!*=!0)1%'()*+!+*(!#'C)+1!'+!)0-'3(>!

! "#$,$!%$,5&(,!'%$!3&$'%>!P+!I+1&'+2!'+2!J'&$,@!(#$!G*+2*+AH*5(#$',(!%$1)*+!/ ',!.$,(!'.&$!(*!='3)&)('($!(#$!5-/ '%2!,*3)'&!0*.)&)(4!*=!.*(#!)(,!0)1%'+(!'+2!+*+A0)1%'+(!-*-5&'()*+,!)+(*!(#$!,$%C)3$!3&',,!3*0-'%$2!(*!'&&!*(#$%!%$1)*+,>!"#),!-#$+*0$+*+!#',!+*/!.$$+!,#*/+!(*!*335%!)+!(#$!9:KL,@!9:ML,@!9::L,!'+2!;LLL,>!

*?*0(()%1&@88&*

& "#$!=)+'&!$&0+(!)+!$E'0)+)+1!/#)3#!/ ',!(#$!-%)+3)-'&!$,3'&'(*%!%$1)*+!)+!I+1&'+2!'+2!J'&$,!)+!(#$!;LLL,!),!(*!)+C$,()1'($!(#*,$!,($--)+1A*==!(#$!$,3'&'(*%>!X!,$&$3()*+!*=!3#'%'3($%),()3,!*=!QRHAGH!0$0.$%,!/#*!/$%$!'1$2!9\!'+2!*C$%!)+!;LL9@!/$%$!-%$,$+(!'(!(#$!;LL9!'+2!;L99!O$+,5,$,@!'+2!/#*!*5(A0)1%'($2!=%*0!$'3#!%$1)*+!.$(/$$+!;LL9!'+2!;L99!'%$!-%*C)2$2!)+!*B$.+0&<>!"#$!=)%,(!3#'%'3($%),()3!(*!+*($!),!(#$!#$'C4!%$-%$,$+('()*+!*=!4*5+1!'25&(,!)+!(#*,$!/#*!2*!&$'C$!$'3#!%$1)*+@!#*/$C$%!2),-'%)()$,!0%1$!/#$+!%$1)*+,!'%$!)+2)C)25'&&4!$E'0)+$2>!6*%!(#$!G*+2*+AH*5(#$',@!'+2!(*!'!&$,,$%!$E($+(!(#$!I',(!*=!I+1&'+2@!(#*,$!(#'(!&$=(!/$%$!,&)1#(&4!*2$%!(#'+!*5(A0)1%'+(,!=%*0!*(#$%!%$1)*+,>!6*%!'&&!%$1)*+,!$E3&52)+1!(#$,$!(/*@!(#$!9\A;L!'+2!;9A;]!'1$!1%*5-,!0'2$!5-!.$(/$$+![;g!'+2![\g!*=!'&&!(#*,$!&$'C)+1>!6*%!(#$!G*+2*+AH*5(#$',(!'+2!(#$!I',(!*=!I+1&'+2!)(!/',!;9g!'+2!;:g!%$,-$3()C$&4>!P+!3*+(%',@!(#$!;\A[L!'+2![9A[]!'1$!1%*5-,!'33*5+($2!=*%![Lg!'+2!;Mg!*=!(#*,$!&$'C)+1!(#$!G*+2*+AH*5(#$',(!'+2!I',(!*=!I+1&'+2!%$,-$3()C$&4>!P+!(#$!*(#$%!,$C$+!%$1)*+,!(#$4!'33*5+($2!=*%!.$(/$$+!;[g!'+2!;\g!*=!&$'C$%,>!"#$!($+2$+34!=*%!*5(A0)1%'+(,!=%*0!(#$!G*+2*+AH*5(#$',(!(*!.!*&2$%!'+2!=5%(#$%!'&*+1!)+!&)=$!),!3*+=)%0$2!.4!'!1%$'($%!!

!

!

!

@$9%+)_)S)2/$($#&+(-"&-#")-.)0001)'I)&/''"+)7-,($&-.,)'3&)'I)+$#/)(+,-'.)9+&:++.)0001)$.;)0011)Z[)
:-&/-.)+$#/)#/$($#&+(-"&-#\1)

2/$($#&+(-"&-#"))	D!^{0}) Z[\)	D<) Z[\)	PN) Z[\)	!H) Z[\)	<H) Z[\)	!!) Z[\)

!

@$9%+)_)Z#' .&-.3+;\)

2/$($#&+(-"&-#"))	D!)	D<)	PN)	!H)
	Z[\!	Z[\!	Z[\!	

!

!

! "*!,500'%),$@!(#$!G*+2*+AH*5(#$',(!/ ',!3&*,$,(!(*!0$$()+1!(#$!3%)($%)'!=*%!(#$!
,($--)+1A*==!3*0-*+$+(!*=!(#$!$,3'&'(*%!(#$*%4>!"#*,$!(#'(!&$=(!(#$!%$1)*+!/ $%$!,&)1#(&4!
&2$%!(#'+!)+!*(#$%!%$1)+,@!#*/ C%@!',!-%$2)3($2@!(#$4!/ $%$!2*0)+'($2!.4!(#*,$!)+!(#$!
$'%&4!*%!0)22&$!-$%)*2,!*=!(#$)%!3'%$$%,@!%'(#$%!(#'+!.4!(#*,$!3*0)+1!(*!(#$!$+2!*=!(#$)%!
/ *%D)+1!&)C$,>!d$(@!3%53)'&&4@!(#*,$!&$'C)+1!/ $%$!#$'C)&4!%$-%$,$+($2!.4!(#*,$!)+!(#$!,$%C)3$!
3&',,@!/ #)3#!3*+=)%0,!'!,($--)+1A*==!-%*3$,,!#'2!('D$+!-&'3$!=*&&*/)+1!'!%)2$!5-!(#$!,*3)'&!
0*.)&)(4!$,3'&'(*%>!"#$%$!/ $%$!'&,*!(#*,$!/ #*!3*0.)+$2!%$1)*+'&!0)1%'()*+!/)(#!%$()%0+(>!
"#$!'.*C$!%$,5&(,!3*+=)%0!(#'(!(#$!G*+2*+AH*5(#$',(!%$1)*+!/ ',!I+1&'+2!'+2!J '&$,7!0*,(!
-%*0)+$+(!$,3'&'(*%!.$(/ $$+!;LL9!'+2!;L99>!

!

!

@$9%+)T)Q)?/$(+)'I)7-,($.&")$,+;)1RS0W)I('7)+$#/)(+,-'.)&/$&)+.&+(+;)&/+)F'.;'.S?'3&/+$"&)
9+&:++.)+$#/)-.&+(#+."$%)8+(-';)

*+,-'.)'I)A(-,-.)	1aa1)Q)0001) Z[\)	0001)Q)0011) Z[\)
D'(&/)!$"&)	[L!	[[!
D'(&/)<+"&)	[[!	[[!
P'(]"/-(+)$.;)@/+)N3 7 9+()	;\!	[;!
!$"&)H-;%$.;")	[\!	[[!
<+"&)H-;%$.;")	[e!	[\!

C)4)%1DE(&

& S'+4!*=!(#$!$C$+(,!'+2!-%*3$,,$,!25%)+1!(#$!;LLL,!2),35,,$2!)+!H$3()*+![!#'2!(#$!-*($+()'&!(*!)0-'3(!*+!,*3)'&!0*.)&)(4!0*%$!,*!(#'+!0)1%'()*+›!"#5,@!)(!),!)0-*%('+(!(*!3*0-'%$!(#$!G*+2*+!H*5(#$',(!$,3'&'(*%!.$(/$$+!2$3'2$,!(*!2$($%0)+$!/#$(#$%!(#$!%$1)*+!/',!'.&$!(*!,*3)'&&4!0*.)&),$!-$*-&$!(*!'!&$,,$%!*%!1%$'($%!$E($+(›!*B$.+0&›!-%$,$+(,!'+2!3*+(%',(,!(#$!(%'+,)()*+!%'($,!=*%!-$*-&$!/#*!0*C$2!=%*0!$'3#!%$1)*+!(*!(#$!G*+2*+AH*5(#$',(!25%)+1!$'3#!)+($%3$+,'&!-$%)*2@!'&*+1!/)(#!(#$!%'($,!=*%!'&&!)+A0)1%'+(,!3*0.)+$2!'+2!+*+A0)1%'+(,›!P(!),!.',$2!*+!'!,'0-&$!*=!(#*,$!/#*!/$%$!-%$,$+(!'!(#$!,('%(!'+2!$+2!*=!$'3#!%$=$%$+3$!-$%)*2@!/$%$!)+!'!/*%D)+1!RHHIO!O&',,!'+2!/$%$!'1$2!.$(/$$+!9\!'+2!\]!'(!(#$!.$1)++)+1!*=!$'3#!)+($%3$+,'&!-$%)*2›!!

& "#$!,$3*+2!'+2!(#)%2!3*&50+,!-%$,$+(!(#$!(%'+,)()*+!%'($,!=*%!$'3#!)+($%3$+,'&!-$%)*2›!P+!.*(#!)(!/',!(#*,$!0)1%'()+1!=%*0!(#$!R*%(#!I',(!(#'(!$E-$%)$+3$2!(#$!1%$'($,(!3#'+3$!*=!$+($%)+1!(#$!,$%C)3$!3&',,›!P+!(#$!9::L,!(#$!&*/$,(!3#'+3$!/',!*==$%$2!(*!(#*,$!=%*0!J'&$,@!/#$%$',!)+!(#$!;LLL,!)(!/',!(#*,$!=%*0!(#$!I',(!*=!I+1&'+2›!N*/C%@!)(!),!(#$!&',(!3*&50+!(#'(!-%*C)2$,!(#$!C)('&!'+,/$%,›!"#),!2$-)3(,!(#$!2)==$%$+3$!)+!(%'+,)()*+!%'($!.$(/$$+!2$3'2$,›!X!-*,)()C$!C'&5$!)+2)3'($,!(#'(!(%'+,)()*+!%'($,!/$%$!#)1#$%!)+!(#$!;LLL,!(#'+!(#$!9::L,@!/#$%$',!'!+$1'()C$!C'&5$!0$'+,!(#$!*--*,)($›!X,!*.,$%C$2@!0)1%'+(,!=%*0!$C$%4!%$1)*+@!.'%!(#$!I',(!*=!I+1&'+2!/#$%$!(#$%$!/',!+*!3#'+1$@!$E-$%)$+3$2!'+!)+3%$',$2!!

!

@$9%+)W)S)@($.''-&-'.)($&+'')'I)&/''"+):/')7-,($&+;)&')&/+)F'.;'.S?'3&/+$"&)I('7)$%%)'&/+()(+,-'.")
9+&:++.)1aa1)$.;)0001)$.;)0001)$.;)0011)

!*+,-'.)'I)A(-,-.)	1aa1S0001) Z[\)	0001S0011) Z[\)	B-II+(+.#+)
D'(&/)!$"&)	]e!	\;!	M!
D'(&/)<+"&)	]9!	\L!	:!
P'(]"/-(+)^)@/+)N37 9+()	e\!	]K!	99!
!$"&)H-;%$.;")	e:!	]9!	;!
<+"&)H-;%$.;")	e\!	];!	\!
!$"&)'I)!.,%$.;)	eK!	eK!	L!
?'3&/)<+"&)	e;!	e:!	K!
<$%+")	e9!	eM!	K!
=%%)H-,($.&")&'))F'.;'.S?'3&/+$"&)	eK!	]9!	e!
=%%)D'.SH-,($.&")-.))F'.;'.S?'3&/+$"&)	;e!	;;!	A;!

!H*5%3$?!!Q==)3$!=*%!R'()*+'&!H('(),()3,!G*+1)(52)+'&!H(524!

&)D$&)#**2!*=!$+($%)+1!(#$!,$%C)3$!3&',,!25%)+1!(#$!;LLL,!(#'+!0)1%'+(,!)+!(#$!9::L,>!"#$!
)0-*%('+3$!*=!(#),!3'++*(!.$!5+2$%,('($2>!P+!,-)($!*=!(#$!C'%)*5,!C+(,!'+2!-%*3$,,$,!(#'(!
#'2!(#$!-*($+()'&!(*!2),%5-(!(#$!G*+2*+AH*5(#$',(7,!'.)&)(4!(*!'&&*/!5-/'%2!,*3)'&!0*.)&)(4@!
%$1)*+'&!0)1%'+(,!%$&*3'()+1!(*!(#$!%$1)*+!/$%$!0*%$!&)D$&4!(*!$+($%!(#$!,$%C)3$!3&',,!25%)+1!
(#$!;LLL,!(#'+!(#$4!/$%$!25%)+1!(#$!9::L,>!"#$!$,3'&'(*%!'--$'%,!(*!#'C$!,(%$+1(#$+$2>!
N*/C%@!(#),!#',!+*(!.$$+!'!5+)C$%,'&!)0-%*C$0$+(>!X,!(#$!=)+'&!%*/!#)1#&)1#(,@!=*%!+*+A
0)1%'+(,@!'!1%*5-!'&%$'24!2),'2C'+('1$2!3*0-'%$2!(*!0)1%'+(,@!(#$!-%*-*%()*+!*=!(#*,$!
$+($%)+1!(#$!,$%C)3$!3&',,!=$&&!.4!(/*!-$%3$+('1$!-*)+(,>!

!

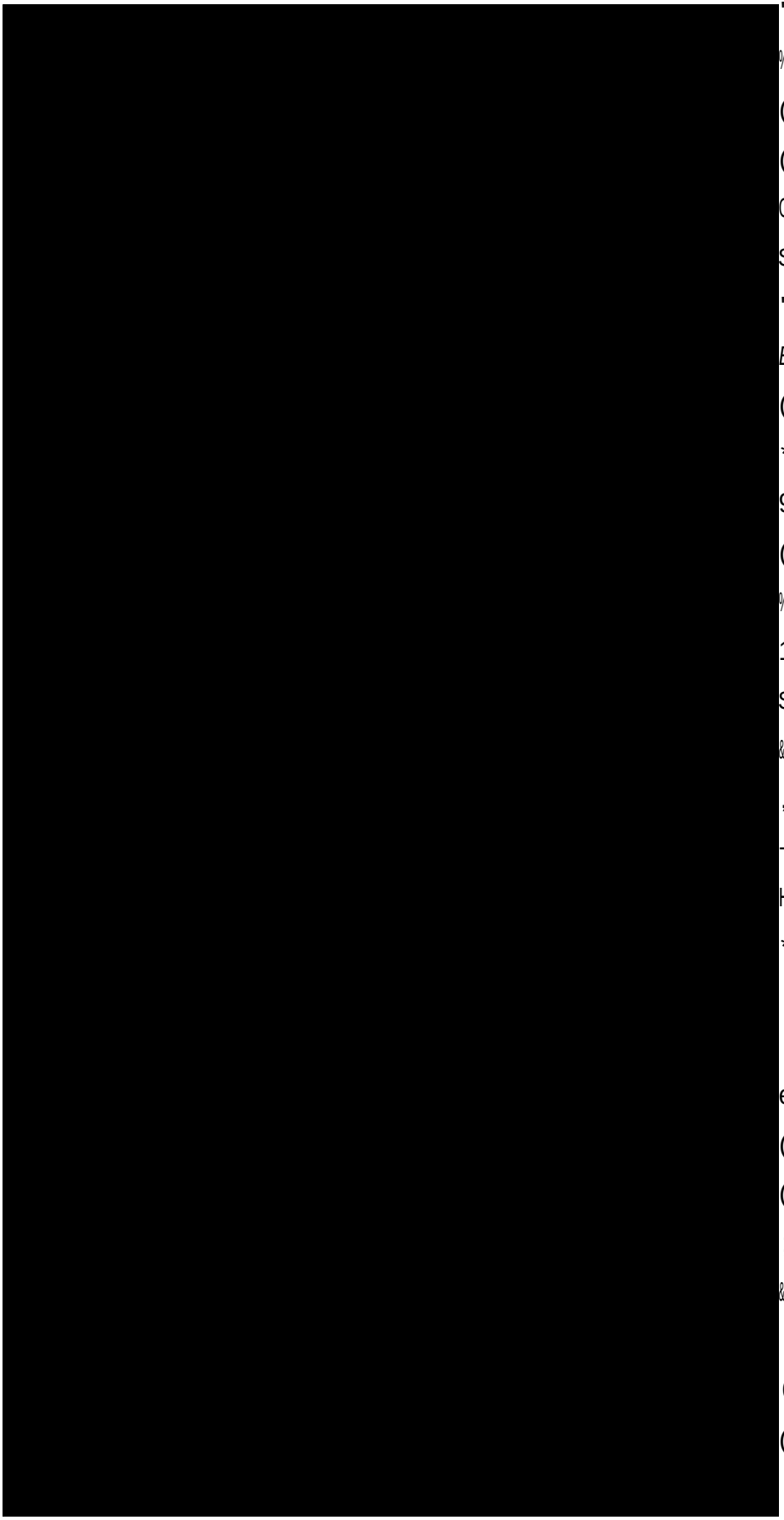
!

!

!

!

?*0(()%1D@88&



"#$!=)+'&!-'%(!*=!(#),!
%$,5&(,!,$3()*+!3*0-'%$,!
(#$!3#'%'3($%),()3,!*=!
(#*,$!&$'C)+1!(#$!
G*+2*+AH*5(#$',(!)+!
$'3#!)+($%3$+,'&!-$%)*2>!
"#$,$!'%$!,500'%),$2!)+!
B$.+O&F>!"#*,$!&$'C)+1!)+!
(#$!;LLL,!/$%$!,&)1#(&4!
*&2$%!(#'+!(#*,$!)+!(#$!
9::L,@!#*/C%!'1')+!
(#$4!/$%$!0*,(&4!
%$-%$,$+($2!.4!
1%'25'($,!'+2!(#*,$!
$'%&4!*+!)+!(#$)%!/*%D)+1!
&)C$,@!+*(!(#*,$!*=!
,(52$+(!'1$!+*%!(#*,$!
+$'%)+1!%$()%0+(>!
H)0)&'%!-%*-*%()*+,!*=!
*5(A0)1%'+(,!/$%$!'1$2!
.$(/$$+!;9!'+2![]!)+!
.*(#!-$%)*2,!0'D)+1!5-!
eeg!*=!(#*,$!&$'C)+1!)+!
(#$!9::L,!'+2!e[g!*=!
(#*,$!&$'C)+1!)+!(#$!
;LLL,>!G$'C$%,!)+!(#$!
&'(($%!)+($%3$+,'&!-$%)*2!
/$%$!&$,,!&)D$&4!(*!.$!
0'%%)$2!'+2!0*%$!&)D$&4!
(*!.$!,)+1&$!(#'+!(#*,$!

[[!

!

!

)+!(#$!9 : : L,>!N* / C%@!2$, -)($!(#$!'1$!,(%53(5%$,!*=!(#*,$!&$'C)+1!)+2)3'()+1!(#'(!(#$4! / $%$!
4*5+1!'25&(,@!(#$%$!),!$C)2$+3$!(#'(!-*)+(,!(* / '%2,!-$*-&$!&$'C)+1!(#$!G*+2*+AH*5(#$',(!
'=($%!(#$4!#'2!%)22$+!5-!(#$!$,3'&'(*%@!'+2!(#'(!(#),! / ',!'!0*%$!3*0 0*+!-#$+*0$+*+!)+!
(#$!;LLL,!(#'+!(#$!9 : : L,>!W%)0'%)&4@!*5(A0)1%'+(,!.$(/ $$+!;LL9!'+2!;L99!#'2!'!1%$'($%!
%$-%$,$+('()*+!'0*+1!(#*,$! / #*!#'2!%$'3#$2!(#$!,$%C)3$!3&',,>!X22)()*+'&&4@! / #)&$!(#$!
-%*-*%()*+,!)+!=5&&A()0$!$0-&*40$+(!'+2!%$()%0+(! / $%$!,)0)&'%!'(!(#$!,('%(!*=!.*(#!
)+($%3$+,'&!-$%)*2,@!'!1%$'($%!,#'%$!*=!(#*,$!&$'C)+1!)+!(#$!;LLL,! / $%$!%$()%$2!.4!(#$!$+2!*=!
(#$!%$=$%$+3$!-$%)*2>!P+!,500'%4@!(#*,$!,($--)+1A*==!(#$!G*+2*+AH*5(#$',(!$,3'&'(*%!)+!(#$!
;LLL,! / $%$!0*%$!%$-%$,$+('()C$!*=!(#*,$!2$,3%).$2!)+!(#$!$,3'&'(*%!(#$*%4!(#'+!&$'C$%,!)+!
(#$!9 : : L,@!',!(#$4! / $%$!,&)1#(&4!*&2$%@!#$&2!0*%$!'2C'+3$2!,*3)*$3*+*0)3!-*,)()*+,!'+2!
/ $%$!0*%$!&)D$&4!(*!3*0.)+$!*5(A0)1%'()*+!'+2!%$()%0+(>!!

!

!

!

BJ?2C??JAD))

! "#$!=)+2)+1,!3*+3&52$!(#'(!(#$!G*+2*+AH*5(#$',(!/ ',!I+1&'+2!'+2! J '&$,7!2*0)+'+(!$,3'&'(*%!%$1)*+!25%)+1!(#$!;LLL,!'+2!(#'(!',!'+!$,3'&'(*%!)(!=5+3()*+$2!.$(($%!)+!(#$!;LLL,!(#'+!)+!(#$!9::L,>!S*%$!,-$3)=)3'&&4@!(#$!%$,5&(,!,#*/!=)%,(&4!(#'(!(#$!G*+2*+AH*5(#$',(!/ ',!(#$!0*,(!-*-5&'%!2$,()+'()*+!=*%!.*(#!4*5+1!'25&(,!'+2!4*5+1!'25&(,!$253'($2!(*!'(!&$',(!2$1%$$!&C&@!/)(#!(#$!%$1)*+!1')+)+1!='%!0*%$!(#'+!)(!&*,(!(#%*51#*5(!(#$!=)%,(!2$3'2$!*=!(#$!;9'(!O$+(5%4>!H$3*+2&4@!)(!/ ',!3*+=)%0$2!(#'(!(#$!.)&)(4!(*!'3#)C!5-/ '%2!0*.)&)(4!'+2!$+($%!,$%C)3$!3&',,!*335-'()*+,!/ ',!1%$'($%!=*%!(#*,$!(#'(!0)1%'($2!(#'+!=*%!(#*,$!(#'(!2)2!+*(>!"#),!/ ',!(%5$!.*(#!=*%!-$*-&$!0)1%'()+1!)+(*!$'3#!%$1)*+!'+2!(#*,$!0)1%'()+1!*5(!*=!$'3#!%$1)*+>!"#)%2&4@!(#$!=)+2)+1,!3*+3&52$2!(#'(!(#$!G*+2*+AH*5(#$',(!/ ',!'&,*!(#$!%$1)*+!/#$%$.4!0)1%'+(,!'+2!+*+A0)1%'+(,!#'2!(#$!1%$'($,(!3#'+3$!*=!$E-$%)$+3)+1!5-/ '%2!,*3)'&!0*.)&)(4!'+2!$+($%)+1!(#$!,$%C)3$!3&',,>!6*5%(#&4@!)(!/ ',!2$0*+,(%'($2!(#'(!(#*,$!&$'C)+1!(#$!G*+2*+AH*5(#$',(!/$%$!,&)1#(&4!*&2$%!'+2!=5%(#$%!'&*+1!(#$!&)=$A3*5%,$!(#'+!*5(A0)1%'+(,!=%*0!*(#$%!%$1)*+,@!.5(!/$%$!*+&4!-'%()'&&4!%$-%$,$+($2!.4!(#*,$!3*0)+1!(*/ '%2!(#$!$+2!*=!(#$)%!/*%D)+1!&)C$,>!6)+'&&4@!(#$!G*+2*+AH*5(#$',(!/ ',!',!-*-5&'%!)+!(#$!;LLL,!',!)(!/ ',!)+!(#$!9::L,!'0*+1!4*5+1!'25&(,>!N*/C%@!(#$!&'(($%!2$3'2$!,'/!'!1%$'($%!,#'%$!*=!*5(A0)1%'+(,!$+($%)+1!(#$!,$%C)3$!3&',,@!'+2!'&,*!'!1%$'($%!,#'%$!*=!*5(A0)1%'+(,!%$-%$,$+($2!)+!(#$!,$%C)3$!3&',,!(#'+!(#$!$'%&)$%!2$3'2$@!2$0*+,(%'()+1!(#'(!(#$!$,3'&'(*%!#'2!,(%$+1(#$+$2!=*&&*/)+1!(#$!,('%(!*=!(#$!+$/!0)&&$++)50>!

! "#$,$!=)+2)+1,!#'C$!)0-*%('+(!)0-&)3'()*+,>!"#$4!1%*5+2!(#$!$,3'&'(*%!(#$*%4!=5%(#$%!)+!$0-%)3'&!$C)2$+3$>!"#$!.)&)(4!(*!$+($%!(#$!,$%C)3$!3&',,!#',!+*/!.$$+!,#*/+!(*!.$!1%$'($%!=*%!(#*,$!(#'(!,($-!*+(*!(#$!$,3'&'(*%!8)>$>!(#*,$!/#*!0)1%'($<!3*0-'%$2!(*!(#*,$!/#*!2)2!+*(!0)1%'($!)+!(#$!9:KL,@!9:ML,@!9::L,!'+2!+*/!(#$!;LLL,>!"#$!G*+2*+AH*5(#$',(!#',!'&,*!.$$+!3*+=)%0$2!',!(#$!=*%$0*,(!$,3'&'(*%!%$1)*+!)+!$'3#!*=!(#$,$!=*5%!2$3'2$,@!'22)+1!(*!'+2!,(%$+1(#$+)+1!(#$!%$,$'%3#!3*+253($2!.4!6)$&2)+1!!89::;@!9::]@!;LLK<!'+2!O#'0-)*+!$(!'&!8;L9e<>!"#),!),!2$0*+,(%'()C$!*=!)(,!)0-*%('+3$!)+!.*(#!+'()*+'&!0)1%'()*+!'+2!$3*+*0)3!,4,($0,!'+2!)+2)3'($,!'!+'()*+'&!2)C)2$@!/)(#!-$*-&$!&)C)+1!)+!'+2!0)1%'()+1!(*!(#$!H*5(#!3*+()+5)+1!(*!#'C$!'+!'2C'+('1$!*C$%!(#*,$!0*C)+1!(*!'+2!&)C)+1!)+!(#$!R*%(#>!O*0.)+$2!/)(#!(#$!,/)(3#!)+!0)1%'()*+!,(%$'0,@!/#$%$.4!(#$!H*5(#!1')+$2!-$*-&$!=%*0!(#$!R*%(#!)+!(#$!,$3*+2!#'&=!*=!(#$!2$3'2$!8G*0'E!$(!'&>@!;L9e<@!(#$!/$&!2*350$+($2!R*%(#AH*5(#!2)C)2$!/)(#)+!(#$!VZ!),!&)D$&4!(*!#'C$!$E($+2$2!(*!(#$!,D)&&!&$C$&,!-%$C'&$+(!)+!$'3#!

!

%$1)*+>!"#$!2*0)+'+3$!*=!(#$!G*+2*+AH*5(#$',(!$E($+2,!=5%(#$%!(*!(#$!0)1%'()*+,!*=!4*5+1!
'25&(,>!"#$!G*+2*+AH*5(#$',(7,!-**-5&'%)(4!25%)+1!(#$!;LLL,!'0*+1!(#*,$!'(!(#$!,('%(!*=!(#$)%!
/*%D)+1!&)C$,!2%'/,!3*0-'%),*+,!//)(#!(#$!=)+2)+1,!*=!G*0'E!$(!'&!8;L9e<@!H0)(#!'+2!H'1$!
8;L9e<!'+2!H'1$!$(!'&!8;L9[<>!"#$!1%*/(#!)+!-*-5&'%)(4!=%*0!%$1)*+,!=5%(#$%!'/'4@!,53#!',!
(#$!R*%(#!I',(!'+2!d*%D,#)%$!'+2!"#$!N50.$%!=5%(#$%!%$=&$3(,!(#$!)+3%$',)+1!-5&&!*=!(#$!
%$1)*+!'+2!(#$!1%*/)+1!2)==$%$+3$!.$(/$$+!R*%(#!'+2!H*5(#>!"#$!=)+2)+1,!'&,*!#)1#&)1#(!(#$!
&)0)('()*+!*=!(#$!,($--)+1A*==!3*0-*+$+(!*=!(#$!$,3'&'(*%!(#$*%4>!X,!/)(#!(#$!=)+2)+1,!*=!
O#'0-)*+!8;L9;<!'+2!6)+2&'4!$(!'&!8;LLM<@!(#*,$!&$'C)+1!$'3#!%$1)*+!25%)+1!(#$!;LLL,!/$%$!
2*0)+'($2!.4!4*5+1$%!)+2)C)25'&,!3*+(%'%4!(*!/#'(!/*5&2!.$!$E-$3($2!)=!=*&&*/)+1!(#$!
%)1)+'&!$,3'&'(*%!(#$%4>!R*+$(#$&$,,@!(#*,$!(#'(!&$=(!(#$!G*+2*+AH*5(#$',(!/$%$!#$'C)&4!
%$-%$,$+($2!.4!(#*,$!)+!(#$!,$%C)3$!3&',,@!)+2)3'()+1!(#'(!(#$4!/$%$!,($--)+1A*==!(#$!
$,3'&'(*%!#'C)+1!%)22$+!5-!)(>!Q=!-'%()35&'%!,)1+)=)3'+3$!),!(#$!&)0)($2!)0-'3(!#'2!.4!(#$!
$E($%+'&!C+(,!'+2!-%*3$,,!(#'(!0'+)=$,($2!25%)+1!(#$!;LLL,>!P(!/',!-%$2)3($2!(#'(!(#$!
3*0.)+'()*+!*=!)+3%$',$2!)00)1%'()*+@!'!#51$!$3*+*0)3!%3,,)*+!'+2!'+!)+3%$',)+1&4!#)1#&4!
$253'($2!/*%D)+1!-*-5&'()*+!/*5&2!2)0)+),#!(#$!G*+2*+AH*5(#$',(7,!'.)&)(4!(*!-%*0*($!
.*(#!+*+A0)1%'+(,!'+2!0)1%'+(,!)+(*!(#$!,$%C)3$!3&',,>!J#)&$!(#),!/',!(#$!3',$!=*%!+*+A
0)1%'+(,@!)(,$&='!+!)+($%$,()+1!%$,5&(@!0)1%'+(,!3*0)+1!=%*0!C%4!%$1)*+!/$%$!'3(5'&&4!0*%$!
&)D$&4!(*!$+($%!(#$!,$%C)3$!3&',,!)+!(#$!;LLL,!(#'+!(#$!9::L,>!"#),!)+2)3'($,!(#'(!(#$!/*%D)+1,!
*=!'+!$,3'&'(*%!'%$!,*0$/#'(!,#)$&2$2!=%*0!,*0$!*=!(#$!$E($%+'&!-%*3$,,$,!(#'(!*+$!/*5&2!
$E-$3(!(*!)+=&5$+3$!)(>!

!　　N*/C%@!3'+!(#$,$!2)==$%$+3$,!)+!(#$!&)D$&)#**2!*=!$+($%)+1!(#$!,$%C)3$!3&',,!=*%!
(#*,$!(#'(!0)1%'($!'+2!(#*,$!(#'(!2*!+*(!.$!,*&$&4!'(%).5($2!(*!(#$!-%*3$,,!*=!0)1%'()*+h!H*!
='%!(#$%$!#',!.$$+!'!2),%$1'%2!=*%!#*/!(#$!-$%,*+'&!3#'%'3($%),()3,!*=!(#*,$!(#'(!0)1%'($!
0'4!.$!)+=&5$+()'&!)+!2$($%0)+)+1!(#$)%!,*3)'&!0*.)&)(4!-'(#/'4,!)+!(#$!%$1)*+!*=!2$,()+'()*+>!
J#)&$!O#'0-)*+!$(!'&!8;L9e<!2),0),,!1$+$%'&!3#'%'3($%),()3,!,53#!',!'1$!'+2!1$+2$%@!^*%2*+!
8;L9]<!-%*-*,$,!(#'(!-$%,*+'&!'0.)()*+!(*!'3#)C!,533$,,!)+!(#$!i*.!0'%D$(!),!-'%()'&&4!/#'(!
'&&*/,!-$*-&$!(*!%)2$!5-!(#$!$,3'&'(*%!=',($%>!S)1%'()*+@!C+!%$1)*+'&&4!/)(#)+!'!3*5+(%4@!
)+C*&C$,!,*0$!D)+2!*=!%),D@!'!3*,(!(#'(!+$$2,!3*+,)2$%)+1!',!-$%!(#$!#50'+!3'-)('&!0)1%'()*+!
(#$*%4>!6*%!0)1%'+(,!(*!,533$$2@!(#$4!(#$%$=*%$!+$$2!(*!#'C$!(#$!'.)()*+!'+2!(#$!.$&)$=!
(#'(!(#$4!3'+!*C$%3*0$!(#$,$!3*,(,@!/)(#!(#*,$!&'3D)+1!(#),!'0.)()*+!+*(!$+1'1)+1!)+!
0)1%'()*+)+!(#$!=)%,(!-'3$>!R*+$(#$&$,,!&*3'()*+!2*$,!0'(($%>!IC$+!)=!)+($%+'&!0)1%'+(,!

!

3*+=*%0!(*!(#$!#50'+!3'-)('&!(#$*%4!*=!0)1%'()*+!.4!'33*5+()+1!=*%!(#$!3*,(,!'+2!.$+$=)(,!*=!0)1%'()+1!'+2!#'C)+1!(#$!'0.)()*+!(*!,533$$2@!(#),!,533$,,!),!,()&&!0*,(!&)D$&4!(*!*335%!)+!3)(4!%$1)*+,@!,53#!',!(#$!G*+2*+AH*5(#$',(!8Z*%-)!'+2!O&'%D@!;L9]◇!!

! "#$!G*+2*+AH*5(#$',(!'.)&)(4!(*!,*3)'&&4!-%*0*($!)(,!-*-5&'()*+!0*%$!$==$3()C$&4!(#'+!*(#$%!%$1)*+,!0'4!'&,*!.$!$E-&')+$2!.4!,#)=(,!)+!$0-&*40$+(!,(%53(5%$,>!"#$!,#'%$!*=!$0-&*40$+(!'33*5+($2!=*%!.4!&*/A,D)&&$2!/*%D!)+!(#$!VZ!=$&&!.$(/$$+!9::K!'+2!;L9[@!',!2)2!(#$!-%*-*%()*+!*=!(#$!VZ!/*%D=*%3$!$0-&*4$2!)+!&*/A,D)&&$2!i*.,!8S)1%'()*+!X2C),*%4!O*00)(($$@!;L9e◇!O*+C$%,$&4@!(#$!+50.$%,!)+!#)1#A,D)&&$2!i*.,!)+3%$',$2>!"#),!,#)=(!(*/'%2!#)1#A,D)&&$2!$0-&*40$+(!'0*+1!VZ!/*%D$%,!3*5&2!$E-&')+!(#$!5-/'%2!(%$+2!)+!(#*,$!$+($%)+1!(#$!,$%C)3$!3&',,>!H$3*+2&4@!G*+2*+!#',!$E-$%)$+3$2!1%$'($%!&'.*5%!0'%D$(!-*&'%),'()*+!(#'+!'+4!*(#$%!'%$'!)+!b%)(')+!,)+3$!(#$!9::L,@!0$'+)+1!(#'(!(#$!1%*/(#!)+!)(,!&*/A,D)&&$2!'+2!#)1#A,D)&&$2!i*.,!#'C$!*5(-'3$2!(#*,$!)+!(#$!0)22&$!8Z'-&'+),@!;LLK◇!Q+$!-%*0)+$+(!$E-&'+'()*+!=*%!(#),!#*&&*/)+1A*5(!-%*3$,,!),!(#$!*5(A,*5%3)+1!*=!0)22&$A,D)&&$2!i*.,!8Z'-&'+),@!;LLK@!S)1%'()*+!X2C),*%4!O*00)(($$@!;L9e◇!"#$!&*,,!*=!(#$,$!i*.,@!(#$!)+3%$',$!)+!'C')&'.&$!#)1#A,D)&&$2!i*.,@!'+2!(#$!)+3%$',$!)+!(#$!,#'%$!*=!&*/A,D)&&$2!i*.,!#$&2!.4!(#$!+*+AVZ!.*%+@!%$,5&(,!)+!(#*,$!%$0')+)+1!*+!(#$!G*+2*+AH*5(#$',(!$,3'&'(*%!*+&4!'.&$!(*!$+($%!#)1#A,D)&&$2!i*.,!)=!(#$4!'%$!5-/'%2&4!0*.)&$>!"#),!3'+!$E-&')+!.*(#!/#4!(#$!G*+2*+AH*5(#$',(7,!$,3'&'(*%!*5(A-$%=*%0$2!*(#$%!%$1)*+,!)+!(#$!;LLL,!'+2!(#$!%$1)*+7,!$,3'&'(*%!)+!(#$!9::L,>!!

! J#)&$!(#$%$!),!$C)2$+3$!(#'(!2*0)+'+(!$,3'&'(*%!%$1)*+,!.$3*0$!,*!,(%53(5%'&&4!$0.$22$2!)+!'!+'()*+7,!$3*+*04!(#'(!$E($%+'&!-#$+*0$+'!#'C$!&)((&$!)0-'3(@!(#$!%$,5&(,!,511$,(!(#'(!)(3'+!.$!'&($%$2!.4!&*+1$%A($%0!-%*3$,,$,!(#'(!.%)+1!'.*5(!,(%53(5%'&!*%!,*3)$('&!3#'+1$>!6*%!$E'0-&$@!(#$!&'3D!*=!*&2$%!-$*-&$!%$-%$,$+($2!)+!(#*,$!,(!$-$)+1A*==!(#$!$,3'&'(*%@!/#)&$!,511$,()C$!*=!'!1$+$%'&!='&&!)+!(#$!)+($%+'&!0)1%'()*+!-%*-$+,)(4!*=!*&2$%!-$*-&$@!0'4!'&,*!.$!25$!(*!3#'+1$,!)+!(#$!&)=$A3*5%,$!*=!4*5+1$%!-$*-&$>!P(!),!%$3*1+),$2!(#'(!0)1%'()*+!),!+*(!,*&$&4!2%)C$+!.4!$3*+*0)3!0*()C$,!'+2!(#$!2$,)%$!(*!)0-%*C$!/'1$,!'.*C$!C%4(#)+1!$&,$>!F'(#$%@!)('33*5+(,!=*%!+*+A$3*+*0)3!2$($%0)+'+(,>!"#$%$!),!'+!)+3%$',)+1!(%$+2!(*/'%2!-$*-&$!*+&4!/'+()+1!(*!&)C$!)+!0$(%*-*&)('+!'%$',!=*%!',!&*+1!',!(#$4!#'C$!(*!*%!5+()&!(#$4!#'C$!'3#)$C$2!'!,-$3)=)3!1*'&@!/#)3#!5,5'&&4!)+C*&C$,!-%*1%$,,)+1!)+(*!'!#)1#!,('(5,!i*.>!Q+3$!(#),!),!'3#)$C$2@!+*+A$3*+*0)3!='3(*%,!('D$!*C$%>!"#$,$!0'4!)+C*&C$!(#$!2$,)%$!(*!,('%(!'+2!%'),$!'!='0)&4!)+!&$,,!.5)&(!5-!'+2!1%$$+$%!,5%%*5+2)+1,!(#'(!'&&*/,!=*%!'!1%$'($%!

!

!

B5'&)(4!*=!&)=$>!^)C$+!(#'(!(#$,$!&)=$!$C$+(,!*335%!)+!(#$!&'($A(/$+()$,!'+2!$'%&4A(#)%()$,!)(!/*5&2!$E-&')+!/#4!(#$!$E*25,!=%*0!(#$!G*+2*+AH*5(#$',(!),!0'2$!5-!*=!(#),!'1$!1%*5->!6*&&*/)+1!(#),!&*1)3@!)(!3*5&2!.$!'%15$2!(#'(!(#$!$==$3(,!*=!*(#$%!,(%53(5%'&!3#'+1$,@!,53#!',!(#$!%),$!)+!#)1#$%!$253'()*+@!0'4!+*(!#'C$!.$15+!(*!'&($%!(#$!/*%D)+1,!*=!'+!$,3'&'(*%!1)C$+!(#'(!(#$4!'%$!%$&'()C$&4!+$/!-#$+*0$+'>!P(!/*5&2!.$!*=!)+($%$,(!(*!$E'0)+$!/#$(#$%!'!0*%$!#)1#&4A$253'($2!/*%D)+1!-*-5&'()*+!%$,5&(,!)+!,'(5%'($2!&'.*5%!0'%D$(,!'+2!(#$!'==$3(,!(#'(!(#),!0'4!#'C$!*+!,*3)'&!0*.)&)(4!)+!(#$!4$'%,!'+2!2$3'2$,!(*!3*0$>!

!　　a$,-)($!(#$!)+,)1#(,!-%*C)2$2!.4!(#),!,(524@!)(!2*$,!#'C$!&)0)('()*+,>!Q+$!*=!(#$,$!),!(#'(!(#$!%$&'()*+,#)-!.$(/$$+!,*3)'&!'+2!,-'()'&!0*.)&)(4!3'++*(!.$!,$-'%'($2@!0$'+)+1!)(!),!+*(!D+*/+!/#$+!,*3)'&!0*.)&)(4!*335%,!)+!%$&'()*+!(*!'!%$1)*+'&!0)1%'()*+>!J#)&$!(#$!(%'C$&&'(*%!'+2!$&$C'(*%!0*C$0$+(,!)+(%*253$2!.4!6)+2&'4!$(!'&!8;LL:<!-%*C)2$!'!0$'+,!(#%*51#!/#)3#!(#$!%$&'()*+,#)-!.$(/$$+!(#$!(/*!3'+!.$!$+C),)*+$2@!(#$,$!(4-$,!*=!0*C$0$+(,!3'++*(!.$!$E'0)+$2!5,)+1!(#$!QRHAGH>!"#),!-%*C)2$,!,*0$!),,5$,>!P=!'+!)+2)C)25'&!$E-$%)$+3$,!'+!$&$C'(*%!0*C0+(!8*335-'()*+!-%*1%$,,)*+!/)(#*5(!0)1%'()*+<!'+2!(#$+!0)1%'($,!/)(#*5(!=5%(#$%!3#'+1$,!)+!*335-'()*+@!(#$!5-/'%2!0*C$0$+(!),!'((%).5($2!(*!(#$!%$1)*+!*=!2$,()+'()*+!%'(#$%!(#'+!(#$!%$1)*+!*=!*%)1)+!/#$%$!)(!'3(5'&&4!*335%%$2>!H)0)&'%&4@!)=!'!,*3)'&!0*C0+(!*335%,!'=($%!'!0)1%'()*+!.5(!)+!'!,$-'%'($!)+($%3$+,'&!-$%)*2!(#$+!)(!/*5&2!+*(!.$!%$3*%2$2!',!'+!5-/'%2!0*C0+(>!X!,$3*+2!&)0)('()*+!),!(#'(!(#$!)0-'3(,!*=!3*0050()+1!3*5&2!+*(!.$!'33*5+($2!=*%>!P(!),!C$%4!&)D$&4!(#'(!'!+50.$%!*=!-$*-&$!3*5&2!&)C$!)+!*+$!%$1)*+!.5(!3*0050($!(*!/*%D!)+!'+*(#$%!1)C$+!(#'(!9[g!*=!/*%D$%,!#'C$!'!3*0050($!()0$!1%$'($%!(#'+!e]!0)+5($,!8QRH@!;L99<>!"#),!),!$,-$3)'&&4!(#$!3',$!=*%!(#*,$!/#*!,($-!*==!(#$!$,3'&'(*%!25%)+1!(#$)%!&'($A(/$+()$,!'+2!$'%&4A(#)%()$,!'+2!0)1%'($!(*!3*0050($%!(*/+,!*5(,)2$!0'i*%!0$(%*-*&)('+!'%$',!#'C)+1!%$'3#$2!'!#)1#!,*3)*$3*+*0)3!,('(5,>!P(!),!(#*,$!)+!(#$!#)1#$%!0'+'1$%)'&!'+2!-%*=$,,)*+'&!*335-'()*+,!/#*!'%$!0*,(!)&)D$&4!(*!#'C$!(#$!%&*+1$,(!3*0050($!8QRH@!;L9e<>!"#$!%'0=)3'()*+!),!(#'(!-$*-&$!3'+!.$!'33%$2)($2!/)(#!%)2)+1!5-!'+!$,3'&'(*%!(#'(!(#$4!2)2!+*(@!25$!(*!(#$!=3(!(#'(!(#$4!/$%$!%)2)+1!(#$!$,3'&'(*%!)+!(#$!%$1)*+!/#$%$!(#$4!/*%D$2@!+*(!/#$%$!(#$4!&)C$2>!!

!　　!

!

!

2AD2FC?JAD)

! "#),!-' -$%!#'2!(/*!-%)0'%4!')0,›!"#$!=)%,(!/',!(*!$E'0)+$!(#$!=5+3()*+!*=!%$1)*+'&!

$,3'&'(*%,!)+!I+1&'+2!'+2!J'&$,!25%)+1!(#$!;LLL,›!"#$!,$3*+2!/',!(*!3*0-'%$!(#$!=5+3()*+!

!

!

! F$&'($2!.*(#!(*!(#$,$!%$,5&(,!'+2!(#$!&)0)('()*+,!*=!(#$!,(524!-%$,$+($2!)+!(#$!-%$3$2)+1!,$3()*+@!(#$%$!'%$!'%$',!*=!$+B5)%4!(#'(!3*5&2!.$+$=)(!=%*0!=5%(#$%!%$,$'%3#>!"#$%$!+$$2,!(*!.$!'((($0-(,!(*!),*&'($!(#$!#$!$==$3(,!*=!0)1%'()*+!*+!,*3)'&!0*.)&)(4!)+!*%2$%!(*!',3$%(')+!(#$!$E($+(!*=!(#$!3'5,'&)(4!)+!(#$!%$&'()*+,#)->!"#),!3'+!.$!2*+$!$)(#$%!.4!,5--&0+()+1!'+'&4,),!*=!(#$!QRHAGH!/)(#!,$-'%'($!,5%C$4,!8',!3'%%)$2!*5(!.4!6)+2&'4!$(!'&!8;LL:<<!*%!.4!$E'0)+)+1!(#$!,*3)'&!-'(#/'4,!)+!*+$!)+($%3$+,'&!-$%)*2!*=!(#*,$!/#*!0)1%'($2!25%)+1!(#$!-%$C)*5,!)+($%3$+,'&!-$%)*2@!',!'2C*3'($2!.4!O#'0-)*+!$(!'&!8;L9e<>!H$3*+2&4@!(#),!,(524!#',!*+&4!3*0-'%$2!(#$!-$%=*%0'+3$!*=!(#$!G*+2*+AH*5(#$',(!$,3'&'(*%!.$(/$$+!2$3'2$,>!O*+,$B5$+(&4@!(#$%$!),!,3*-$!(*!$E'0)+$!#*/!*(#$%!%$1)*+,!3*0-'%$2!.$(/$$+!2$3'2$,>!"#$%$!),!'&,*!(#$!-*,,).)&)(4!(*!$E'0)+$!(#$!$,3'&'(*%!(#$*%4!=%*0!'!&)=$!3*5%,$!-$%,-$3()C$!1)C$+!(#'(!/$!+*/!#'C$!2'('!3*C$%)+1!=*5%!2$3'2$,>!"#),!/*5&2!'&&*/!'!=5&&!)+C$,()1'()*+!)+(*!#*/!)+2)C)25'&!&)C$,!'%$!'==$3($2!.4!(#$!$E-$%)$+3$!*=!,($--)+1!*+@!%)2)+15-!'+2!,($--)+1!*==!'!%$1)*+'&!$,3'&'(*%>!H*3)'&!0*.)&)(4!),!'!24+'0)3!3*+3$-(@!'+2!,-'()'&!2)==$%$+3$,!)+!&)=$!3#'+3$,!%$B5)%$,!'+!)+A2$-(#!5+2$%,('+2)+1!)=!(#$,$!2)==$%$+3$,!'%$!(*!.$!%$253$2>!P+($%+'&!0)1%'()*+!*==$%,!*+$!$E-&'+'()*+!'+2!*+$!%$0$24@!.5(!)(!%$B5)%$,!0*%$!)+C$,()1'()*+!.$=*%$!(#$!%$&'()*+,#)-!),!=5&&4!5+2$%,(**2>!

! !

!

!K!!D2!)FJ?@)

!

X&$D,4+,D'@!S>!'+2!"%)('#@!X>!8;L9[<!nQ335-'()*+f$253'()*+!0),0'(3#!*=!)00)1%'+(!/*%D$%,!)+!I5%*-$?!O*+($E(!'+2!-*&)3)$,n@!*G'-%-#)',&-8&G4"'$*)-%&C07)0HI!['\@!--›!;;:A;ee›!

X&$E'+2%5@!S›!8;L9;<!nH(*%)$,!*=!5-/'%2!,*3)'&!0*.)&)(4!'+2!0)1%'()*+!)+!*+$!F*0'+)'+!3*005+$?!Q+!(#$!$0$%1$+3$!*=!u%5%.'+v!,-'3$,!)+!0)1%'+(A,$+2)+1!3*005+)()$,n@!G$,*06%&J-"6%$+&-8&G"6-(0$%&?*"4)0,I![8;<@!--›!9e9A9\L›!

X&&$+@!^›!8;L9L<!nF$3$,,)*+!'+2!F$3*C$%4n@!)+!S$&&*/,A6'3$%@!X>!8$2><!K0/&L,,"0,&8-6&*!0&M0H&N$6+)$#0%*&;O:OP&Q-",0&-8&9-##-%,&3).6$6/&C0,0$6'!›!G*+2*+?!N*5,$!*=!O*0040*+,!G).%'%4@!--›!;MA;:›!

X+2$%,*+@!b›!'+2!b&)+2$%@!H›!8;L9]<!R6)08)%1P&S!-&9-"%*,&$,&$&T)16$%*,U&V08)%)*)-%,&$%4&*!0)6&9-%,0W"0%'0,@!QE=*%2?!"#$!S)1%'()*+!Q.,$%C'(*%4!'(!(#$!V+)C$%,)(4!*=!QE=*%2›!

X,#(*+@!a›!R›@!S'15)%$@!S›!_›!'+2!H-)&,.5%4@!S›!89:MM<!nG*3'&!G'.*5%!S'%D$(,!'+2!(#$)%!P0-'3(!*+!(#$!G)=$!O#'+3$,!*=!d*5(#,n@!)+!O*&$,@!F›!8$2><!X-"%1&9$6006,P&B!0&?0$6'!&8-6&J-.,&$%4&*!0&M0H&Y-'$*)-%$+),#›!S)&(*+!Z$4+$,?!Q-$+!V+)C$%,)(4!W%$,,@!--›!][A\]›!

b$'C$%,(*3D@!_›!c›!8;LL]<!n"%'+,+'()*+'&!$&)($,!)+!(#$!3)(4?!b%)(),#!#)1#&4A,D)&&$2!)+($%A3*0-'+4!(%'+,=$%$$,!)+!R$/!d*%D!3)(4n,!=)+'+3)'&!2),(%)3(n@!J-"6%$+&-8&G*!%)'&$%4&T)16$*)-%&?*"4)0,I![98;<@!--›!;e]A;\M›!

bPH!8;L9\<!Z6$4"$*0&3$.-"6&T$6[0*&?*$*),*)',P&;O:>@!G*+2*+?!a$-'%(0$+(!=*%!b5,)+$,,@!P++*C'()*+!'+2!HD)&&,›!

b*&(*+@!W›!8;L9;<!nI253'()*+?!N),(*%)3'&!,('(),()3,n@!9-##-%,&R6)08)%1&N$(06,I!HRYH^Ye;];›!

O'0-.$&&@!H›@!O**-$%@!_›!'+2!H)00*+,@!_›!8;L9e<!G#(+-/#0%*&$%4&-'''($*)-%$+&,[)++&+070+,&$#-%1&EK&$%4&8-60)1%&%$*)-%$+,@!G*+2*+?!N*0$!Q==)3$›!

O'0-*,@!O›@!a$+(@!X›@!6%4@!F›!'+2!F$)2@!X›!8;L99<!nP0-'3(!*=!(#$!%$3$,,)*+n@!C01)-%$+&B60%4,&D&J"+/&;O::&G4)*)-%&\@M?]I!e[›!

!

!

O#' 0 -)*+@!">!8;L9;<!n"$,()+1!(#$!%$(5%+!0)1%'()*+!$&0+(!*=!(#$!j!$,3'&'(*%!%$1)*+7!0*2$&?!
'+!'+'&4,),!*=!0)1%'()*+!)+(*!'+2!*5(!*=!,*5(#A$',(!I+1&'+2@!9:\\f;LL9n@!*9$#.6)410&
J-"6%$+&-8&C01)-%,I&G'-%-#/&$%4&?-')0*/I!]8;<@!--›!;]]A;KL›!

O#' 0 -)*+@!">@!O** 0 .$,@!S›!'+2!^*%2*+@!P›!8;L9e<!nN* / !6'%!2*!I+1&'+2n,!H$3*+2AQ%2$%!O)()$,!
I 05&'($!G*+2*+!',!N50'+AO'-)('&!jI,3'&'(*%,7hn@!N-("+$*)-%I&?($'0&$%4&N+$'0I!;L8]<@!
--›!e;9Ae[[›!

O#' 0 -)*+@!">!'+2!H#5((&$ / *%(#@!P›!8;L9\<!nX%$!W$*-&$!O#'+1)+1!X22%$,,!G$,,h!X+!X+'&4,),!*=!
S)1%'()*+!/)(#)+!I+1&'+2!'+2!J '&$,@!9:K9f;L99@!.4!a),('+3$!*=!S*C$n@!N-("+$*)-%I&
?($'0&$%4&N+$'0I!8-5.&),#$2!*+&)+$!.$=*%$!)(,!)+3&5,)*+!)+!'+!),,5$@!2*)?!
9L›9LL;Y-,-›;L;\◇!

O*+%'2,*+@!a›!'+2!G'(#'0@!X›!8;LL]<!nI,3'&'(*%!G*+2*+h!X!O',$!H(524!*=!R$/!k$'&'+2!
"$%()'%4!I253'($2!S)1%'+(,!)+!'!^&*.'&!O)(4n@!J-"6%$+&-8&9-%*0#(-6$6/&G"6-(0$%&
?*"4)0,I!9[8;<@!--›!9]:A9K;›!

a$C)+$@!6>@!b%)((*+@!R›!_>@!S$&&*%@!F›!'+2!N'&=-$++4@!W›!8;LL[<!nS*.)&)(4!'+2!(#$!S)22&$!
O&',,$,?!X!O',$!H(524!*=!S'+3#$,($%!'+2!(#$!R*%(#!J$,(n@!L%*06%$*)-%$+&J-"6%$+&-8&
E6.$%&$%4&C01)-%$+&C0,0$6'!I!;K8[<@!--›!e:]A]L:›!

a)E*+@!H›!8;LL[<!nS)1%'()*+!/)(#)+!b%)(')+!=*%!i*.!%$',*+,n@!3$.-"6&T$6[0*&B60%4,I!9998e<@!--›!
9:9A;L9›!

6)$&2)+1@!X›!_›!89::;<!nS)1%'()*+!'+2!H*3)'&!S*.)&)(4?!H*5(#!I',(!I+1&'+2!',!'+!I,3'&'(*%!
F$1)*+n@!C01)-%$+&?*"4)0,I!;\89<@!--›!9A9]›!

6)$&2)+1@!">!89::]<!nS)1%'()*+!'+2!0)22&$A3&',,!=*%0'()*+!)+!I+1&'+2!'+2!J '&$,@!9:M9A:9n@!)+!
b5(&$%@!">!U!H'C'1$@!S›!8$2,><!?-')$+&9!$%10&$%4&*!0&T)44+0&9+$,,0,›!G*+2*+?!VOG!
W%$,,@!--›!9\:!A!9MK›!

6)$&2)+1@!">!8;LLK<!nS)1%'()*+!'+2!,*3)'&!0*.)&)(4!)+!5%.'+!,4,($0,?!+'()*+'&!'+2!)+($%+'()*+'&!
(%$+2,n@!)+!^$4$%@!N›H›!8$2><!L%*06%$*)-%$+&Q$%4.--[&-8&E6.$%&N-+)'/I&Y-+"#0&:P&
9-%*0%*)-",&Z+-.$+&L,,"0,›!O#$&($+#'0?!I2/'%2!I&1'%›!

!

!

6)+2&'4@!X>@!N*5,(*+@!a>@!S30*&&50@!a>@!S',*+@!O>!'+2!N'%%),*+@!F>!8;LLM<!n^$(()+1!*==!(#$!
$,3'&'(*%h!X!,(524!*=!H3*(,!*5(A0)1%'()*+!=%*0!'!1&*.'&!3)(4!%$1)*+n@!G%7)6-%#0%*&$%4&
N+$%%)%1&^I!eL8:<@!--›!;9\:A;9M]›!

6)+2&'4@!X>@!S',*+@!O>@!N*5,(*+@!a>@!S30*&&50@!a>!'+2!N'%%),*+@!F>!8;LL:<!nI,3'&'(*%,@!
I&$C'(*%,!'+2!"%'C$&'(*%,?!"#$!Q335-'()*+'&!S*.)&)(4!*=!S)1%'+(,!(*!H*5(#AI',(!
I+1&'+2n@!J-"6%$+&-8&G*!%)'&$%4&T)16$*)-%&?*"4)0,I![]8\<@!--›!M\9AMK:›!

^*&2(#*%-$@!_›!8;L9[<!nV+2$%,('+2)+1!A!'+2!S),5+2$%,('+2)+1!A!H*3)'&!S*.)&)(4!)+!b%)(')+?!"#$!
I+(%4!*=!(#$!I3*+*0),(,@!(#$!O*+=5,)*+!*=!W*&)()3)'+,!'+2!(#$!G)0)(,!*=!I253'()*+'&!
W*&)34n@!J-"6%$+&-8&?-')$+&N-+)'/I!e;8[<@!--›!e[9Ae]L›!

^*%2*+@!P›!F›!8;L9]<!nX0.)()*+@!N50'+!O'-)('&!X3B5),)()*+!'+2!(#$!S$(%*-*&)('+!I,3'&'(*%n@!
C01)-%$+&?*"4)0,I!e:8\<@!--›!9Le;A9L]]›!

^%'+'(*@!R›!8;L9e<!^&S-6[&L%&N6-160,,P&N6-,(0'*,&8-6&E(H$64&T-.)+)*/&^#-%1&M0H&
L##)16$%*,&)%&Z06#$%/_!J',#)+1(*+!a›O?!S)1%'()*+!W*&)34!P+,()(5($@!P+($%+'()*+'&!
G'.*5%!Q%1'+)`'()*+›!

NS!^*C$%+0$+(!8;L9L<!B!0&9-$+)*)-%P&-"6&(6-16$##0&8-6&1-706%#0%*_!G*+2*+?!O'.)+$(!
Q==)3$›!

NS!^*C$%+0$+(!8;L99<!@(0%)%1&V--6,I&R60$[)%1&R$66)06,P&^&?*6$*01/&8-6&?-')$+&T-.)+)*/_!
G*+2*+?!O'.)+$(!Q==)3$›!

Z'-&'+),@!P›!8;LLK<!B!0&Z0-16$(!/&-8&G#(+-/#0%*&N-+$6),$*)-%&)%&R6)*$)%@!Q+&)+$!
8//›)--%›*%1<?!P+,()(5($!=*%!W5.&)3!W*&)34!F$,$'%3#›!

Z*%-)@!S›!'+2!O&'%D@!J›!X›!c›!8;L9]<!nP+($%+'&!0)1%'()*+!'+2!#50'+!3'-)('&!(#$*%4?!"*!/#'(!
$E($+(!),!)(!,$&$3()C$h@!G'-%-#)',&30**06,I!9[\@!--›![9A[e›!

G)+@!^›!'+2!O#%),()'2)@!^›!8;LL\<!nIE'0)+)+1!1$*1%'-#)3!'+2!*335-'()*+'&!0*.)&)(4?!X!&*1&)+$'%!
0*2$&&)+1!'--%*'3#n@!N$(06,&)%&C01)-%$+&?')0%'0I!M]8e<@!--›!]L]A];;›!

!

!

QRH!8;L9e<!;0::&90%,",&^%$+/,),&D&V),*$%'0&B6$70+04&*-&S-6[@!Q+&)+$!8/ / />*+,>1*C>5D<?!
Q==)3$!=*%!R'()*+'&!H('(),()3,>!

QRH!8;L9]<!L%*06%$+&T)16$*)-%&G,*)#$*0,&T0*!-4-+-1/&V-'"#0%*P&J"%0&;0:>&E(4$*0@!Q+&)+$!
8/ / />*+,>1*C>5D<?!Q==)3$!=*%!R'()*+'&!H('(),()3,>!

W'-'2$0$(%)*5@!a>@!H*0$%C)&&$@!J>!'+2!H50-()*+@!S>!8;LL:<!B!0&?-')$+&T-.)+)*/&-8&
L##)16$%*,&$%4&B!0)6&9!)+460%_!J',#)+1(*+!a>O?!"%'+,'(&'+()3!O*5+3)&!*+!S)1%'()*+@!
S)1%'()*+!W*&)34!P+,()(5($>!

W'%$&&'@!H>@!W$(%*==@!X>!'+2!H*&I@!O>!8;L9[<!n"#$!V-/'%2!Q335-'()*+'&!S*.)&)(4!*=!P00)1%'+(!
J*0$+!)+!H-')+n@!J-"6%$+&-8&G*!%)'&$%4&T)16$*)-%&?*"4)0,I![:8:<@!--!9[\]A9[M;>!

F'$@!X>!8;L9[<!nI+1&),#!5%.'+!-*&)34!'+2!(#$!%$(5%+!(*!(#$!3)(4?!X!2$3'2$!*=!1%*/(#@!;LL9f
;L99n@!9)*)0,I![;@!--!:eA9L9>!

F)$+`*@!O>!'+2!c'%1',AH)&C'@!O>!8;L9\<!R6)08)%1&D&T)16$%*,&)%&*!0&EKP&^%&@7067)0H&\>*!&
C07),)-%]@!QE=*%2?!"#$!S)1%'()*+!Q.,$%C'(*%4!'(!(#$!V+)C$%,)(4!*=!QE=*%2>!

FI%'(@!W>!8;L9e<!nN)1#&4!B5'&)=)$2!%5%'&!4*5(#?!/#4!2*!4*5+1!1%'25'($,!%$(5%+!(*!(#$)%!#*0$!
%$1)*+hn@!9!)+460%d,&Z0-16$(!)0,I!9;89<@!--!KLAM\>!

H'1$@!_>@!IC'+2%*5@!S>!'+2!6'&D)+1#'0@!_>!8;L9[<!nQ+/'%2,!*%!N*0$/'%2,h!O*0-&$E!
^%'25'($!S)1%'()*+!W'(#/'4,@!J$&&A.$)+1@!'+2!(#$!jW'%$+('&!H'=$(4!R$(7n@!N-(''+$*)-%I&
?($'0&$%4&N+$'0I!9:8\<@!--!K[MAK]]>!

H)0m+@!N>@!F'0*,@!F>!'+2!H'+%*0w@!I>!8;L9e<!nP00)1%'+(!Q335-'()*+'&!S*.)&)(4?!G*+1)(52)+'&!
IC)2$+3$!=%*0!H-')+n@!G"6-(0$%&J-"6%$+&-8&N-('"+$*)-%I![L8;<@!--!;;[A;]]>!

H0)(#@!a>!W>!'+2!H'1$@!_>!8;L9e<!n"#$!%$1)*+'&!0)1%'()*+!*=!4*5+1!'25&(,!)+!I+1&'+2!'+2!J'&$,!
8;LL;f;LLM<?!'!j3*+C$4*%A.$&(7!*=!--*-5&'()*+!%$2),(%).5()*+hn@!9!)+460%d,&Z0-16$(!)0,I!
9;89<@!--!9L;A99K>!

c'%1',AH)&C'@!O>!8;L9]<!R6)08)%1&D&T)16$%*,&$%4&Q-",)%1&)%&*!0&EKP&G`(06)0%'0,&$%4&L#($'*,&
\<64&C07),)-%]@!QE=*%2?!"#$!S)1%'()*+!Q.,$%C'(*%4!'(!(#$!V+)C$%,)(4!*=!QE=*%2>!

!

!

c$%)3D@!H>!'+2!P,&'0@!P>!8;L9L<!n"#$!^%$'(!F3,,)*+!*=!;LLMA;LL:?!O'5,$,@!O*+,$B5$+3$,!'+2!

W*&)34!F$,-*+,$,n@!G#(+-/#0%*&?0'*-6&G#(+-/#0%*&S-6[)%1&N$(06&\L3@]I!R*>\9>!

c)2'&AO*,*@!I>!'+2!S)%$(A^'05+2)@!W>!8;L9e<!n"#$!&'.*5%!(%'i$3(*%)$,!*=!)00)1%'+(!/*0$+!)+!

H-')+?!X%$!(#$%$!,)1+,!*=!5-/'%2!,*3)'&!0*.)&)(4hn@!V0#-16$(!)'&C0,0$6'!I![989[<@!-->!

[[KA[K:>!

J#)($@!W>!8;LL[<!nR*(!i5,(!%51.4!3&5.,?!H3*((),#A!'+2!/$&,#A!.*%+!0)1%'+(,!)+!G*+2*+n@!

?'-**),!&Z0-16$(!)'$+&J-"6%$+I!99:8[<@!-->!;L:A;;K>!

)

!