UCL Migration Research Unit

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UCL Migration Research Unit

Working Papers

No. 2019/2

An explorative ethnography in the super-diverse Wilmslow Road

Urban sociality and the recontextualization of shisha and food

Elena Damiano

UCL
Migration Research Unit

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Abstract **1**
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9):*#!1&*;$!,1!+.$!;(#+$%+!,#!7.,;.!62'+,;2'+2)*',16!+*R$1!,+1!$-$)04*0!=()6X!()!,#!(+.$)!7()41X!7.$)$!;2'+2)*'!4,-$)1,+0!,1!&$);$,-$4X!;(#1+)2;+$4X!6*#*/$4!*#4!$%&$),$#;$4!0Y$,+.!DEESTI\(#$)!DEEaVP!J.$!=(;21!(=!+.,1!4,11$)+*+,(#!7,''!:$!(#!*#!2):*#!*)$*!7.$)$!;(66(4,=,;*+,(#!(=!4,-$)1,+0!+*R$1!&'*;$X!()!7.*+!K,;.$*'!Y$*+!7(2'4!4$=,#$!*1!*!];2'+2)*'![2*)+$)^!0DEESC!FFDVP!J.,1!6$*#1!2):*#!*)$*1!7,+.!*!.,/.!#26:$)!(=!$+.#,;!:21,#$11$1!4$4,;*+$4!+(!+.$!;(66(4,=,;*+,(#!(=!$+.#,;!&)(42;+1!0Y$,+.!DEESVP!M.,#*+(7#!,#!N(#4(#^1!5$1+!>#4!,1!*#!$%*6&'$!0@*'$1!$+!DEEIVP!J.$!5,'61'(7!8(*4!;*#!:$!*'1(!4$1;),:$4!*1!*!;2'+2)*'![2*)+$)P!\()!,#1+*#;$X!L,'$1!"P!A*))$++!*#4!?*-,4!K;>-(0!4$=,#$!5,'61'(7!8(*4!*1!*#!]$+.#,;!4$1+,#*+,(#^!0DEEUC!FI`V!*=+$)!;(#42;+,#/!=,$'4!(:1$)-*+,(#1!*,6,#/!*+!4,1;(-$),#/!+.$!4$-$'(&6$#+!(=!$+.#,;!:21,#$11$1!(-$)!+.$!&$),(4!(=!FIUE13DEEE1P!J.,1!4,11$)+*+,(#!7,''!*'1(!,#-$1+,/*+$!+.$!.,1+()0!(=!5,'61'(7!8(*4X!.(7$-$)X!,+!7,''!$1&$;,*''0!=(;21!(#!)$;$#+!4$-$'(&6$#+1X!=)(6!+.$!&$),(4!DEEE1!(#7*)41P–!

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J.,1!;),+,[2$!,1!;.*''$#/$4!:0!7()R!(=!(+.$)!*;*4$6,;1X!7.(!,#1+$*4!(=!4$1;),:,#/!;2'+2)*'![2*)+$)1!*1!*!)$12'+!(=!*!#$(',:$)*'X!;*';2'*+,-$!*#4!,#1+)26$#+*'!

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; (6 6 (4,=,; *+,(#! (=! 4,-$)1,+0X! 1$$!+.$6! *1! 1&*;$1! (=! . (1&,+*',+0! *#4! ; (.$1,(#P! \ ()! ,#1+*#;$X! ?*-,4! A$"! *)/2$1!+. *+!]0 pV!+.$! 7*01! (=!)$'*+,#/!+. *+!*)$!&)*;+,1$4!,#! : *)1X! ;*=q1X!)$1+*2)*#+1X!;'2:1!*#4!&2:1!1. (2'4!: $!1$$#!*1!&(+$#+,*''0!&)(42;+,-$!(=!*#!$+.,;1! (=! ; (#-,-,*',+0!+. *+!)$-,+*',<$1!2): *#!',-,#/P^!0A$"! DEEaC! FDVP! J .,1! *;; (2#+!=(''(71!+.$! &(1,+,(#!(=!"'*#!N*+. * 6 !0DEE`V! 7 . (!*)/2$4!+. *+!*! 6 $+. (4('(/,;*'!*&&)(*;. !=(;21,#/! (#!$-$)04*0!&)*;+,;$1!)$-$*'1!. (7!2): *#!;. *#/$!;*#!*''(7!+.$!;)$*+,(#!(=!#$7!&2:',;! ;2'+2)$1!*#4!+)$#41!0,:,4PVP!\ ()!,#1+*#;$X!+.$!,#12)/$#;$!(=!;*=q1!*#4!: *)1!,#!*!/$#+),=,$4! #$,/. : (2). ((4!,#! "2;R'*#4X! *''(7$4! 7(6$#!+(!*;;$11! &2:',;! 1&*;$! 1,#;$!=$6*'$!)$1,4$#+1!=(2#4!+.$1$! :*)1! 6 ()$! *++)*;+,-$!+. *#! &2:1!0,:,4PVP! J .,1! 2): *#!;. *#/$! =*-(2)$4!1(;,*'!*#4!/$#4$)!6,%,#/!*1!7$"!*1!+.$!;)$*+,(#!(=!*!]1$%2*''0!&('06 ()&. (21! ;2'+2)$^! 0N*+. * 6 ! DEE`C! FaFEVP! W+! +)*#1=()6$4! *! #$,/. : (2). ((4! ,#+(! *! 1&*;$! (=! ;$'$:)*+,(#!(=!4,-$)1,+0X!+('$)*#;$!*#4!=)$$4(6!0N*+. * 6 !DEE`VP!

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@(;,(3;2'+2)*'!)1*);. !(#!,#+(%,;*#+1!,1!*!#$7!=,$'4!$%&*#4,#/!*;)(11!-*),(21! 4,1;,&',#$1X! ,#;'24,#/! .,1+()0! *#4! /$(/)*&. 0! 0K;@. *#$! *#4! Y#$*'$! DEFFVP! c$-$)+. $'$11X!1(;,(3;2'+2)*'!)1*);. !(#!1. ,1. *!,1!*'6(1+!,#$%,1+$#+P!J .$!&2:',;*+,(#1! (=!+. $!\)$#;. !*#+.)(&('(/,1+!Y*6*'!M. *(2*;. ,!0FIIaX!DEEUX!DEEaV!(#!1. ,1. *!*)$!&*)+!

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*! 6 *&! (=! K *# ; . $1+$)!0 b=, ; $!= ()! c *+, (#*'!@+*+,1+, ; 1!*#4! b)4#*# ; $!@2)-$0!DEFS℣! J . $! 4*+*1$+!

7*1!21$4!=()! ;)$*+,#/!*!6 *&! (=!+ . $!9Y!0 b=, ; $!= ()! c *+, (#*'!@+*+,1+, ; 1!*#4! b)4#*# ; $! @2)-$0!DEFa℣! J . $! / $ (/)*& . , ; *'!4*+*!7$)$!*#*'01$4!*#4!-,12*',1$4!7,+ . !+ . $!1(=+7*)$! 8@+24, (℘!!

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Table 1. K$+ . (4('(/0!,#!)$'*+,(#!+(!+ . $!)$1$*) ; . !(:⁒$; +, -$1!

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Objectives	Data collection
! ! ! ! ! ! J(!2#4$)1+*#4!+ . $! . ,1+()0!*#4!&(', ; ,$1! +. *+!1 . *&$4!+ . $! &)$1$#+!; . *)* ; +$)! (=!+ . $! 5 ,'61'(7! 8(*4!0=(;21!(#! 62'+, ; 2'+2)*',16! *#4!2) : *#!1&* ; $℣!	**Interviews** 3! F!1$6,31+)2 ; +2)$4!,#+$)-,$7!7,+ . !*! : 21,#$11!1+*==ℍ(7#$)!! 3! F!1$6,31+)2 ; +2)$4!,#+$)-,$7!7,+ . ! : 21,#$11!1+*==ℍ(7#$)! 3! _!,#=()6*'!,#+$)-,$71!7,+ . ! : 21,#$11!1+*==ℍ(7#$)1! 3! F!7*'R,#/!*'(#/!,#+$)-,$7!7,+ . ! ; 21+(6$)ℍ)$1,4$#+! 3! F!7*'R,#/!*'(#/!,#+$)-,$7!7,+ . ! ; 21+(6$)ℍ)$1,4$#+! 3! F!1$6,31+)2 ; +2)$4!,#+$)-,$7!7,+ . !*!)$&)1#+*+, -$!=)(6!M(2#; ,'! 3! F!1$6,31+)2 ; +2)$4!,#+$)-,$7!7,+ . !M(2#; ,'^1!=)(#+',#$!1+*=! ! **Collection of secondary sources** ! 3! #$71&*&$)1!*) ; . ,-$1!*#4!'(;*'!. ,1+()0! : ((R1! 3! 1+*+,1+, ; *'!4*+*! 3! &(', ; ,$1! !

DPDP!>#+)*#;$!,#+(!+.$!=,$'4!

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@+*)+,#/!+.$!=,$'47()R!*#4!=,#4,#/!,#+$)'(;2+()1!.*1!:$$#!*!;.*''$#/,#/!&.*1$!(=!+.,1!)1*);.P!W!.*4!=*6,',*),+0!7,+.!+.$!5,'61'(7!8(*4X!.(7$-$)X!W!4,4!#(+!&$)1(#*''0!R#(7!*#0(#$!7()R,#/!()!',-,#/!(#!+.,1!)(*4P!W!&'*##$4!+(!*&&)(*;.!&$(&'$!7()R,#/!,#!1.(&1!*#4!)$1+*2)*#+1!()!)$1,4$#+1!(#!+.$!1+)$$+!*#4!*1R,#/!+.$6!,=!+.$0!7(2'4!',R$!+(!&*)+,;,&*+$!,#!60!)1*);.P!M(#1,4$),#/!+.*+!*1R,#/!1+)*#/$)1!+)21+!*#4!.$'&!,1!1(;,*''0!*7R7*)4X!W!+.(2/.+!+.*+!*1R,#/!42),#/!*!=*;$3+(3=*;$!$#;(2#+$)!7*1!6()$!+)*#1&*)$#+!+.$#!1$#4,#/!*#!$6*,'!()!6*R,#/!*!+$'$&.(#$!;*''P!Q(7$-$)X!+.,1!*&&)(*;.!)$[2,)$4!*!)$='$;+,(#!(#!60!&(1,+,(#*',+0X!,P$P!]+.$!=,$'41!(=!&(7$)!+.*+!;(##$;+!+.$!=,$'4!)$1$*);.$)!*#4!&*)+,;,&*#+1!0 p V^!0Y*+<!FII_C!UIVP!!

J.$!=,)1+!&)(:'$6!7*1!+.$!=()6*',+0!*#4!+$6&()*',+0!(=!60!*&&)(*;.P!'')*#/,#/!

1!#!(2+1,4$)!*#4!#(#316(R$)X!W!4,4!#(+!R#(7!*#0+.,#/!*:(2+!1.,1.*!*#4!,+1!,6&*;+!(#!5,'61'(7!8(*4P!!

J.$!#$7!+(&,;!(=!1.,1.*!*#4!1(6$!,#=()6*+,(#!/*+.$)$4!*)(2#4!/$#4$)!)('$1!,#+)(42;$4!*!#$7!6$+.(4('(/,;*'!;.*''$#/$!)$'*+$4!+(!&(1,+,(#*',+0P!"+!+.$!:$/,##,#/!(=!+.$!)$1$*);.X!*1!*!=$6*'$!$+.#(/)*&.$)X!W!7*1!*7*)$!+.*+!W!;(2'4!.*-$!.*4!1(6$!&)(:'$61!(=!*;;$11!42$!+(!60!/$#4$)!*#4!1$%X!:2+!W!7*1!#(+!=2''0!*7*)$!(=!+.$!5,'61'(7!8(*4^1!/$#4$)!;(#;$&+2*',1*+,(#1P!"=+$)!1(6$!,#,+,*'!,#+$)-,$71X!.(7$-$)X!W!1+*)+$4!+(!2#4$)1+*#4!+.*+!&2:',;!1&*;$X!$1&$;,*''0!*)(2#4!1.,1.*!:*)1X!7*1!6*'$34(6,#*+$4!*#4!+.,1!6*4$!1(6$!7(6$#!=$$'!2#;(6=()+*:'$P!"+!+.$!&$)1(#*'!'$-$'X!W!7*1!#(+!=$$',#/!2#1*=$X!W!(:1$)-$4!K21',6!*#4!#(#3K21',6!7(6$#!7*'R,#/!(#!+.$!)(*4!*'(#$P!Q(7$-$)X!W!2#4$)1+((4!+.*+!=()!1(6$!,#4,-,42*'1!*#4!,#!;$)+*,#!1&*;$1!+.$!&)1#;$!(=!*!7(6*#!*'(#$!;(2'4!.*-$!:$$#!(44P!\()!+.*+!)$*1(#X!,#!42:,(21!1,+2*+,(#1X!60!6*'$!&*)+#$)!:$;*6$!60!(;;*1,(#*'!=,$'4!*#4!=((4,$!;(6&*#,(#P!W#!*!1,6,'*)!=*1.,(#X!N,'*!":23N2/.(4!7*1!.$'&$4!:0!+.$!&)$1$#;$!(=!.$)!=*+.$)!7.$#!*;;$11,#/!*6(#/!A$4(2,#1!,#!>/0&+!0DEFUC!FD3F`VP!

@.,1.*!*'1(!&21.$4!6$!+(!6(-$!=)(6!+.$!+(&,;!(=!&)(42;+,(#!+(!;(#126&+,(#X!:$;*21$W!.*4!*;;$11!+(!1.,1.*!;(#126$)1!)*+.$)!+.*#!&)(42;$)1P!c$7!,#+$)-,$71!*'1(!&21.$4!6$!+(!;(#1,4$)!+.$!+.$()$+,;*'!+(&,;1!(=!2):*#!1(;,*',+0!,#!)$'*+,(#!+(!;(6621#,+0!;(.$1,(#!*#4!0(2+.P!\()!+.*+!)$*1(#X!W!4$;,4$4!+(!;(#+*;+!*#(+.$)!&$)1(#!7()R,#/!7,+.!0(2#/!&$(&'$!,#!+.$!*)$*X!7.(!;(2'4!:$!;(#1,4$)$4!*!]&*)*3$+.#(/)*&.$)1^!0Q('6$1!*#4!K*);21!DEEGC!D`UfaX!,#!A$)/!*#4!c(7,;R*!DEFIC!SVP!W#!*!-$)0!$%&'()*+,-$!6*##$)X!W!7*1!=(''(7,#/!*#!,#+$#+,(#*'!]+.$()$+,;*'!1*6&',#/^!0L'*1$)!*#4!@+)*211!FIIIC!_SV!*#4!*;R#(7'$4/,#/!]+.$!4,*'(/,;*'!#*+2)$!(=!)$1$*);.^!0>#/'*#4!FII_C!G_VP!

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DP`P!W#+$)-,$71!*#4!$+.,;1!

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"1!J*:'$!F!1.(71X!+.$!)1*);.!7*1!;(#42;+$4!:0!21,#/!+.)$$!+0&$1!(=!,#+$)-,$7!+$;.#,[2$1P!\,)1+'0X!1$6,31+)2;+2)$4!,#+$)-,$71!7$)$!:*1$4!(#!*!',1+!(=![2$1+,(#1P!Q(7$-$)X!+.$1$![2$1+,(#1!;.*#/$4!4$&$#4,#/!(#!+.$!&$)1(#!,#+$)-,$7$4P!\()!,#1+*#;$X!W!*1R$4!+(!*''!)$1+*2)*#+!6*#*/$)1![2$1+,(#1!)$'*+$4!+(!+.$,)!)$1+*2)*#+^1!1+()0X!+.$!=((4!(==$)$4X!+.$!)(*4!*#4!+.$!;(662#,+0X!:2+!,#!$*;.!;*1$X!W!.*4!+(!2#4$)1+*#4!4,==$)$#+!*1&$;+1!)$'*+$4!+(!+.$,)!;2,1,#$1X!$P/P!W!*1R$4![2$1+,(#1!*:(2+!.2662!1+(!*!K,44'$!>*1+$)#!6*#*/$)!*#4![2$1+,(#1!*:(2+!N*.()$^1!=((4!+(!*!

B*R,1+*#,!(#$P!

@$;(#4'0X!7*'R,#/!,#+$)-,$71!7$)$!;(#42;+$4!7,+.!+7(!;21+(6$)1H)$1,4$#+1P!W!+.(2/.+!+(!21$!+.,1!6$+.(4!*1!+.$!#*+2)*'!$#-,)(#6$#+!(=!+.$!;21+(6$)1!,1!+.$!)(*4!,+1$'=P!?2),#/!+.1!,#+$)-,$71!W!'$+!+.$!&$)1(#1!1&$*R!=)$$'0X!+.$!4,1;211,(#!7*1!1+,62'*+$4!:0!+.$!$#-,)(#6$#+!*#4!+.$,)!6$6(),$1!)*+.$)!+.*#!60![2$1+,(#1!01$$!b^c$,'!$+!DEFI\P!J.,1!6$+.(4!*''(7$4!+.$!,#+$)'(;2+()1!+(!$*1,'0!+*'R!*:(2+!+.$!.,1+()0!(=!+.$!)(*4!*#4!+.$!:21,#$11$1P!

J.,)4'0X!+.$!,#=()6*'!,#+$)-,$71!7$)$!#(+!)$;()4$4X!:2+!W!+((R!#(+$1!7.,'$!+.$!,#+$)'(;2+()1!7$)$!+*'R,#/X!+.$#!W!$%&*#4$4!+.$!#(+$1!*1!1((#!*1!&(11,:'$!*=+$)!+.$!$#;(2#+$)P!W!=(''(7$4!1&$;,=,;!+(&,;1!*#4![2$1+,(#1!+.*+!W!.*4!,#!6,#4!()!:),$='0!#(+$4!,#!60!#(+$:((RP!Q(7$-$)X!+.$!6*Z(),+0!(=!+.$!;(#-$)1*+,(#1!7$)$!2#1+)2;+2)$4P!W!=$'+!+.*+!&$(&'$!7$)$!62;.!6()$!*+!$*1$!7,+.!+.,1!+0&$!(=!6$+.(4P!

J.$!)$;()4$4!,#+$)-,$71!7$)$!+)*#1;),:$4!7,+.!+.$!\S!&)(/)*66$X!*#4!+.$#!*#*'01$4!*#4!;(4$4!7,+.!cd,-(!B)(!FDP!J.$!,#=()6*'!,#+$)-,$71!7$)$!*'1(!;(4$4!7,+.!cd,-(X!7.$)$*1!#(+$1!*#4!&.(+(/)*&.1X!)$12'+,#/!=)(6!(:1$)-*+,(#1!(#!5,'61'(7!8(*4!*#4!42),#/!+.$!$-$#+!7$)$!*#*'01$4!:0!.*#4P!

"''!+.$!,#+$)-,$71!7$)$!;(#42;+$4!7,+.!,#=()6$4!;(#1$#+P!W!7*1!*7*)$!+.*+!W!.*4!+(!*-(,4!*1R,#/!1$#1,+,-$![2$1+,(#1X!=()!$%*6&'$X!(#!$+.#,;,+0!*#4!)*;$X!,''$/*',+0!*#4!1$#1,+,-$!4$+*,'1!*:(2+!&$)1(#*'!1+(),$1P!W!7*1!*'1(!)$6,#4,#/!+.$!&*)+,;,&*#+1!+(!1+(&!+.$!4,1;211,(#!,=!+.$0!=$'+!2#;(6=()+*:'$P!?2),#/!1(6$!,#+$)-,$71X!,#+$)'(;2+()1!+(2;.$4!

`P! K *#; . $1+$)^1!]M2))0! K,'$^!

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`PFP! J . $!; ,+0^1!&*1+!*#4!&)$1$#+!

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J . $! , 6 & (1,#/! '(; (6 (+,-$1! '(; *+$4! ,#! + . $! @ ; ,$# ; $! *#4! W#421+)0! K21$2 6 ! (=! K *#; . $1+$)!)$ 6 ,#41! -,1,+ ()1! (=! + . $! ; ,+0^1! & *1+! ,#421+),*'! 4$-$'(& 6 $#+! 0@ ; ,$# ; $! *#4! W#421+)0! K21$2 6 X! Q0'+ (#! DEFUX! ,%VP! K *#; . $1+$)X! *! ; ,+0! ,#! + . $! c ()+ . 7$1+! (=! >#/'*#4! 0 \ , / 2)$!FVX! . *1! : $$#!=* 6 (21!= ()!+ . $!&) (42 ; +, (#! (=!+$%+,'$!1,# ; $!+ . $!F_ +·3FU+· ! ; $#+2)0!*#4! ,#!+ . $!F I +· ! ; $#+2)0! : $; * 6 $!+ . $!/'(: *'!*#4!, 6 &$),*'! ; *&,+*'! (=! ; (++ (#!+)*4$!0 K $'' ()!F I G_C! F3DE! ,#! 5 $) : #$)! F I I E*X! @ ; ,$# ; $! *#4! W#421+)0! K21$2 6 X! Q0'+ (#! DEFUC! ,%3%! *#4! DaVP! ?2),#/!+ . ,1! . ,1+ (), ; *'!& . *1$! (=!,#421+),*'! *#4!$; (# (6 , ; !4$-$'(& 6 $#+X!

$ (8 (!)-1 6 2 (*F1 ()-4 . 7)-4 (6)- 7 (,)2 (; !)-41 . 7 1 6 T)-4 (+)1 6 (!** 7 (')')'

Figure 1. K*#; .$1+$)!,#!+.$!9#,+$4!Y,#/4(6!0DEFa!

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M(#+*,#1!b@!4*+*!*#4!c*+,(#*'!@+*+,1+,;1!4*+*!r!M)(7#!;(&0),/.+!*#4!4*+*:*1$!),/.+!iDEFaj!1$$!

Figure 2. e ! (=! 5 . ,+$!A),+,1 . !)$1,4$#+1!,#! K *# ; . $1+$)!0 K @ b " 1X!DEFFV!

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`PDP!J . $!]W#4,*#^!$%(+,;!b+ . $)!

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@(2+ . ! "1,*#!,6 6,/)*#+1X! 6 *,#'0!=)(6 ! B*R,1+*#X! 1+*)+$4! +(!&(&2'*+$! *#4! (&$#! :21,#$11$1!,#! 5 ,'61'(7!8(*4!42),#/!+ . $!FISE13UE1!0A*))$++!*#4!K ;>-(0!DEEUVP!K*#0! (=!+ . $!,#+$)'(;2+()1!:$',$-$4!+ . *+!@(2+ . ! "1,*#!:21,#$11$1!(&$#$4!=()!+ . $!#$$41!(=!+ . $! ;(6 62#,+0! *#4! + . $! ,6 6,/)*#+! &(&2'*+,(#P! W#! + . $! GE3IE1X! . (7$-$)X! + . $!)(*4!

)$1+*2)*#+1!(#!5,'61'(7!8(*4!*)$!)2#!:0!B*R,1+*#,X!7.(6!4(!#(+!4),#R!*';(.('!,=!+.$0!=('!(7!W1'*6P!J.$!7()4!]W#4,*#^!',R$!]M2))0^!,1!&*)+!(=!*#!$%(+,;!:)*#4,#/!1+)*+$/0!)$&)1#+,#/!*!=*'1$!*2+.$#+,;,+0P!J.,1!+0&$!(=!(),$#+*',1+!)$&)$1$#+*+,(#!(=!5,'61'(7!8(*4!,1!)$6,#,1;$#+!(=!+.$!;('(#,*'!$)*P!\()!,#1+*#;$X!>',<*:$+.!A2$++#$)!0DEEGV!*)/2$4!+.*+!+.$!;(#126&+,(#!(=!]W#4,*#^!=((4!)$&)(42;$1X!)*+.$)!+.*#!$)*1$1X!)*;,*'!*#4!=()6$)!;('(#,*'!2#$[2*'!&(7$)!)$'*+,(#1.,&1P!?$1&,+$!+.,1X!]W#4,*#^!)$1+*2)*#+1!7$)$!1+,''!12;;$11=2'X!*#4!+(!+.,1!4*0!1(6$!(=!+.$!=,)1+!]W#4,*#^!)$1+*2)*#+1!(=!]M2))0!K,'$^!1+,''!$%,1+!*#4!106:(',1$!+.$!.0&$!(=!]W#4,*#^!=((4!,#!A),+*,#P!!

!

`P`P! "!#$7!$)*X!#$7!6,/)*+,(#!='(71X!#$7!:21,#$11$1!!

!

"'+.(2/.!*!1,/#!*+!+.$!$#+)*#;$!(=!5,'61'(7!8(*4!1+*+$1!]5$';(6$!+(!+.$!M2))0!K,'$^X!]W#4,*#^!)$1+*2)*#+1!*)$!#(7!*!6,#(),+0!*6(#/!+.$!:21,#$11$1!(#!+.$!)(*4P!";;()4,#/!+(!60!,#+$)'(;2+()1X!1(6$!(=!+.$!)$1+*2)*#+1!;'(1$4!4(7#!=()!4,==$)$#+!)$*1(#1X!,#;'24,#/C!+.$!2#7,'',#/#$11!(=!0(2#/!A),+,1.!B*R,1+*#,!+(!;(#+,#2$!+.$!=*6,'0!:21,#$11X!+.$!,#*:,',+0!(=!+.$!)$1+*2)*#+1!+(!)$#$7!+.$,)!(==$)X!+.$!,#;)$*1,#/!*:,',+0!(=!;21+(6$)1!+(!;((R!*+!.(6$X!*!;0;',#/!'*#$!;(#1+)2;+$4!:0!+.$!M(2#;,'!+.*+!)$42;$4!+.$!&*)R,#/!1&*;$X!'*;R!(=!*!:21,#$11!*11(;,*+,(#!+.*+!;(2'4!2#,+$!+.$!)(*4X!*#4!,#;)$*1$4!;(6&$+,+,(#!*#4!;(1+1!$1&$;,*''0!42$!+(!)$#+!,#;)$*1$X!*!&

((:($)-4(1,)2(#)-4($)-4(11X)-4(11X)P(!)

_P! @ . ,1 . *!

!

_PF!]5 $!4 (#^+!',R$!1 . ,1 . *^C! 6 $4,*!*#4!$-$)04*0!4,1 ; (2)1$1! (#!
1 . ,1 . *!

!

@ . ,1 . *! : *)1! *)$! (#$! (=!+ . $! 6 (1+! ; (#+) (-$)1,*'! ; . *#/$1! (=! 5 ,' 6 1' (7! 8 (*4P! "#! ,#+$#1$!4,1 ; 211, (#! 7 ,+ . ! K , ; . *$'X! 7 . (! /)$7!2&! (#!+ . ,1!) (*4X!*#4!#(7! . $!,1!1+)2 / / ',#/!+(! R$$&! *', -$! . ,1!=* 6 ,'0! : 21,#$11X! 6 *4$! 6 $! 2#4$)1+*#4!+ . *+!W! ; (2'4!#(+!, /#()$!+ . $!+(&, ; P! Q$! 7 *1! $*+,#/! *#! *&&'$! : $. ,#4! . ,1! ; (2#+$)! 7 . ,'$! $%&)$11,#/! . ,1! 4,1 ; (#+$#+! 7 ,+ . !+ . $! 1+*+21! (=!+ . $!) (*4P!Q$!&(,#+$4!+(!*! ; (&0! (=!+ . $! K *# ; . $1+$)!>-$#,#/! c$71P!W!' ((R$4!*+! + . $!+,+'$X!,+! 7 *1!* : (2+!1 . ,1 . *P!Q$!1*,4C!]J . *+!,1!1 (6 $+ . ,#/!+ . *+!W!4 (!#(+!',R$! (=!+ . ,1!) (*4C! + . $! 1 . ,1 . *! : *)1P^! N*+$)! (#X! W! *1R$4! . , 6 ! ,=! + . $)$! ,1! *! 1$#1$! (=! ; (6 6 2#,+0! *#4! . $! *#17$)$4!]OPPPV! J . $)$! *)$! 6 *#0! =, / . +1X! *#+,31 (; ,*'! : $. *-, (2)! OPPPV! 4,4! 0 (2! 1$$! + . ,1g^! OFUPEUPF I V! *#4! . $! & (,#+$4!+(!+ . $! *)+, ; '$! * / *,#! *1! ,=! . $! 7 *#+$4!+(! 7 *R$! 6 $! 2&P!W!)$3 ' ((R$4! *+! + . $! #$71&*&$)! *#4! 1+*)+$4! + (!)$*4! ,+! &) (&$)'0P! J . $! *)+, ; '$! 4$1 ;), : $4! + . $! ; ' (12)$! (=! *! 1&$; ,=, ; ! 1 . ,1 . *! : *)! 42$! + (! + . $! :)$* ; . ! (=! + . $! 16 (R,#/! : *#X! *#+,31 (; ,*'! : $. *-, (2)! *#4! ;), 6 $!0@ ; . $$) . (2+! DEF I VP! c$/*+,-$! ; (6 6 $#+1! * : (2+! 1 . ,1 . *! : $; * 6 $! ; (6 6 (#!42),#/!+ . $!$#+,)$!=,$'47 ()RP! \ ()!,#1+*#; $X!*=+$)!$*+,#/!*!+*1+0! 6 $*'X!W!*1R$4!+ . $!)$1+*2)*#+! 6 *#*/$)!+(!4,1 ; 211! * : (2+!+ . $!) (*4X!=((4! *#4!+ . $!)$1+*2)*#+P! Q,1! *#17$)! 7 *1C!] 5 $!4 (!#(+!',R$!1 . ,1 . *^!0EGPEaPF I VX! . $! 7 $#+!1+)*, / . +!+(!+ . $!& (,#+P!!

@ . ,1 . *! 16 (R,#/! ,1! *#! * ; +, -,+0! + . *+! : $; * 6 $! & (&2'*)! (-$)! + . $! '*1+! 0$*)1! (#! 5 ,' 61' (7! 8 (*4X! *1! ,#! + . $!)$1+! (=! >2) (&$P! "! 1 . ,1 . *! 16 (R$)! + ('4! 6 $! + . *+!)$; $#+! , 6 6 , /)*+, (#!=) (6 !+ . $!K,44'$!>*1+!&'*0$4!*!) ('$!,#!,# ;)$*1,#/!+ . $!& (&2'*),+0! (=!+ . $!(: Z$; +P! >-$)0+ . ,#/!1+*)+$4!=) (6 !=* 6 ,'0! : 21,#$11$1X! : 2+!#(7! 5 ,' 61' (7! 8 (*4!,1!R#(7#!*1!]1 . ,1 . *!

; (6 6 (4,=,; *+,(#!(=!1.,1.*!*#4!1.,1.*!:*)1!(#! 5,'61'(7!8(*4?!@.,1.*!,1!4,-,4,#/!+.$!

12:1+*#;$X!:2+!+$#4!+(!&(,#+!(2+!+.*+!1.,1.*!,1!#(+!+.$!(#'0!2#.$*'+.0!12:1+*#;$!,#!(2)!1(;,$+OP!8*-,!+('4!6$C!

!

]o$*.X!W!+.,#R!,+!,1!2#.$*'+.0X!:2+!,+!4$&$#41!(#!.(7!(#$!4$=,#$1!2#.$*'+.0P!o(2!;(2'4!$*+!+((!62;.!;,##*6(#!*#4!4,$P!"#0(#$!#$$41!*;+,-,+,$1!+(!;.,''!(2+X!+.,1!,1!.$'&,#/!6$!+(!/)(2#4!601$'=X!W!*6!.$)$!*'(#$X!*#4!W!;*#!.*-$!1(6$!

1 (6 $!&$ (&'$!1 * 0!+ . *+!0 (2! ; *#^+!4 (!,+!0PPPV^!0FGPEUPF I VP!

!

h* ; R! . $'&$4! 6 $!+ (! ; '*),=0!+ . ,1!& (,#+!=2)+ . $)C!

!

]0 p V!,#,+,*''0!+ . $!,4$*! (=!',R$!1 6 (R,#/X! 7 . $#!+ . $!1 ; . ('*)1!=,)1+!4,1 ; 211$4!+ . ,1X!
'(#/! +, 6 $! * / (X! + . $0! 4,4! # (+! 2#4$)1+*#4! + . $! , 6 &', ; *+, (#! (=! 1 6 (R,#/X! + . $!
)$*1 (#!,+! 7 *1! X!+ . *+!,+!,1!]4,1',R$4^X!,+!,1! : $; *21$! (=!+ . $!1 6 $''P! J . $)$!,1!
*!&)*0X! (#!*! \ ),4*0X! 7 . $#! 7 $! / (!+ (! ; (#/)$/ *+, (#*'!&)*0X!+ . *+! 7 $!1 . (2'4!#(+!
$*+!',R$!1+) (#/ !=((4X!',R$! (#, (#!*#4!/ *)', ; ! : $; *21$!+ . $!1 6 $''! ; (2'4!&2+!&$ (&'$!
(==P!0 p V!@ (!+ . $0!&2+!,+!,#+ (!+ . ,1! ; *+$/ ()0X! : 2+!# (7! : $; *21$! (=!*''!+ . $!)$1$*) ; . !
* : (2+X! : $+ 7 $$#!1 6 (R,#/X!'2#/!4,1$*1$1!*#4! ; *# ; $)1X! 6 (1+!1 ; . ('*)1! (=!+ . $!
7 ()'4!1*0!+ . *+!,+!,1! ^P^!0FGPEaPF I VP!

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W#!*#0! ; *1$X! ! 7 . , ; . !)$&)1#+1 *! /)$0! *)$*! : $+ 7 $$#! ! *#4 X!,1!1+,''!
21$4! : 0!+ . $! K 21', 6 !1 . ,1 . *!1 6 (R$)1! 7 . (6 !W!$#; (2#+$)$4P!

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_P `P! J . $! 6 *)R$+,<*+, (#! (=!1 . ,1 . *!

!

@ . ,1 . *! 1 6 (R$)1! $%&'*,#$4! + . *+! 7,+ . ! +, 6 $! 1 . ,1 . *! 1 6 (R,#/! : $; * 6 $! -$)0!
; (6 6 $) ; ,*',1$4!*#4!+ . ,1!, 6 &',$4!*! 6 *+$),*'!+)*#1=() 6 *+, (#! (=!1 . ,1 . *!*#4!1 . ,1 . *! : *)1P!
W#1+* /)* 6 !&'*0$4!*#!, 6 &()+*#+!) ('$!,#!+ . ,1!&) (; $11!01$$!*'1 (! J*'$: !$+! DEFGVX!=()!
,#1+*#; $X!" 7 *,1 . *!+ ('4! 6 $C!

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]0 p V!7 . $#!W!1+*)+$4!+ (!1 6 (R$!,#!N (#4 (#X!,+!7 *1!# (+!',R$!+ . *+X!+ . $)$!7 $)$!1 (6 $!
1, 6 &'$! &'* ; $1X! ',R$! 1$ 6 ,3 (2+4 (()! 7,+ . ! &'*1+, ; ! +$#+1P! J . $#X! ,+! 1+*)+$4! + (!
4$-$'(&!*#4! : $; (6 $! 1 (6 $+ . ,#/! 6 ()$^X! *#4!'*+$)! 1 . $! *44$4!]0 (2! ; *#! 1$$!
+ . *+!+ . 1!&'* ; $1! *)$!)$*''0!&)$++0X!+ . $0! 6 *R$!+ . $ 6 !k,#1+* /)* 6 6 * : '$I!0PPPV^!
0D I PEUPF I VP!

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@ . ,1 . *! : *)1! *)$! 4$1, /#$4! =()! *&&$*',#/! + (! ; 21+ (6 $)1X! =()! ,#1+*#; $C! 1 (6 $! . *-$!
'2%2), (21!'*)/$!*#4!1 . ,#0!1 (=*1!*#4!*) 6 ; . *,)1X!*#4!1 (6 $!1$)-$!4),#R1!,#!*'+$)#*+,-$!
. ,&1+$)! 6 *1 (#!Z*)1P!K ()$ (-$)X!1 . ,1 . *1!. *-$!4,==$)$#+!'((R1!*#4!*)$!4 (#$!7,+ . !4,==$)$#+!

! `E

6 *+$),*'1X! :2+! 6 (1+! ,6&()+*#+'0! +(: * ; ; (! ;*#! . * -$! 4,==$)$#+! ,#+$#1,+,$1! *#4! =)2,+0!
='* - (2)1P! 8 * -,! $%&'*,#$4!]0(2! ;*#! . * -$! $-$)0+. ,#/X!)*1&:$))0X! *&&'$X! ; (;R+*,'! 6 ,%^!
0DDPEUPFIVX!*#4!'*+$)!1. (7$4!6$!*!7. ('$!=)$1. !&,#$*&&'$!(#!+. $!. $*4!(=!*!1. ,1. *X!],+!
,1!*''!*: (2+!6 *)R$+,#/X!*#4!,+!,1!*!7*0!(=!,#+),/2,#/!&$(&'$^!0DDPEUPFIVP!J. ,1!,1!*!&)(;$11!
(=!6 *)R$+,<*+,(#!*#4!+)*#1=()6 *+,(#!+. *+!. *1!*'1(!: $$#!4(;26$#+$4!: 0!c *RR*1. !$+!
0DEFFV!,#!N$: *#(#P!

Q(7$-$)X!1. ,1. *!*; [2,)$1!4,==$)$#+!=()61!,#!4,==$)$#+!&'*; $1P!8 * -,!*'1(!*44$4C!

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]W!+. ,#R!+. $)$!,1!*! : ,/! [2$1+,(#! 6 *)R!=()! K21',61P!@. ,1. *!,1!1+,''!*!=()6!(=!
,#+(%,; *+,(#!*#4!; (#+*,#1!#,; (+,#$P!@(X!W!; *#!: $',$-$!+. *+!1(6$!&)*; +,+,(#$)1!
7(2'4!#(+!',R$!,+P!J. *+!,1!+. $!)$*1(#!7. 0!,#!+. $! K,44'$!>*1+!+. $)$!*)$!'$11!
='* - (2)1X!*#4!,+!,1!'$11!; (66$); ,*',1$4X!+. $0!4(!#(+!7*#+!+. *+!0(2#/!&$(&'$!
/$+!,#+(%,; *+$4! *#4! /$+! (==P!W+! :$; *6$!; (66$); ,*',1$4! *#4!+. $!='* - (2)1!
$%&*#4$4!,#! (+. $)!&*)+1! (=!+. $! 7 ()'4P!W! 7*1! (#; $!,#! ?2: *,! *#4!,+!,1!#(+!
&(11,: '$!+(!=,#4!=)2,+1!(#!+. $!1. ,1. *P^!0DDPEUPFIVP!

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J. ,1! 1$#+$#;$! 1. (71! . (7! 1. ,1. *! (#! 5,'61'(7! 8(*4! ,1! *! +)*#1=()6$4! 6 *+$),*'!
; (66(4,+0X!*!-$)0!*#; ,$#+!(: Z$; +!: 2+!)$,#-$#+$4!01$$!M. *(2*; . ,!DEEaC!F`G3FS`VP! 8 * -,!
#4!" 7,1. *!*)$!*7*)$!(=!+. ,1!&)(;$11X!*#4!=()!+. *+!)$*1(#!4(!#(+!; (#1+)2; +!+. $!1. ,1. *!
*#4!1. ,1. *!: *)1!*1!*2+. $#+, ; !()!. 0:),4P!

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_P_P! "!#$7!12:3;2'+2)$!

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J.)(2/. !6(-6#+X!1. ,1. *!4,4!#(+!(#'0!2#4$)/(!6 *+$),*'!6(4,=, ; *+,(#1!: 2+!*'1(!

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`D

_PSP!@.,1.*X!/$#4$)!*#4!/$#$)*+,(#*'!4,-,1,(#1!

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@.,1.*!16(R,#/!12)$'0!,#;)$*1$1!1(;,*:,',+0X!:2+!;),+,;1!(=!1.,1.*!16(R,#/!7(2'4!*)/2$!+.*+!1.,1.*!4($1!#(+!,#;)$*1$!+.$!1(;,*:,',+0!(=!$-$)0(#$P!W#!=*;+X!1.,1.*!,1!16(R$4!6*,#'0!:0!0(2#/!6$#!*#4!=()!+.*+!)$*1(#X!1.,1.*!:*)1!*#4!+.$!)(*4!:$;*6$!6$#34(6,#*+$4!1&*;$1P!\()!,#1+*#;$X!"<)*X!1+)$11$4!+.$!,#*:,',+0!(=!=$6*'$1!*#4!=*6,',$1!+(!*;;$11!+.$!)(*4!7,+.!;(#=,4$#;$C!]:$;*21$!(=!+.$!1.,1.*!:*)1!,+!:$;(6$1!R,#4!(=!*!+(!:$!.$)$!*+!;$)+*,#!+,6$1X!+.*+!1.(2'4!#(+!:$^!0FEPEUPFIVP!

5(6$#!*)$!*'1(!&()+)*0$4!*1!-,;+,61!(=!&(+$#+,*'!1.,1.*!16(R$)1^!,#*&&)(&),*+$!:$.*-,(2)1P!Y*:,)X!*!0(2#/!2#,-$)1,+0!1+24$#+X!$%&'*,#$4!+.*+!1(6$+,6$1!6$#!=(''(7!7(6$#!*#4!.$!:$',$-$1!+.*+!+.$!1(2);$!(=!,#*&&)(&),*+$!;(2)+1.,&!&)*;+,;$1!,1!+.*+C!

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]:*1,;*''0!,#!+.$!"1,*#!;2'+2)$X!*#4!+.,1!.*&&$#1!,#!'(+1!(=!;2'+2)$1!+.(2/.X!',R$!6$#!*#4!7(6$#!*)$!+('4!+(X!',R$!#(+!1()+!(=!1+*0!+(/$+.$)X!1(!7.*+!.*&&$#1!,1X!7.$#!$*;.!(#$!/$+1!('4$)X!+.$!6$#!*)$!',R$X!+.$!6$#!*)$!+('4!:0!+.$,)!=*6,'0C!k/(!*#4!=,#4!*!/,)'!!*#4!+.$0!4(!#(+!R#(7!.(7!+(!4(!+.*+X!:$;*21$!=()!*''!+.$,)!',=$!+.$0!7$)$!+('4!#(+!+(!/(!*=+$)!/,)'1P^!0FGPEUPFIVP!

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J.$!1.,1.*!:*)1X!,#!=*;+X!*)$!#(+!;(#1,4$)$4!1&*;$1!=()!7(6$#!:0!1(6$!(=!+.$!;),+,;1!*#4!*'1(!:0!1(6$!(=!+.$!6$#!16(R,#/P!@(;,*'!6,%,#/!:$+7$$#!(&&(1,+$!/$#4$)1!,1!#(+!$#;(2)*/$4!:0!2'+)*3()+.(4(%!=()61!(=!W1'*6P!

c$-$)+.$'$11X!7.,'$!W!7*1!;(#42;+,#/!=,$'47()RX!W!7*1!(:1$)-,#/!/)(2&1!(=!7(6$#X!;(2&'$1!*#4!6,%$4!/)(2&1!(=!&$(&'$!;(6,#/!(#!+.$!)($)(*4!=()!16(R,#/!1.,1.*P!5(6$#!(#!5,'61'(7!8(*4!7$)$!=(''(7,#/!4,==$)$#+!*#4!;(#+)*1+,#/!)('$1P!5(6$#!*)$!$,+.$)!&()+)*0$4!*#4!=$$'!-2'#$)*:'$!()X!*1!,#!+.$!;*1[.d[("#)-4!!

+(!$%&$),6$#+!7,+.!*#4!=()/$!,4$#+,+,$1!(2+1,4$!+.$!;(#=,#$1!(=!$1+*:',1.$4!/$#4$)!#()61P!"#4X!,#!1(!4(,#/X!,+!,1!/$#$)*+,#/!1(6$+.,#/!+.*+!,1!/$#2,#$'0!)*4,;*'^!0N*+.*6!DEE`C!FaFDVP!@(6$!1.,1.*!:*)1!(#!5,'61'(7!8(*4!*)$!,#!*!7*0!)*4,;*'X!+.$0!*)$!2#4$)/(,#/!*!1,6,'*)!;.*#/$X!.(7$-$)X!7(6$#!16(R,#/!1.,1.*!(#!5,'61'(7!8(*4!,1!1+,''!*!#$7!&)*;+,;$!*#4!1.,1.*!:*)1!*)$!.$+$)(/$#(21P!!

W=!1.,1.*!(==$)1!*!1&*;$!=()!+.$!1(;,*',+0!(=!0(2#/!1.,1.*!16(R$)1X!,+!)$42;$1!+.$!1&*;$!=()!+.$!1(;,*',+0!(=!=*6,',$1!*#4!6,#()1X!7.(!*)$!212*''0!;21+(6$)1!(=!)$1+*2)*#+1P!W#!=*;+X!1(6$!;),+,;1!(=!1.,1.*!&)(6(+$!*!=*6,'0!;2'+2)$!*#4!7(2'4!',R$!+(!.*-$!*!]=*6,'03(),$#+$4^!)(*4P!J.$)$!,1!#(+!$#(2/.!1&*;$!=()!4,==$)$#+!/$#$)*+,(#*'!#$$41P!

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SP! \ ((4!

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SPFP! " !]=* 6 ,'03 (),$#+$4^!) (*4!

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W=! 1 . ,1 . *! 4, - ,4$1! + . $! ; (6 6 2#,+0! (=! 5 ,' 6 1' (7! 8 (*4X! = ((4! 2#,+$1!,+P! b=! ; (2)1$X! + . $)$!,1! ; (6 &$+,+, (#! : $+7$$#! *''! + . $! : 21,#$11$1X!,#;'24,#/! + . $! ('4!$1+* : ',1 . $4!]W#4,*#^!)$1+*2)*#+1X! . (7$-$)X! # (#$! 1&$*R1! #$/ *+,-$'0! * : (2+!)$1+*2)*#+1! *#4! = ((4P! W#! =* ; +X! $*+,#/! = ((4! (#! 5 ,' 6 1' (7! 8 (*4!,1!'$/ *'X!,1! !*#4!,1!* ; ;$11, : '$!+ (!&$ (&'$! (=! *''! */$1X! *''! 1$%$1X! /$#4$)1X! $+ . #, ; ,+,$1X! 1 . ,1 . *! 1 6 (R$)1! *#4! # (#31 6 (R$)1P! \ ()! + . *+!)$*1 (#X!)$1+*2)*#+1! *)$! 1&* ;$1! 7 . $)$! *! 6 ()$! -, :)*#+! *#4! $1&$;, *''0! 2#[2$1+, (#$4! *#4! =)$$! 6 ,%,#/! (=! 6 2'+,&'$!4, - $)1$!&$ (&'$!+*R$!&'* ;$P!

J . $!)$*1 (#! 7 . 0! #$7!)$1+*2)*#+1! (&$#$4! (#! + . $! 5 ,' 6 1' (7! 8 (*4!,1! *#!,#,+,*'! 4$1,)$! (=! ; *+$),#/! 6 $6 : $)1! (=! + . $66(,!/)*#+1^! ; (6 6 2#,+0C! *#! '' * / 9 (,)2 (1!) - 2 (*) - 4 (; ;)0!

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!=$7!7$$R1!:$=()$X!Y:,)!$%&'*,#$4!+(!6$C!

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]5.,'$!/)(7,#/!2&X!,=!7$!.*4!1&*/.$++,!:('(/#$1$!,+!7*1#^+!Z21+!&*1+*!1*2;$X!.$):1X!()!7.*+$-$)!7*1!,+P!K0!6(6!7(2'4!&2+!;.,'',X!/)$$#!;.,'',X!+2)6$),;X!)$4!;.,'',!&(74$)X!;2))0!&(74$)X!+(!6*R$!,+!)$*''0!"1,*#0!0 p VP!"#4!,=!W!6*4$!,+X!W!7(2'4^-$!6*4$!,+!0PPPV!',R$!)$/2'*)!7*0X!*#4!60!6(6!7(2'4!:$!',R$C!kY*:,)t!W+!,1!-$)0!:'*#4X!#(!='*-(2)tI^!0FGPEUPFIVP!

!

J.$!7()41!(=!Y*:,)X!*'1(!)$6,#4$4!6$!(=!*!&)$-,(21!6$$+,#/!7,+.!"<)*X!42),#/!7.,;.!1.$!+('4!6$!*:(2+!.$)!4$',;,(21!]M2))0!N*1*/#$^P!J.$!/$#$)*'!4,$+!(=!+.$!A),+,1.!"1,*#1!7.(6!W!6$+!,1!-*),(21X!6,%$4!*#4!.0:),4X!1,6,'*)!+(!+.$!)$1+*2)*#+^1!(==$)P!

J.$!)$1+*2)*#+!.*4!(#$!(=!+.$!6(1+!4,-$)1$!;',$#+$'$!(#!+.$!)(*4X!:2+!,+!7*1!/$#$)*''0!&(&2'*)!*6(#/!A),+,1.!"1,*#1X!7.,'$!+.$!',;$#1$4!]W#4,*#^!)$1+*2)*#+1!+.*+!(&$#$4!,#!+.$!GE13DEEE1!*)$!6()$!&(&2'*)!*6(#/!A),+,1.!5.,+$!;21+(6$)1P!W=!+.$!]W#4,*#^!)$1+*2)*#+1!*4*&+$4!B*R,1+*#,!*#4!W#4,*#!=((4!=()!*!A),+,1.!&*'*+$X!#(7!+.$!A),+,1.!"1,*#!)$1+*2)*#+!+)*#1=()61!,#+$)#*+,(#*'!*#4!A),+,1.!=((4!,#+(!"1,*#P!W=!J,RR*!K*1*'*!,1!+.$!$%(+,;!=()!+.$!A),+,1.X!N*1*/#$!,1!+.$!$%(+,;!=()!+.$!"1,*#P!W+!&)$1$#+1!+.$!)$*'!.(6$!=((4!(=!+.$!+.,)4!/$#$)*+,(#!(=!A),+,1.!"1,*#1!',-,#/!,#!K*#;.$1+$)X!+.$!/)*#4;.,'4)$#!(=!+.$!=,)1+!B*R,1+*#,!*)),-$4!,#!+.$!;,+0P!\()!+.*+!)$*1(#X!+.$!;(66(4,=,;*+,(#!(=!N*1*/#$!41$!#(+!.,4$!*!=()6!(=!$%&'(,+*+,(#!(=!+.$!b+.$)!)$'*+$4!+(!=()6$)!;('(#,*'!)$'*+,(#1.,&1P!J.,1!,1!)*+.$)!*!/((4!$%*6&'$!(=!.(7!.0:),4,+0!;*#!;(2#+$)3*;+!&(7$)!,#$[2*',+,$1!0A.*:.*!FII_VP!

Q(7$-$)X!$-$#!,=!+.$!A),+,1.!"1,*#!,1!*!1$'=34$;'*)*+,(#!(=!.0:),4,+0!)$/*)4,#/!A),+,1.!*#4!"1,*#!,4$#+,+,$1!*#4!=((4X!+.$!6*+$),*'!.,1+()0!(=!+.$!A),+,1.!"1,*#!N*1*/#$!1.(71!+.$!',6,+*+,(#1!*)(2#4!+.$1$!$11$#+,*',1+!'*:$'1P!N*1*/#$!,1!*!=((4!;((R$4!$-$)07.$)$X!:2+!,+!;(2'4!:$!;(#1,4$)$4!*#!W+*',*#!4,1.P!"#!W+*',*#!6,/)*#+!,#!=)(#+!(=!*!4,1.!(=!A),+,1.!"1,*#!N*1*/#$!7(2'4!;(6&*)$!,+!7,+.!+.$!]*2+.$#+,;^!W+*',*#!N*1*/#$!(=!+.$,)!6(6X!6*4$!7,+.!&*1+*!'*0$)1X!)*/2X!:q;.*6$'!1*2;$!*#4!B*)6$1*#P!Q(7$-$)X!,#/)$4,$#+1!(=!+.$!N*1*/#$!*)),-$4!,#!W+*'0!+.)(2/.!/'(:*'!&*1+!.,1+(),$1!(=!;(##$;+,(#1!+.*+!,#$-,+*:'0!4$1+)(0!+.$!$11$#+,*',1+!,4$*!(=!*#!]

&$)1(#*'!$%&$),$#;$X!:*;R/)(2#4!*#4!,4$#+,+0P!"1!*#!$%+$)#*'!(:1$)-$)X!W!;(2'4!4$=,#$!+.$!A),+,1.!"1,*#!N*1*/#$!*1!*2+.$#+,;!A),+,1.!"1,*#!.(6$!=((4X!$-$#!,=!,+!,1!#(+!$%&',;,+'0!4$=,#$4!*1!12;.P!A2+!;*#!7$!4$=,#$!7.*+!*!N*1*/#$!,#!*:1('2+$!6*+$),*'!*#4!1(;,*'!+$)61!,1g!J.$!*#17$)!,1!#(P!J.,1!,#+$)&)$+*+,(#!=(''(71!+.$!h$)R!:*/$'^1!*)/26$#+!*')$*40!*4-*#;$4!:0!"'$%!8.013J*0'()!0DEF`VP!J.$!N*1*/#$!;*#!:$!4$=,#$4!*1!.0:),4!()!*2+.$#+,;!:2+!6()$!,6&()+*#+'0!*)$!,#!*#!$#4'$11!1(;,*'!62+*+,(#!08.013J*0'()!DEF`T!J.(6*1!FIIFVP!J.$0!:)$*R!1&*+,*'!*#4!+$6&()*'!:(2#4*),$1!(=!(2)!&$)1(#*'!*#4!',6,+$4!-,1,(#1!(#!1(;,*'!)$*',+0!*#4!,+1!4,-$)1,+0P!

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M(#;'21,(#!

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5,'61'(7!8(*4!2#4$)7$#+!1$-$)*'!;.*#/$1!(-$)!+.$!'*1+!0$*)1P!W#!+.$!FII E1!*#4!DEEE1X!+.,1!)(*4!7*1!R#(7#!*1!+.$!]M2))0!K,'$^!:$;*21$!,+!(==)$4!$%(+,;!]W#4,*#^!;2)),$1!+(!>#/',1.!;21+(6$)1P! A2+!,#!*#!,#;)$*1,#/'0!;(6&$+,+,-$!$#-,)(#6$#+X!+.$!#26:$)!(=!]W#4,*#^!)$1+*2)*#+1!4$;',#$4P!J.,1!)(*4!,1!:$;(6,#/!=*6(21!=()!,+1!1.,1.*!:*)1P!J.1!;.*#/$1!;())$1&(#4!+(!+.$!*)),-*'!(=!#$7!6,/)*#+1!;(6,#/!=)(6!+.$!K,44'$!>*1+X! "1,*X! "=),;*! *#4! >2)(&$!+.*+! #(7! ',-$!+(/$+.$)! 7,+.! 6$6:$)1! (=! *! '(#/3$1+*:',1.$4!B*R,1+*#,!;(662#,+0P!J.$!K*#;.$1+$)!M,+0!M(2#;,'!,1!&)(24!(=!,+1!4,-$)1,+0!*#4!*,61!+(!;$'$:)*+$!,+!7.$#$-$)!&(11,:'$P!J.$!&$(&'$!7()R,#/!*#4!',-,#/!(#!5,'61'(7!8(*4!$6:(40!+.,1!*++,+24$P!!

W#!=*;+X!+.,1!)(*4!,1!#(+!1(;,*''0!4,-,4$4!:0!,112$1!)$'*+$4!+(!$+.#,;,+0!*#4!)*;$!:2+!)*+.$)!:0!+.$!;(66(4,=,;*+,(#!(=!1.,1.*P!J.$!1(;,(3;2'+2)*'!*#*'01,1!(=!+.$!$-$)04*0!4,1;(2)1$1!*#4!&)*;+,;$1!*)(2#4!+.,1!*)+$=*;+!)$-$*'$4!.(7!;2'+2)*'!4,-$)1,+0!(#!5,'61'(7!8(*4!+*R$1!=()6P!@.,1.*!4,-,4$1!+.$!;(662#,+0!:$;*21$!(=!4,==$)$#+!)$*1(#1!+.*+!;*#!*'1(!:$!;(#1,4$)$4!+.$!1(;,*'!4,6$#1,(#1!(=!+.$!4$:*+$C!$;(#(6,;!*#4!'$/*'!=*;+()1X! *1! 7$''! *1! ,#+$)&)$+*+,(#1! (=! ;(#126&+,(#! +*:((1X! /$#4$)!)('$1! *#4!/$#$)*+,(#*'!#$$41P! J.$!&(1,+,(#,#/!*'(#/!+.$1$!&(,#+1!,1!#(+!)$'*+$4!+(!+.$!$+.#,;!:*;R/)(2#4! (=! *! &$)1(#P! \()!+.*+!)$*1(#X! W! =,#4!,+! 6()$! *&&)(&),*+$!+(!4$1;),:$!5,'61'(7!8(*4X!=(''(7,#/!@+$-$#!d$)+(-$;!0DEEa:VX!*1!*!12&$)34,-$)1$!)(*4!7.$)$!4,==$)$#+!;2'+2)$1!4(!#(+!#$;$11*),'0!;())$1&(#4!+(!1&$;,=,;!6,/)*#+!/)(2&1P!J.,1!#$7!=()6!(=!4,-$)1,+0!*'1(!)$#4$)1!+.$!&(1+;('(#,*'!;),+,;,161X!7.,;.!;(#;$&+2*',1$!+.$!;(66(4,=,;*+,(#!(=!;2'+2)*'!4,-$)1,+0!*1!*!=()6!(=!$%(+,;,16!)$&)(42;,#/!#$(3;('(#,*'!)$'*+,(#1X!,))$'$-*#+!0$P/P!.((R1!DEFST!A2$++#$)!DEEGT!K*0!FII UVP!

J.$!,#+)(42;+,(#!(=!1.,1.*!1*7!+.$!;)$*+,(#!(=!*!#$7!12:;2'+2)$!(=!0(2#/!K21',6!1.,1.*!16(R$)1!7.(!*++$#4!1.,1.*!:*)1!=()!1(;,*',1,#/X!=,#4,#/!*!&*)+#$)X!)$'*%,#/!*#4!;(#126,#/!*!12:1+,+2+$!+(!*';(.('P!@.,1.*!;)$*+$1!*!1&*;$!(=!1(;,*',+0!*#4!;(#-,-,*',+0!7.$)$!1.,1.*!16(R$)1!;*#!:$!],#+$/)*+$4^!,#!1(;,$+0!*1!#(#34),#R$)1!;(#126,#/!*![2$1+,(#*:'$!12:1+*#;$P!K()$(-$)X!1.,1.*!16(R$)1!*)$!*7*)$!(=!+.$!6(-$6$#+1X!+)*#1=()6*+,(#1!*#4!+.$!6*)R$+,<*+,(#!(=!1.,1.*X!,#!=*;+X!+.$0!4(!#(+!;(#1+)2;+!+.$!(:Z$;+!*1!.0:),4X!*2+.$#+,;!()!$-$#!$%(+,;X!:2+!)*+.$)!*1!*!;(66(4,+0!+.*+!;*#!1*+,1=0!+.$,)!1(;,*'!#$$41P! J.$!;*1$!(=!1.,1.*X!+.$)$=()$X!1.(71!+.*+!+.$!;(#;$&+!(=!

c$-$)+.$'$11X!W!:$',$-$X!+.*+!+.,1!7()R!;*#!;(#+),:2+$!+(!*!:)(*4$)!4,1;211,(#!)$'*+$4!+(!&(',;0!*#4!;(662#,+0!;(.$1,(#P!\()!,#1+*#;$X!+.$!;(662#,+0!;(.$1,(#!&(',;0!(=!+.$!Q(6$!b=,;$!*#4!

A, : ', (/) * & . 0!

!

" : 23N2 / . (4X! NP! 0DEFUV! iF I GUj! C!
X!D#4!$4,+, (#X! b *R'*#4X!M*',= ()#,*C! 9#,-$)1,+0! (=!M*',= ()#,*!B)$11P!

!

"&&*42)*,X! "P! 0$4PV! 0F I GUV!
X!M* 6 :),4 / $C!M* 6 :),4 / $! 9#,-$)1,+0!B)$11P!

!

")1 . *4X! "PX! K *+ . *) ((X! hPX! ")1 . *4X! >PX! @*4 .)*X! @P@PX! c ()+ (#3 5 *# / = ()4X! 8PX! h* 7 *4X! KP!
0DEF I V!]Y# (7 '$4 / $X! *++,+24$1X! *#4!&$) ; $&+, (#1!+ (7 *)41! 7 *+$)&,&$!+ (: * ; ; (!1 6 (R,# / !
* 6 (# / 1+! ; (''$ / $! ()! 2#,-$)1,+0! 1+24$#+1C! *! 101+$ 6 *+, ; !)$-,$7^X! X!
F I X!_` I C!F3FDP!

!

"1 . ;) (=+X! 8PJP! *#4! A$-,)X! KP! 0DEFGV!]K 2'+, ; 2'+2) *',1 6 !,#! ; (#+$ 6 & () *)0! A),+*,#C! & (', ; 0X!
'* 7 !*#4!+ . $ ()0^X! X!DFX!
FX!F3DFP!

!

"-$0*)4X!BP! *#4!h* ; R1 (#X! ?P!0DEEGV!] 5 *+$)&,&$!1 6 (R,# / !,#!1+24$#+1C!&)$-*'$# ; $X!),1R!
=* ;+ ()1X! 10 6 &+ (6 1! (=! *44, ; +, (#! *#4! 1 6 (R$! ,#+*R$C! $-,4$# ; $! =) (6 ! (#$! A),+,1 . !
2#,-$)1,+0^X! X!GX!FX!Fa_P!

!

A*))$++X! L P "P! *#4! K ; > - (0X! ?P!0DEEUV!]J . $!$- ('2+, (#! (=! K *# ; . $1+$)^1!M2))0! K,'$C!=) (6 !
12 : 2) : *#! 1 . (&&,# / ! 1+)$$+! + (! $+ . #, ; ! 4$1+,#*+, (#^X! ,#! ?PQP! Y *&'*#! *#4! 5 P! N,! 0$41V!
X!N*# . * 6 C! 8 (7 6 *#!*#4!N,++'$=,$'4X!F I `3DE_P!

!

A*))0X! AP! 0DEEFV! X!
M* 6 :),4 / $C!B (',+0P!

!

A*12X! BP!

!

?*6,*#(X!>P!0DEFGV!]W1!],#+$/)*+,(#^!*!21$-2'!;(#;$&+!=()!+.$(),1,#/!+.$!,#;()&()*+,(#!(=!
6,/)*#+1g^X! 9#&2:',1.$4! >11*0X! ?$&*)+6$#+!(=! L$(/)*&.0X! 9#,-$)1,+0! M(''$/$!
N(#4(#P!

!

?*6,*#(X!>P!0DEFI*V!]]>*+,#/!+.$!b+.$)^g!M),+,;*''0!$%*6,#$!+.$!)$'*+,(#1.,&1!:$+7$$#!
;(#126&+,(#! *#4! 62'+,;2'+2)*',16! 4)*7,#/! (#! 1(6$! 1&$;,-,;! $%*6&'$1^X!
9#&2:',1.$4!>11*0X!9MN!?$&*)+6$#+!(=!L$(/)*&.0X!9#,-$)1,+0!M(''$/$!N(#4(#P!

!

?*6,*#(X! >P! 0DEFI:V!]\((4! &)*;+,;$1! ,#! K*#;.$1+$)^1! 62'+,;2'+2)*'! M2))0! K,'$C!
?,11$)+*+,(#!B)(&(1*'^X!9#&2:',1.$4!&)$1$#+*+,(#X!9MN!?$&*)+6$#+!(=!L$(/)*&.0X!
9#,-$)1,+0!M(''$/$!N(#4(#P!

!

?*)3b4$.X! cP@P! *#4! '':23Q*66*4X! bP"P(')2($)-4$6I6N4(4)-4(!)-42*(?)2($)1(0DE.;.s44(!)-4

3T-c49()(6-460(e)54((')2-(4+)+2)(-2)(22')12(E4))-S4((($)(-)2)9)X(P)4-(2),T2/($)1-12M

X(G+!N3#+)!$

!

—

\ (#$)X! cP!0DEEaV!]Q (7!$%;$&+,(#*'!,1! c$7!o ()Rg!K,/)*+,(#!*#4! 6 2'+,;2'+2)*',1 6 !,#!+. $!
$ 6 &,)$!;,+0^X! X!`EX!UX! I I I 3FED`P!
!
L '*1$)X!AP LP!*#4!@+)*211X!"PNP!0F I I IV!
D#4!$4,+,(#

Y*)*(16*#(n'2X! ?P!0DEF_V!]"2+.$#+,;*+$4!1&*;$1! :'(//,#/!1$#12*'!$%&$),$#;$1!,#!
J2)R,1.!/),''!)$1+*2)*#+1!,#!N(#4(#P^! X!FaX!`X!DD_fD`GP!
!
Y*+<X!MP!0FII_V!]B'*0,#/!+.$!=,$'4C![2$1+,(#1!(=!=,$'47()R!,#!/$(/)*&.0^X!
X!_UX!Ua3aDP!
!
Y$,+.X!KP!0DEESV! X!
N(#4(#C!8(2+'$4/$P!
!
Y#$*'$X!hP!*#4!?70$)X!MP!0DEE_V!]M(#126&+,(#^X!,#!hP@P!?2#;*#X!cPMP!h(.#1(#X!8PQP!
@;.$,#X! KP"P! K*'4$#! 0$41PV! X! A*';R7$''!
B2:',1.,#/!N+]TJ0Tc 50T2(!)-62(,)2(E)-4((C)-2)-4(')2(')2(!)]J/TT0j/TT1144(?)2(2)C%F2;$(2^5 60

M,+0!M(2#;,'!0777P6*#;.$1+$)P/(-P2RT!DD!"2/21+!DEFIVP!

!

K*#;.$1+$)!M,+0!M(2#;,'!0DEFGV!

X!N(#4(#C!M?8M!

0M(#126$)!?*+*!8$1$*);.!M$#+)$VX!*-*,'*:'$!*+C!
.++&1CHH4*+*P;4);P*;P2RH4*+*1$+H;4);3DEFF3;$#1214*+*3&*;R1=()3'(;*'3*2+.(),+03!
4,1+),;+36*#;.$1+$)3$EGEEEEE`T!EU!K*0!DEFIP!

!

b==,;$!=()!c*+,(#*'!@+*+,1+,;1X!c*+,(#*'!8$;()41!(=!@;(+'*#4X!c()+.$)#!W)$'*#4!@+*+,1+,;1!
#4!8$1$);.!"/$#;0!0DEFaV!
X!*-*,'*:'$!*+C!.++&CHH4%P4(,P()/HFEPSDSaH;$#121H*//)$/*+$3DEFF3DT!EU!K*0!
DEFIP!

!

b==,;$!=()!c*+,(#*'!@+*+,1+,;1!*#4!b)4#*#;$!@2)-$0!0DEFaV!
J,+;.=,$'4C!bc@!
L$(/)*&.0X!b==,;$!=()!c*+,(#*'!@+*+,1+,;1X!*-*,'*:'$!*+C!
.++&CHH/$(&()+*'P1+*+,1+,;1P/(-P2RH4*+*1$+1H;(2#+,$13*#432#,+*)03*2+.(),+,$13!
4$;$6:$)3DEFa3=2''3$%+$#+3:(2#4*),$13,#32Rg/$(6$+)0v3!
a_P`aeDM_UPEFaeDMF_PaSFeDMU`P_`_u&*/$vUC!*;;$11$4C!EU!K*0!DEFIP!

!

b^c$,''X!KPX!L,*[2,#+(X!AP!*#4!Q*1$4w,xX!\P!0DEFIV!]K,/)*+,(#X!6$6()0!*#4!&*;$C!*)+1!
#4!7'R,#/!*1!;(#-,-,*'!6$+.(4('(/,$1!,#!&*)+,;,&*+()0!)1*);.!f!*!-,12*'!$11*0^X!
,#!KPNP!A$)/!*#4!KP!c(7,;R*!0$41PV!
X!N(#4(#C!9MN!B)$11X!IU3FFIP!

!

B.,'',&1X!"P!0DEEaV!
B),#;$+(#X!chC!B),#;$+(#!
9#,-$)1,+0!B)$11P!

!

B(++,$3@.$)6*#X!oP!*#4!Q,$:$)+X!?P!0DEFSV!]"2+.$#+,;,+0!7,+.!*!:*#/C!$%&'(),#/!
12:2):*#!;2'+2)$!*#4!6,/)*+,(#!+.)(2/.!+.$!#$7!&.$#(6$#(#!(=!+.$!
8,;.6(#4!c,/.+!K*)R$+^X!
X!SDX!`X!S`G3SS_P!

!

X!*-*,'*:'$!*+C!
.++&CHH777P'$/,1'*+,(#P/(-P2RH2R&/*HFIUSHa`H&4=1H2R&/*yFIUSEEa`y$#P&4=!
0*;;$11$4C!DE!"2/21+!DEFIVP!

!

X!*-*,'*:'$!*+C!
.++&CHH777P'$/,1'*+,(#P/(-P2RH2R&/*HFIUGHaFH$#*;+$4!0*;;$11$4C!DE!"2/21+!DEFIVP!

!

8.013J*0'()X!"P!0DEF`V!]J.$!$11$#;$1!(=!62'+,;2'+2)$C!*!1$#1()0!$%&'()*+,(#!(=!*#!
,##$)3;,+0!1+)$$+!6*)R$+^X!
X!DEC_X!`I`3_EUP!

!

82$'X!KP!0FIIDV!]M.),1+,*#1!*1!A$',$-$)1^X!,#!hP!?*-,1!0$4PV!
X!N(#4(#C!";*4$6,;!B)$11X!I3`FP!

!

@*,4X!>P!0FIaGV!
X!N(#4(#C!B$#/2,#P!

!

!